



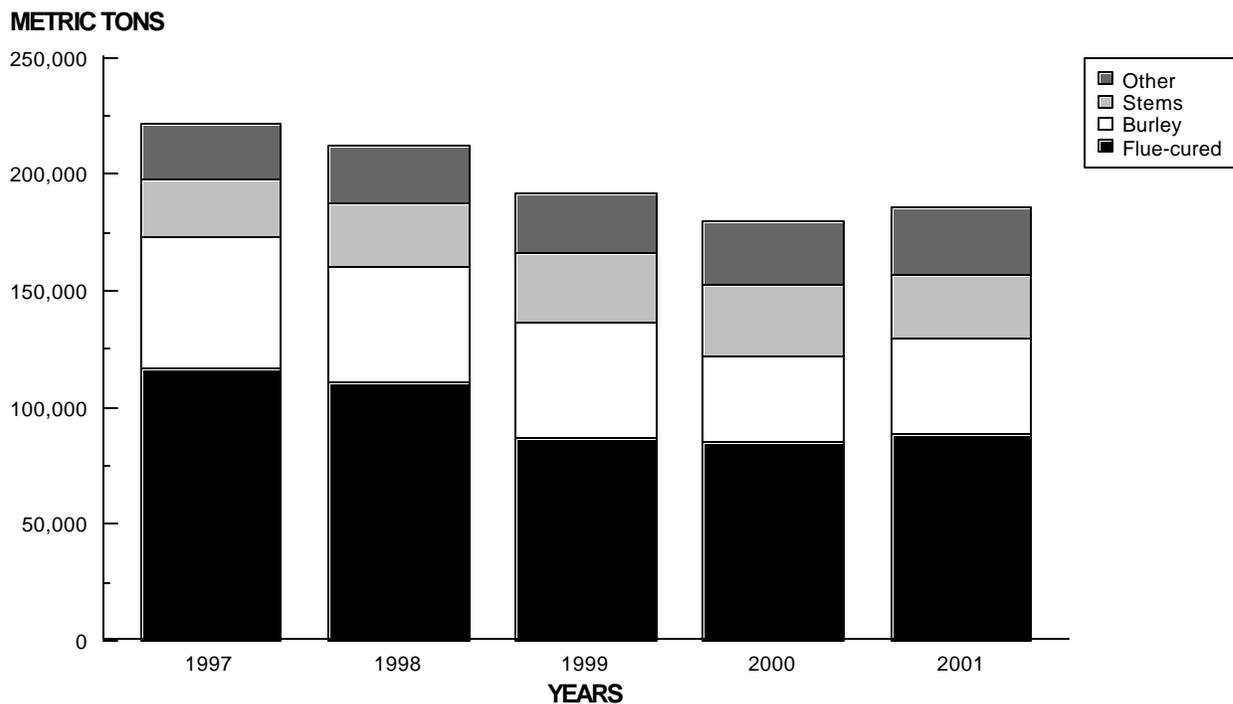
United States  
Department of  
Agriculture

Foreign  
Agricultural  
Service

Circular Series  
FT-01-02  
March 2002

# Tobacco: World Markets and Trade

## U.S. Leaf Tobacco Exports 1997-2001



U.S. leaf exports reached 185,828 metric tons in 2001, up 3 percent from the previous year. This increase can be attributed to more leaf being available for export, particularly flue-cured leaf, as the 2001 U.S. flue-cured effective quota rose slightly. Flue-cured and burley exports in 2001 were up 4 percent and 12 percent, respectively from 2000. Some major markets for U.S. leaf replenished low stock levels of burley and flue-cured leaf in 2001. Increased sales to the European Union and the Asian region accounted for much of the growth in U.S. leaf exports in 2001.

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## **WORLD DEVELOPMENTS**

### ***Highlights:***

**Croatia:** Cigarette production is projected to reach around 15 billion pieces in 2002 due to increased sales abroad. Leaf production is forecast at 14,961 metric tons, up 11 percent in 2001. HR#2005

**Mexico:** Burley production is forecast to drop 33 percent in 2002 due to a decline in domestic utilization. Cigarette production is expected to remain flat because of increased retail prices and heightened health concerns. MX#2039

## **U.S. DEVELOPMENTS**

### ***Highlights:***

**USDA Announces Provisions of the 2002-Crop Certain Kinds Of Tobacco:** The U.S. Department of Agriculture announced acreage allotments and the Commodity Credit Corporation price support levels for five kinds of tobacco for the 2002 marketing year. PR#1458.02

## CONVERSION FACTORS

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1 Metric Ton	=	2,204.622 Pounds
1 Pound	=	0.0004536 Metric Tons
1 Kilogram	=	2.2046 Pounds
1 Pound	=	0.4535924 Kilograms
1 Hectare	=	2.471 Acres
1 Acre	=	0.4047 Hectares
Dry Weight (DW)	=	88 to 92 percent of Farm Sales Weight (FSW) 1/

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1/ Unmanufactured tobacco's conversion from dry weight to farm sales weight varies depending on a country's cultivation and processing conditions and practices. The average conversion factor ranges from 88 to 92 percent, but it can be as low as 60 percent.

Special Report

**U.S. LEAF TOBACCO AND PRODUCTS TRADE  
Calendar Years 2000 Through 2001**

**Leaf Exports**

U.S. leaf exports were up by 3 percent in 2001. This 3 percent increase may be attributed to more leaf available, particularly flue-cured leaf. The 2001 flue-cured effective quota was 248,000 tons, compared with 246,000 tons in previous year. Increased sales to the European Union contributed to overall growth in U.S. leaf exports in 2001. U.S. sales to the European Union were up 12 percent. Exports to Germany and Belgium-Luxembourg were up by 10 percent and 100 percent, respectively, in 2001. But U.S. shipments to other traditional markets were down. Competitive prices from world suppliers, aggressive anti-smoking campaigns, and a global oversupply situation continue to impact U.S. sales abroad. Countries, which solely bought American leaf, are finding more competitively priced good quality leaf from our competitors such as Brazil and Zimbabwe. Brazil's competitiveness in international markets is enhanced by product availability and lower export prices due to the devaluation of its currency. U.S. leaf sales to Japan and Turkey, markets which historically bought American leaf, are down because of decreased cigarette production and increased competition on the world market. U.S. export sales to other Asian markets improved as some countries replenished stock levels in 2001. Leaf sales to Malaysia, Taiwan, and Thailand increased substantially while sales to Korea and Philippines were down because of decrease cigarette demand and adequate stock levels.

**Top U.S. Leaf Export Markets 2001**

<u>Markets</u>	<u>Quantity (metric tons)</u>	<u>Percent Change From 2000</u>
The European Union	97,508	12
Japan	23,415	-19
The Russian Federation	12,358	33
Malaysia	8,507	31
Turkey	7,161	-27

**Cigarettes**

U.S. cigarette exports in 2001 reached 133 billion pieces valued at \$2.11 billion, down 9 percent in quantity and nearly 36 percent in value from 2000. Much of this decline can be attributed to increased cigarette production in the United States' top markets coupled with a flat demand in these markets, particularly the European Union and Japan. Sales to these countries were down 60 percent and 2 percent, respectively, and can be attributed to increased health awareness. The leading U.S. cigarette exports markets in 2001 were: Japan (down 2 percent); Saudi Arabia (up 5 percent); Korea (up 47 percent); Lebanon (up 35 percent); the European Union (down 60 percent); and Israel (up 2 percent).

### **Leaf Imports**

U.S. leaf imports (for consumption) reached 234,169 tons, valued at \$680 million, up nearly 9 percent in quantity and 8 percent in value. Flue-cured, burley and oriental tobacco (including stem) combined accounted for nearly 69 percent of U.S. unmanufactured tobacco imports for consumption. U.S. imports of flue-cured tobacco totaled 51,532 tons valued at \$158 million, up 10 percent in quantity and 18 percent in value. Much of this increase is due to manufacturers' replenishing domestic stock. The United States also imports a considerable amount of oriental tobacco, which along with flue-cured and burley, account for most of the tobacco in American-blend cigarette. Imports of oriental tobacco reached 62,950 tons, up 32 percent in 2001. General imports totaled 254,373 tons, up 29 percent in 2001.

**Table 1**  
**World's Leading Unmanufactured Tobacco Producing, Trading**  
**and Consuming Countries**  
**(Metric Tons Dry Weight, Calendar Years)**

	1997	1998	1999	2000	2001*
<b>Production</b>					
World Total	7,722,327	5,848,455	5,923,797	5,883,324	5,678,753
China; Peoples Republic of	3,613,350	2,010,250	2,098,905	2,161,697	2,199,532
India	561,330	572,200	587,600	599,400	530,000
Brazil	485,100	373,150	498,400	493,100	454,900
United States	729,139	604,131	527,720	408,200	405,000
Zimbabwe	165,271	192,384	170,941	210,690	172,111
Indonesia	148,775	123,653	133,350	157,353	157,353
<b>Exports</b>					
World Total	2,004,455	1,920,389	2,069,950	1,965,828	1,951,091
Brazil	319,000	300,500	343,000	341,500	354,900
Zimbabwe	159,941	168,804	215,744	182,072	185,000
United States	221,512	211,917	189,379	182,517	185,000
India	117,900	81,790	119,643	123,185	125,000
China; Peoples Republic of	77,796	92,173	113,259	113,594	115,080
Malawi	111,449	135,300	107,600	101,250	101,250
<b>Imports</b>					
World Total	1,992,939	1,907,849	2,021,219	1,965,700	1,949,249
Russian Federation	184,900	200,900	264,670	285,000	299,800
Germany 1/	222,080	222,591	266,978	263,077	263,000
United States 2/	306,838	246,762	241,065	196,596	215,000
United Kingdom	157,689	149,756	137,183	108,427	104,000
Japan	90,469	101,442	98,920	93,928	92,000
Netherlands	105,358	84,813	84,860	79,993	75,986
<b>Consumption</b>					
World Total	6,511,187	6,282,690	6,368,524	6,284,934	6,303,036
China; Peoples Republic of	2,289,834	2,342,220	2,410,545	2,484,946	2,523,737
United States	772,932	616,835	575,296	436,200	472,400
India	476,850	483,360	478,350	474,275	470,305
Russian Federation	175,100	180,460	265,700	301,480	301,500
Germany 2/	158,000	142,651	163,500	184,304	184,300
Japan	184,100	172,700	184,112	169,455	173,500
<b>Ending Stocks</b>					
World Total	7,234,803	6,808,813	7,285,581	6,883,843	6,204,930
China; Peoples Republic of	3,201,864	2,787,478	3,340,032	2,941,020	2,541,432
United States	1,583,749	1,605,890	1,610,000	1,596,079	1,558,679
Turkey	293,898	311,010	329,499	351,551	334,706
Brazil	231,500	162,950	212,130	266,980	264,930
Japan	285,818	272,700	247,500	226,350	198,550
Italy	141,900	140,922	151,464	151,274	157,474

\* Estimate

1/ Unified Germany

2/ General Imports (Actual Arrivals)

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**Table 2**  
**U.S. TOBACCO TRADE**  
**2001-02**

	January		January - January		January - December	
	2001	2002	2001	2002	2001	2002 1/
<b>Exports:</b>						
<b>Unmanufactured Tobacco</b>						
MT	18,216	18,388	18,216	18,388	185,000	190,000
\$1,000	115,260	131,896	115,260	131,896	1,221,000	1,273,760
\$/MT	6,327	7,172	6,327	7,172	6,600	6,704
<b>Bulk Smoking Tobacco</b>						
MT	3,823	4,654	3,823	4,654	62,000	62,500
\$1,000	60,153	24,501	60,153	24,501	682,000	687,500
\$/MT	15,734	5,948	15,734	5,948	11,000	11,000
<b>Cigarettes</b>						
Pieces (mil.)	10,088	10,877	10,088	10,877	145,000	145,000
\$1,000	221,120	128,839	221,120	128,839	3,100,000	3,100,000
<b>Unmanufactured Tobacco Imports:</b>						
<b>For Consumption</b>						
MT	20,720	27,451	20,720	27,451	220,000	231,000
\$1,000	73,074	2,843	73,074	2,843	660,000	693,000
\$/MT	3,526	2,755	3,526	2,755	3,000	3,000
<b>General Imports</b>						
MT	24,766	23,333	24,766	23,333	215,000	225,750
\$1,000	78,365	64,629	78,365	64,629	645,000	677,250
\$/MT	3,164	2,769	3,164	2,769	3,000	3,000
<b>Unmanufactured Imports from CBI Countries/2</b>						
Metric Tons						
Consump.	804	185	804	185	13,500	14,000
General	862	185	862	185	12,000	12,000

1/ Forecast.

2/ Caribbean Basin Initiative (CBI) countries include: Antigua and Barbuda, Bahamas, Barbados, Belize, British Virgin Islands, Costa Rica, Dominica, Dominican Republic, El Salvador, Grenada, Guatemala, Haiti, Honduras, Jamaica, Montserrat, Netherland Antilles, St. Christopher-Nevis, St. Lucia, St. Vincent, Grenadines, Trinidad and Tobago, Panama and Guyana.

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

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**TABLE 3**  
**UNMANUFACTURED TOBACCO: U.S. MONTHLY EXPORTS BY TYPE**  
**CALENDAR YEARS 2000, 2001, AND 2002**  
**(METRIC TONS)**

Month	Flue-Cured			Burley			Total Unmanufactured		
	2000	2001	2002	2000	2001	2002	2000	2001	2002
January	11,171	11,171	14,272	223	370	3,143	14,848	18,216	18,388
February	13,104	13,104		2,553	3,473		22,602	23,679	
March	13,121	13,121		4,573	5,122		24,968	15,307	
April	5,230	5,230		6,140	9,379		15,935	17,857	
May	2,840	2,840		8,865	5,951		17,547	14,485	
June	2,542	2,542		5,207	2,323		13,413	10,557	
July	2,926	2,926		1,594	1,534		8,236	9,740	
August	5,524	5,524		3,028	7,832		11,754	17,788	
September	3,591	3,591		1,002	901		8,078	5,909	
October	3,569	3,569		1,066	1,728		8,604	16,963	
November	7,678	7,678		1,184	680		13,060	15,934	
December	13,684	13,684		1,214	1,964		20,847	19,392	
<b>SUB-TOTAL</b>	11,171	11,171	14,272	223	370	3,143	14,848	18,216	18,388
<b>YEAR TOTAL</b>	86,838	84,980	14,272	36,649	41,257	3,143	179,892	185,827	18,388

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

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**TABLE 4**  
**UNMANUFACTURED TOBACCO: U.S. MONTHLY EXPORTS BY TYPE**  
**CALENDAR YEARS 2000, 2001, AND 2002**  
**(THOUSAND DOLLARS)**

Month	Flue-Cured			Burley			Total Unmanufactured		
	2000	2001	2002	2000	2001	2002	2000	2001	2002
January	82,280	81,908	109,127	1,848	3,143	6,346	101,162	115,261	131,896
February	94,983	90,126		20,449	28,013		136,267	140,401	
March	96,609	29,136		36,854	42,711		154,221	92,443	
April	40,464	22,794		51,918	80,682		114,737	130,922	
May	21,103	25,109		73,212	51,528		117,903	104,745	
June	19,977	33,820		42,669	20,389		88,924	72,049	
July	23,302	37,332		14,259	13,205		55,848	63,053	
August	38,351	46,181		26,279	67,480		77,734	124,416	
September	27,247	18,129		7,664	7,356		60,429	40,813	
October	27,549	85,819		9,938	15,363		68,277	127,657	
November	57,780	94,554		10,827	5,911		91,796	126,722	
December	102,271	92,171		10,967	16,491		137,788	129,998	
<b>SUB-TOTAL</b>	82,280	81,908	109,127	1,848	3,143	6,346	101,162	115,261	131,896
<b>YEAR TOTAL</b>	631,916	657,079	109,127	306,884	352,272	6,346	1,205,086	1,268,480	131,896

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

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**TABLE 5**  
**UNMANUFACTURED TOBACCO: U.S. MONTHLY IMPORTS**  
**CALENDAR YEARS 2000, 2001, AND 2002**  
**(METRIC TONS)**

Month	Consumption			General		
	2000	2001	2002	2000	2001	2002
January	14,695	20720	27,451	18,865	24,766	23,333
February	22,541	20690		15,596	15,603	
March	23,374	18844		13,603	14,100	
April	7,688	13608		9,182	14,625	
May	20,214	20614		15,505	16,486	
June	34,264	20157		20,776	21,740	
July	12,413	17050		14,679	21,438	
August	20,261	17898		20,789	33,226	
September	16,730	18347		19,923	22,494	
October	13,903	24012		14,047	27,166	
November	11,187	21072		13,843	23,260	
December	18,288	21157		19,793	19,471	
<b>SUB-TOTAL</b>	<b>14,695</b>	<b>20,720</b>	<b>27,451</b>	<b>18,865</b>	<b>24,766</b>	<b>23,333</b>
<b>YEAR TOTAL</b>	<b>215,558</b>	<b>234,169</b>	<b>27,451</b>	<b>196,601</b>	<b>254,375</b>	<b>23,333</b>

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

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**TABLE 6**  
**UNMANUFACTURED TOBACCO: U.S. MONTHLY IMPORTS**  
**CALENDAR YEARS 2000, 2001, AND 2002**  
**(THOUSAND DOLLARS)**

Month	Consumption			General		
	2000	2001	2002	2000	2001	2002
January	46,783	73,074	78,058	56,153	78,365	64,629
February	75,042	68,834		47,643	59,213	
March	45,415	61,845		36,271	47,816	
April	24,995	41,756		34,159	52,023	
May	56,416	64,090		40,123	49,780	
June	97,789	68,450		60,132	61,247	
July	34,848	44,798		35,766	56,246	
August	73,167	47,612		61,835	91,892	
September	50,477	54,724		56,714	64,333	
October	32,859	53,978		33,891	49,414	
November	29,242	42,839		39,299	55,613	
March	61,430	58,291		66,873	44,351	
<b>SUB-TOTAL</b>	46,783	73,074	78,058	56,153	78,365	64,629
<b>YEAR TOTAL</b>	628,463	680,291	78,058	568,859	710,293	64,629

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

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**TABLE 7**  
**U.S. EXPORTS OF UNMANUFACTURED TOBACCO**  
**BY TOBACCO TYPE**  
**(METRIC TONS AND \$1000)**

Tobacco Type	January - January				January			
	Quantity		Value		Quantity		Value	
	2000	2001	2000	2001	2000	2001	2000	2001
Flue-cured								
Unstemmed	0	0	0	0	0	0	0	0
Stemmed	10,926	14,272	81,908	109,127	10,926	14,272	81,908	109,127
Total Flue-cured	10,926	14,272	81,908	109,127	10,926	14,272	81,908	109,127
Burley								
Unstemmed	0	0	0	0	0	0	0	0
Stemmed	370	744	3,143	6,346	370	744	3,143	6,346
Total Burley	370	744	3,143	6,346	370	744	3,143	6,346
Other Tobacco								
Dark Fire KY & TN	851	313	4,700	1,687	851	313	4,700	1,687
VA Fire and Sun	34	0	115	0	34	0	115	0
Maryland	190	48	1,490	373	190	48	1,490	373
Blackfat	0	0	0	0	0	0	0	0
Cigar Wrapper	201	78	9,452	3,752	201	78	9,452	3,752
Cigar Binder	28	17	169	161	28	17	169	161
Stems	4,179	2,310	3,527	1,750	4,179	2,310	3,527	1,750
Other Leaf Tobacco	1,437	606	10,756	8,700	1,437	606	10,756	8,700
<b>Total Unmanufactured</b>	<b>18,216</b>	<b>18,388</b>	<b>115,260</b>	<b>131,896</b>	<b>18,216</b>	<b>18,388</b>	<b>115,260</b>	<b>131,896</b>

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

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**TABLE 8**  
**U.S. EXPORTS OF LEAF TOBACCO**  
**BY COUNTRY OF DESTINATION**  
**(METRIC TONS AND \$1000)**

COUNTRY	January - January				January			
	Quantity		Value		Quantity		Value	
	2000	2001	2000	2001	2000	2001	2000	2001
<b>European Union/1</b>								
Germany	3,504	4,223	22,636	28,889	3,504	4,223	22,636	28,889
Belgium-Luxembourg	3,747	1,423	13,580	11,202	3,747	1,423	13,580	11,202
Portugal	96	1,206	710	6,940	96	1,206	710	6,940
France	387	908	726	6,710	387	908	726	6,710
Denmark	670	629	4,402	3,691	670	629	4,402	3,691
Italy	0	626	0	3,822	0	626	0	3,822
Netherlands	1,813	172	13,345	957	1,813	172	13,345	957
United Kingdom	0	45	0	40	0	45	0	40
Spain	61	39	109	64	61	39	109	64
Sweden	192	19	1,263	151	192	19	1,263	151
Austria	0	0	0	0	0	0	0	0
Finland	21	0	78	0	21	0	78	0
Greece	0	0	0	0	0	0	0	0
Ireland	0	0	0	0	0	0	0	0
<b>Total EU</b>	<b>10,489</b>	<b>9,290</b>	<b>56,848</b>	<b>62,466</b>	<b>10,489</b>	<b>9,290</b>	<b>56,848</b>	<b>62,466</b>
<b>Other Markets</b>								
Japan	3,626	5,361	27,271	39,828	3,626	5,361	27,271	39,828
Korea; Republic of	0	941	0	7,805	0	941	0	7,805
Switzerland	500	788	3,782	3,184	500	788	3,782	3,184
Thailand	604	732	3,871	4,918	604	732	3,871	4,918
Dominican Republic	318	457	11,892	10,628	318	457	11,892	10,628
Russian Federation	1,379	356	3,719	285	1,379	356	3,719	285
Malaysia	281	99	2,204	755	281	99	2,204	755
Singapore	0	62	0	464	0	62	0	464
Lebanon	0	59	0	324	0	59	0	324
Norway	115	58	877	205	115	58	877	205
Bulgaria	0	38	0	170	0	38	0	170
Sri Lanka	31	32	118	124	31	32	118	124
Indonesia	34	29	115	266	34	29	115	266
Nigeria	505	26	1,412	68	505	26	1,412	68
Canada	0	14	0	34	0	14	0	34
Philippines	0	13	0	87	0	13	0	87
Haiti	0	11	0	62	0	11	0	62
Other	334	22	3,152	223	334	22	3,152	223
<b>Total Other Markets</b>	<b>7,727</b>	<b>9,098</b>	<b>58,413</b>	<b>69,430</b>	<b>7,727</b>	<b>9,098</b>	<b>58,413</b>	<b>69,430</b>
<b>World Total</b>	<b>18,216</b>	<b>18,388</b>	<b>115,261</b>	<b>131,896</b>	<b>18,216</b>	<b>18,388</b>	<b>115,261</b>	<b>131,896</b>

1/ EUROPEAN UNION (EU): GROUP OF 15 COUNTRIES FORMERLY KNOWN AS THE EUROPEAN COMMUNITY (EC).

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2002

**TABLE 9**  
**U.S. EXPORTS OF FLUE-CURED TOBACCO**  
**BY COUNTRY OF DESTINATION**  
**(METRIC TONS AND \$1000)**

COUNTRY	January - January				January			
	Quantity		Value		Quantity		Value	
	2000	2001	2000	2001	2000	2001	2000	2001
<b>European Union/1</b>								
Germany	2,319	3,414	17,626	25,322	2,319	3,414	17,626	25,322
Belgium-Luxembourg	1,618	1,339	12,311	10,486	1,618	1,339	12,311	10,486
Portugal	96	870	710	6,723	96	870	710	6,723
France	79	782	582	5,958	79	782	582	5,958
Italy	0	298	0	2,256	0	298	0	2,256
Denmark	323	276	2,450	2,091	323	276	2,450	2,091
Netherlands	1,661	19	12,389	148	1,661	19	12,389	148
Sweden	102	19	781	151	102	19	781	151
Spain	0	6	0	35	0	6	0	35
Austria	0	0	0	0	0	0	0	0
Finland	0	0	0	0	0	0	0	0
Greece	0	0	0	0	0	0	0	0
Ireland	0	0	0	0	0	0	0	0
Trieste	0	0	0	0	0	0	0	0
<b>Total EU</b>	<b>6,199</b>	<b>7,023</b>	<b>46,849</b>	<b>53,171</b>	<b>6,199</b>	<b>7,023</b>	<b>46,849</b>	<b>53,171</b>
<b>Other Markets</b>								
Japan	3,234	5,065	24,283	39,737	3,234	5,065	24,283	39,737
Korea; Republic of	0	768	0	6,350	0	768	0	6,350
Thailand	566	732	3,725	4,918	566	732	3,725	4,918
Switzerland	499	359	3,775	2,773	499	359	3,775	2,773
Malaysia	227	90	1,736	677	227	90	1,736	677
Singapore	0	62	0	464	0	62	0	464
Lebanon	0	59	0	324	0	59	0	324
Bulgaria	0	38	0	170	0	38	0	170
Indonesia	0	29	0	266	0	29	0	266
Norway	115	19	877	146	115	19	877	146
Canada	0	14	0	34	0	14	0	34
Trinidad and Tobago	0	10	0	79	0	10	0	79
Brazil	0	3	0	19	0	3	0	19
Afghanistan	0	0	0	0	0	0	0	0
Albania	0	0	0	0	0	0	0	0
Algeria	0	0	0	0	0	0	0	0
American Samoa	0	0	0	0	0	0	0	0
Other	86	2	663	(1)	86	2	663	(1)
<b>Total Other Markets</b>	<b>4,727</b>	<b>7,250</b>	<b>35,059</b>	<b>55,956</b>	<b>4,727</b>	<b>7,250</b>	<b>35,059</b>	<b>55,956</b>
<b>World Total</b>	<b>10,926</b>	<b>14,273</b>	<b>81,908</b>	<b>109,127</b>	<b>10,926</b>	<b>14,273</b>	<b>81,908</b>	<b>109,127</b>

1/ EUROPEAN UNION (EU): GROUP OF 15 COUNTRIES FORMERLY KNOWN AS THE EUROPEAN COMMUNITY (EC).

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2002

**TABLE 10**  
**U.S. EXPORTS OF BURLEY TOBACCO**  
**BY COUNTRY OF DESTINATION**  
**(METRIC TONS AND \$1000)**

COUNTRY	January - January				January			
	Quantity		Value		Quantity		Value	
	2000	2001	2000	2001	2000	2001	2000	2001
<b>European Union/1</b>								
Germany	13	341	90	2,910	13	341	90	2,910
Italy	0	166	0	1,423	0	166	0	1,423
Denmark	182	146	1,498	1,242	182	146	1,498	1,242
Belgium-Luxembourg	4	69	25	606	4	69	25	606
Austria	0	0	0	0	0	0	0	0
Finland	0	0	0	0	0	0	0	0
France	0	0	0	0	0	0	0	0
Greece	0	0	0	0	0	0	0	0
Ireland	0	0	0	0	0	0	0	0
Netherlands	0	0	0	0	0	0	0	0
Portugal	0	0	0	0	0	0	0	0
Spain	0	0	0	0	0	0	0	0
Sweden	52	0	427	0	52	0	427	0
Trieste	0	0	0	0	0	0	0	0
<b>Total EU</b>	<b>251</b>	<b>722</b>	<b>2,041</b>	<b>6,181</b>	<b>251</b>	<b>722</b>	<b>2,041</b>	<b>6,181</b>
<b>Other Markets</b>								
Philippines	0	13	0	87	0	13	0	87
Malaysia	52	9	456	78	52	9	456	78
Afghanistan	0	0	0	0	0	0	0	0
Albania	0	0	0	0	0	0	0	0
Algeria	0	0	0	0	0	0	0	0
American Samoa	0	0	0	0	0	0	0	0
Angola	0	0	0	0	0	0	0	0
Arabian Peninsula States; NEC	0	0	0	0	0	0	0	0
Argentina	0	0	0	0	0	0	0	0
Armenia; Republic of	0	0	0	0	0	0	0	0
Australia	9	0	76	0	9	0	76	0
Azerbaijan; Republic of	0	0	0	0	0	0	0	0
Azores	0	0	0	0	0	0	0	0
Bahamas; The	0	0	0	0	0	0	0	0
Bahrain	0	0	0	0	0	0	0	0
Bangladesh	0	0	0	0	0	0	0	0
Barbados	0	0	0	0	0	0	0	0
Other	57	0	570	0	57	0	570	0
<b>Total Other Markets</b>	<b>118</b>	<b>22</b>	<b>1,102</b>	<b>165</b>	<b>118</b>	<b>22</b>	<b>1,102</b>	<b>165</b>
<b>World Total</b>	<b>369</b>	<b>744</b>	<b>3,143</b>	<b>6,346</b>	<b>369</b>	<b>744</b>	<b>3,143</b>	<b>6,346</b>

1/ EUROPEAN UNION (EU): GROUP OF 15 COUNTRIES FORMERLY KNOWN AS THE EUROPEAN COMMUNITY (EC).

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2002

**TABLE 11**  
**U.S. EXPORTS OF MANUFACTURED TOBACCO**  
**BY TOBACCO TYPE**  
**(METRIC TONS AND \$1000)**

Tobacco Product Type	January - January				January			
	Quantity		Value		Quantity		Value	
	2001	2002	2001	2002	2001	2002	2001	2002
Cigarettes (million pcs.)	10,088	10,877	221,120	128,839	10,088	10,877	221,120	128,839
Small Cigars (1000 pcs.)	3,154	840	238	69	3,154	840	238	69
Other Cigars (1000 pcs.)	7,314	16,551	1,236	3,168	7,314	16,551	1,236	3,168
Chewing and Snuff (MT)	64	57	843	751	64	57	843	751
Smoking in Packages (MT)	6	57	107	988	6	57	107	988
Smoking in Bulk (MT)	3,823	4,654	60,153	24,501	3,823	4,654	60,153	24,501
Other Mfg. Products (MT)	3,772	2,981	12,886	7,091	3,772	2,981	12,886	7,091
<b>Total Manufactured</b>	--	--	296,583	165,407	--	--	296,583	165,407

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2002

**TABLE 12**  
**U.S. EXPORTS OF CIGARETTES**  
**BY COUNTRY OF DESTINATION**  
**(THOUSAND PIECES AND THOUSANDS OF DOLLARS)**

COUNTRY	January - January				January			
	Quantity		Value		Quantity		Value	
	2001	2002	2001	2002	2001	2002	2001	2002
<b>European Union/1</b>								
Belgium-Luxembourg	324,750	277,905	8,823	2,771	324,750	277,905	8,823	2,771
Austria	0	18,992	0	186	0	18,992	0	186
Netherlands	383,310	17,810	4,234	934	383,310	17,810	4,234	934
Germany	15,520	15,260	187	191	15,520	15,260	187	191
United Kingdom	693	150	13	6	693	150	13	6
Denmark	513	0	10	0	513	0	10	0
Finland	0	0	0	0	0	0	0	0
France	0	0	0	0	0	0	0	0
Greece	0	0	0	0	0	0	0	0
Ireland	0	0	0	0	0	0	0	0
Italy	0	0	0	0	0	0	0	0
Portugal	1,000	0	11	0	1,000	0	11	0
Spain	0	0	0	0	0	0	0	0
Sweden	0	0	0	0	0	0	0	0
<b>Total EU</b>	<b>725,786</b>	<b>330,117</b>	<b>13,277</b>	<b>4,088</b>	<b>725,786</b>	<b>330,117</b>	<b>13,277</b>	<b>4,088</b>
<b>Other Markets</b>								
Japan	4,926,997	6,432,088	111,675	73,896	4,926,997	6,432,088	111,675	73,896
Saudi Arabia	909,100	870,109	22,537	9,439	909,100	870,109	22,537	9,439
Syria	0	501,120	0	9,475	0	501,120	0	9,475
Korea; Republic of	511,721	423,170	12,408	4,677	511,721	423,170	12,408	4,677
Lebanon	439,970	407,240	7,666	4,037	439,970	407,240	7,666	4,037
Singapore	488,381	356,763	10,521	4,846	488,381	356,763	10,521	4,846
Hong Kong	304,089	347,647	7,191	3,842	304,089	347,647	7,191	3,842
Israel	344,647	257,654	8,702	2,824	344,647	257,654	8,702	2,824
Taiwan	194,100	175,403	4,745	2,111	194,100	175,403	4,745	2,111
United Arab Emirates	417,400	157,842	8,644	1,678	417,400	157,842	8,644	1,678
Russian Federation	47,641	141,050	1,369	1,772	47,641	141,050	1,369	1,772
Cyprus	309,035	118,740	5,150	1,189	309,035	118,740	5,150	1,189
Kuwait	55,800	68,469	1,268	748	55,800	68,469	1,268	748
Bahrain	2,270	54,835	26	587	2,270	54,835	26	587
Australia	0	47,936	0	554	0	47,936	0	554
Chile	40,148	45,072	404	504	40,148	45,072	404	504
Canada	9,002	40,692	172	1,020	9,002	40,692	172	1,020
Other	361,891	101,135	5,365	1,552	361,891	101,135	5,365	1,552
<b>Total Other Markets</b>	<b>9,362,192</b>	<b>10,546,965</b>	<b>207,843</b>	<b>124,751</b>	<b>9,362,192</b>	<b>10,546,965</b>	<b>207,843</b>	<b>124,751</b>
<b>World Total</b>	<b>10,087,978</b>	<b>10,877,082</b>	<b>221,120</b>	<b>128,839</b>	<b>10,087,978</b>	<b>10,877,082</b>	<b>221,120</b>	<b>128,839</b>

1/ EUROPEAN UNION (EU): GROUP OF 15 COUNTRIES FORMERLY KNOWN AS THE EUROPEAN COMMUNITY (EC).

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2002

**TABLE 13**  
**U.S. IMPORTS OF UNMANUFACTURED TOBACCO**  
**FOR CONSUMPTION BY TOBACCO TYPE**

Tobacco Type	January - January				January			
	Quantity		Value		Quantity		Value	
	2001	2002	2001	2002	2001	2002	2001	2002
Flue-cured								
Unstemmed	1,731	1,109	3,301	2,197	1,731	1,109	3,301	2,197
Stemmed	2,352	4,440	8,141	16,721	2,352	4,440	8,141	16,721
<b>Total Flue-cured</b>	<b>4,083</b>	<b>5,549</b>	<b>11,442</b>	<b>18,918</b>	<b>4,083</b>	<b>5,549</b>	<b>11,442</b>	<b>18,918</b>
Burley								
Unstemmed	13	10	23	47	13	10	23	47
Stemmed	4,207	5,422	13,920	14,917	4,207	5,422	13,920	14,917
<b>Total Burley</b>	<b>4,220</b>	<b>5,432</b>	<b>13,943</b>	<b>14,964</b>	<b>4,220</b>	<b>5,432</b>	<b>13,943</b>	<b>14,964</b>
Turkish, Unst	7,051	7,821	32,524	34,190	7,051	7,821	32,524	34,190
Other Tobacco								
Unstemmed	2,579	1,726	4,968	3,075	2,579	1,726	4,968	3,075
Stemmed	653	1,096	1,176	1,406	653	1,096	1,176	1,406
<b>Total Cigarette Leaf</b>	<b>18,586</b>	<b>21,624</b>	<b>64,053</b>	<b>72,553</b>	<b>18,586</b>	<b>21,624</b>	<b>64,053</b>	<b>72,553</b>
Cigar Wrapper								
Unstemmed	104	74	5,734	2,518	104	74	5,734	2,518
Stemmed	49	18	1,624	868	49	18	1,624	868
<b>Total Wrapper</b>	<b>153</b>	<b>92</b>	<b>7,358</b>	<b>3,386</b>	<b>153</b>	<b>92</b>	<b>7,358</b>	<b>3,386</b>
Stems	721	5,116	201	1,607	721	5,116	201	1,607
Scraps	1,458	642	1,686	566	1,458	642	1,686	566
<b>Total Unmanufactured</b>	<b>20,720</b>	<b>27,451</b>	<b>73,074</b>	<b>78,058</b>	<b>20,720</b>	<b>27,451</b>	<b>73,074</b>	<b>78,058</b>

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2002

**TABLE 14**  
**U.S. IMPORTS OF UNMANUFACTURED TOBACCO**  
**GENERAL IMPORTS BY TYPE**  
**(METRIC TONS AND \$1000)**

Tobacco Type	January - January				January			
	Quantity		Value		Quantity		Value	
	2001	2002	2001	2002	2001	2002	2001	2002
Flue-cured								
Unstemmed	1,731	1,109	3,301	2,197	1,731	1,109	3,301	2,197
Stemmed	4,623	5,998	15,234	21,610	4,623	5,998	15,234	21,610
<b>Total Flue-cured</b>	<b>6,354</b>	<b>7,107</b>	<b>18,535</b>	<b>23,807</b>	<b>6,354</b>	<b>7,107</b>	<b>18,535</b>	<b>23,807</b>
Burley								
Unstemmed	0	10	0	47	0	10	0	47
Stemmed	4,042	6,605	12,420	16,825	4,042	6,605	12,420	16,825
<b>Total Burley</b>	<b>4,042</b>	<b>6,615</b>	<b>12,420</b>	<b>16,872</b>	<b>4,042</b>	<b>6,615</b>	<b>12,420</b>	<b>16,872</b>
Turkish, Unst	7,456	3,320	31,894	14,693	7,456	3,320	31,894	14,693
Other Tobacco								
Unstemmed	2,804	1,726	5,216	3,075	2,804	1,726	5,216	3,075
Stemmed	626	1,184	1,128	1,344	626	1,184	1,128	1,344
<b>Total Cigarette Leaf</b>	<b>21,282</b>	<b>19,952</b>	<b>69,193</b>	<b>59,791</b>	<b>21,282</b>	<b>19,952</b>	<b>69,193</b>	<b>59,791</b>
Cigar Wrapper								
Unstemmed	104	74	5,734	2,518	104	74	5,734	2,518
Stemmed	49	18	1,624	868	49	18	1,624	868
<b>Total Wrapper</b>	<b>153</b>	<b>92</b>	<b>7,358</b>	<b>3,386</b>	<b>153</b>	<b>92</b>	<b>7,358</b>	<b>3,386</b>
Stems	1,986	2,669	599	941	1,986	2,669	599	941
Scraps	1,541	642	1,441	566	1,541	642	1,441	566
<b>Total Unmanufactured</b>	<b>24,766</b>	<b>23,333</b>	<b>78,365</b>	<b>64,629</b>	<b>24,766</b>	<b>23,333</b>	<b>78,365</b>	<b>64,629</b>

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2002

**TABLE 15**  
**U.S. IMPORTS OF MANUFACTURED TOBACCO**  
**FOR CONSUMPTION BY TOBACCO TYPE**  
**(PIECES, METRIC TONS AND \$1000)**

Manufactured Products	January - January				January			
	Quantity		Value		Quantity		Value	
	2001	2002	2001	2002	2001	2002	2001	2002
Cigarettes (1000 pcs.)	700,163	1,523,341	8,796	16,716	700,163	1,523,341	8,796	16,716
Cigars & Cheroots (MT)	215	209	8,841	8,149	215	209	8,841	8,149
Other Mfg. Products (MT)	348	163	1,805	775	348	163	1,805	775
<b>Total Manufactured</b>	--	--	19,443	25,640	--	--	19,443	25,640

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2002

**TABLE 16**  
**U.S. TOBACCO TRADE BALANCE**  
**UNMANUFACTURED AND MANUFACTURED**  
**(\$1,000)**

Tobacco Type	January - January					
	2001			2002		
	Imports	Exports	Trade Balance	Imports	Exports	Trade Balance
<b>Unmanufactured Tobacco</b>						
Flue-cured	11,442	81,908	70,466	18,918	109,127	90,209
Burley	13,943	3,143	(10,800)	14,964	6,346	(8,618)
Oriental	32,524	0	(32,524)	34,190	0	(34,190)
Other	15,165	30,210	15,045	9,986	16,423	6,437
<b>Total Unman.</b>	<b>73,074</b>	<b>115,261</b>	<b>42,187</b>	<b>78,058</b>	<b>131,896</b>	<b>53,838</b>
<b>Manufactured Tobacco</b>						
Cigarettes	8,796	221,120	212,324	16,716	128,839	112,123
Other	10,646	75,463	64,817	8,924	36,568	27,644
<b>Total Manuf.</b>	<b>19,442</b>	<b>296,583</b>	<b>277,141</b>	<b>25,640</b>	<b>165,407</b>	<b>139,767</b>
<b>Total</b>	<b>92,516</b>	<b>411,844</b>	<b>319,328</b>	<b>103,698</b>	<b>297,303</b>	<b>193,605</b>

NOTE: DUE TO DATA AGGREGATION, ROUNDING ERRORS MAY OCCUR.

SOURCE: COMPILED FROM BUREAU OF CENSUS RECORDS.

PREPARED BY USDA/FAS/COTS

March 2002

**Table 17**

**TARIFF-RATE-QUOTA UPDATE**  
**September 13,2001 through March 19,2002**  
 U.S. Tobacco Imports Subject to Tariff-Rate-Quota 1/

<i>Quota Recipients</i>	<i>2001/2002 Quota, Metric Tons</i>	<i>2001/2002 Imports, Metric Tons</i>	<i>Percent of TRQ Used</i>
Argentina	10,750	2,646	24.6%
Brazil	80,200	37,268	46.5%
Chile	2,750	0	0.0%
European Union	10,000	2,373	23.7%
Guatemala	10,000	868	8.7%
Malawi	12,000	6,129	51.1%
Philippines	3,000	173	5.8%
Thailand	7,000	1,669	23.8%
Zimbabwe	12,000	1,874	15.6%
Residual 2/	3,000	2,995	99.8%
<b>Total</b>	<b>150,700</b>	<b>55,995</b>	<b>37.2%</b>

1/ U.S. Tariff Schedule line items subject to the tariff-rate quota (TRQ) include flue-cured and light air-cured tobacco, including burley, which are used in the manufacture of cigarettes for consumption in the United States.

2/ A TRQ of 3,000 metric tons is available to all countries, other than the 9 designated quota recipient countries, and is allocated on a first- come/first- served basis.

NOTE: The TRQ is administered on a September 13 - September 12 trade year.

SOURCE: U.S. Customs Service.

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