



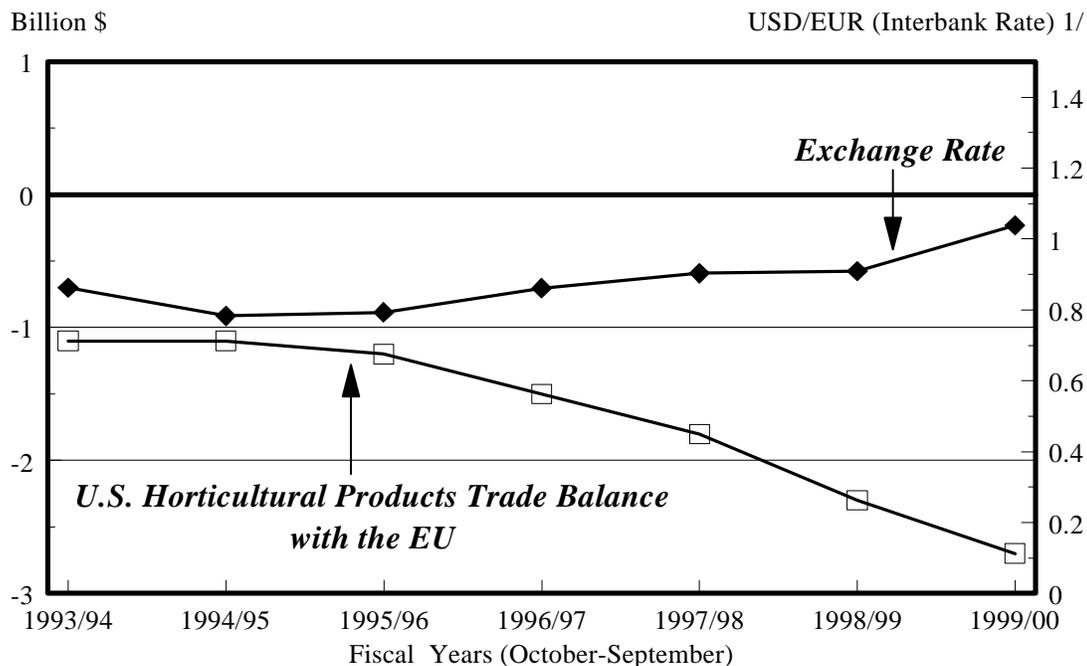
United States  
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Agriculture

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Agricultural  
Service

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# World Horticultural Trade and U.S. Export Opportunities

## A Stronger U.S. Dollar is a Factor in the Growing U.S. Horticultural Trade Deficit with the European Union



Source: U.S. Bureau of the Census and Oanda.com

1/ The Euro did not exist prior to January 1, 1999. Therefore, ECU Average Annual Exchange Rates were used from 1993 to 1998. Interbank rates reflect market rates for transactions of \$1 million or more.

The U.S. horticultural product trade deficit with the European Union (EU) totaled \$2.7 billion in fiscal year (FY) 1999/2000, up 17 percent from the deficit recorded in FY 1998/99. A stronger U.S. dollar vis-a-vis the Euro is a factor, among others, in the growing U.S. horticultural trade deficit with the EU. Total U.S. imports of horticultural products from the EU have increased nearly 70 percent in the last six fiscal years (from \$2.7 billion in FY 1993/94 to \$4.5 billion in FY 1999/2000). Categories with the largest import increases since FY 1993/94 include wine (up more than 90 percent), fresh vegetables (up 64 percent), and fresh citrus (up more than 670 percent). The increase in imports of EU fresh citrus reflects growing U.S. demand for Spanish clementines, of which sales to the United States totaled \$85 million in FY 1999/2000. The Netherlands, France, Italy, and Spain, in that order, are the major EU suppliers of horticultural products to the United States. U.S. exports of horticultural products to the EU in FY 1999/2000 were valued at \$1.9 billion, down 13 percent from FY 1998/99, but up 14 percent from the value reported in FY 1993/94. The largest U.S. export gains in the last six fiscal years include wine (up more than 300 percent), frozen vegetables (up nearly 90 percent), and fruit and vegetable juices (up nearly 60 percent). The largest U.S. export losses during this same period were in the categories of cut flowers, tree nuts, and dried fruits.

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**For further information, contact:**  
 U.S. Department of Agriculture  
 Foreign Agricultural Service  
 Horticultural and Tropical Products Division  
 1400 Independence Ave., S.W. Stop 1049  
 Washington, DC 20250-1049

Telephone: 202-720-6590  
 Fax: 202-720-3799  
<http://www.fas.usda.gov/htp>

**Frank Tarrant, Director**  
**Scott Bleggi, Deputy Director for Marketing**  
**Brian Grunenfelder, Deputy Director for Analysis**

| <u>ANALYSIS</u>              |              |  |
|------------------------------|--------------|--|
| Nancy Hirschhorn             | 202-720-2974 | Situation & outlook supervisor, publication editor, export forecast coordinator, briefing paper coordinator, key development coordinator |
| Lisa Anderson                | 202-720-5028 | Tree nuts, avocados, tropical fruit, nursery products, Canada snapback, NAFTA quarterly report, circular team                            |
| Erik Hansen                  | 202-720-0875 | Tree nuts, circular team   |
| Bob Knapp                    | 202-720-4620 | Canned deciduous fruit, sugar, kiwifruit, special projects   |
| Emanuel McNeil               | 202-720-2083 | Fresh & processed vegetables (excl. potatoes), cut flowers   |
| Heather Page                 | 202-720-9792 | Wine, brandy, table grapes, grape juice  |
| Debra A. Pumphrey            | 202-720-8899 | Fresh and processed citrus, coffee, essential oils, trade questions on tea, cocoa & spices & information technology coordinator          |
| Karina Ramos                 | 202-720-0897 | Dried fruit, berries, beer/hops, melons, circular team & homepage coordinator  |
| Sam Rosa                     | 202-720-6086 | Fresh deciduous fruit, trade issues database coordinator, apple juice, olives, mushrooms   |
| Christine Sloop              | 202-690-2702 | SPS/food safety/quality issues coordinator, biotechnology issues, bilateral technical & policy issues                                    |
| <u>MARKETING</u>             |              |  |
| Steve Shnitzler              | 202-720-8495 | Apricots, avocados, ginseng, pomegranates, bartlett pears  |
| Ted Goldammer                | 202-720-8498 | Citrus, potatoes (marketing & analysis), hops  |
| Sonia Jimenez                | 202-720-0898 | Fresh deciduous fruit  |
| Kristin Kezar                | 202-690-0556 | Tart cherries, honey (marketing), canned fruit, papaya, watermelon   |
| Elizabeth Mello              | 202-720-9903 | Vegetables, berries  |
| Ingrid Mohn                  | 202-720-5330 | Tree nuts  |
| Elias Orozco                 | 202-720-6791 | EMO/Cochran Coordinator, honey (analysis)  |
| Kelly Strzelecki             | 202-690-1341 | Dried fruit, organics (analysis & marketing), kiwifruit  |
| Yvette Wedderburn Bomersheim | 202-720-0911 | Wine, brandy, credit programs, grape juice, table grapes   |

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## Export Summary

U.S. exports of horticultural products to all countries in October totaled \$1.1 billion, an increase of 19 percent from the same month a year earlier. Eleven of the 15 product categories registered value increases. Categories with the most significant increases in October were tree nuts (up \$109 million or 102 percent), dehydrated vegetables (up \$9.5 million or 56 percent), and wine (up \$11.9 million or 23 percent). The categories with the most significant decreases were frozen fruit (down \$.6 million or 8 percent) and canned vegetables (down \$3.1 million or 5 percent).

To access **FAS Attache Reports** online, please reference the following Internet address:

<http://www.fas.usda.gov/scripts/attacherep/default.asp>

Search through the country and market reports prepared by FAS attaches covering over 20 horticultural and tropical product commodities and nearly 130 countries. Search by keyword, including country and commodity.

### **What's New on the Homepage?**

The Horticultural & Tropical Products Division has introduced an enhanced feature on its homepage designed to bring the latest information to the public as efficiently as possible. The site will contain information on policy and technical developments affecting trade in horticultural commodities, as well as selected reports submitted by FAS overseas offices and special reports prepared by the division. The information will typically remain on the site for approximately one month, before being archived. For further information on this new feature, please contact Karina Ramos at (202) 720-0897. Go to <http://www.fas.usda.gov/http/>.

## Strawberry Situation and Outlook

**Fresh strawberry production is forecast to decline in 2000/01 for most major strawberry producing countries. Canada is the only country that is forecasting an increase in fresh strawberry production for 2000/01. In calendar year 2000, U.S. production is estimated at a record 882,000 tons. During that same period, fresh strawberry production declined in Canada, Japan, Italy, Poland, and Spain, resulting in an expected record level of U.S. fresh strawberry exports for 2000. Italy and Poland are forecasting an increase in frozen strawberry production for 2001. In 1999/2000, frozen strawberry production in selected countries remained virtually unchanged from the previous year.**

### Canada–Fresh Strawberries

Strawberry production in 2000/01 (March/February) is forecast at 25,000 tons, up 19 percent from the weather-reduced 1999/2000 strawberry crop. A return to more normal weather across all producing regions in Canada is expected to return strawberry production to more normal levels. Production for 1999/2000 was revised down from 27,000 tons to 21,000 tons due to poor weather conditions in Quebec and Ontario, the two largest strawberry producing provinces. Overall, Canada's production of fresh strawberries has remained flat in recent years reflecting a combination of reduced planted area and weather-related production difficulties.

Imports of fresh strawberries from the United States are on pace to reach a record 52,000 tons, valued at \$75 million during 1999/2000. Over the short term, prospects for increased strawberry consumption in Canada are favorable. The adverse publicity surrounding the cyclosporin scare of the mid-1990s appears to have faded, contributing to increased fresh strawberry purchases among consumers. In addition, real disposable incomes in Canada are expected to rise over the next few years which may help offset the perception by the average consumer that fresh strawberries are an expensive fruit.

Under the North American Free Trade Agreement (NAFTA), fresh strawberries from the United States and Mexico enter Canada duty-free. The Canada/Chile Free Trade Agreement provides free access for fresh strawberries from Chile. Canada chose not to apply any seasonal tariffs on fresh strawberries from any origin in 1999.

### **Canada–Frozen Strawberries**

Production of frozen strawberries is forecast at 2,500 tons in 2000/01, unchanged from 1999/2000. With demand for frozen strawberries increasing at a greater pace than production, it is expected that imports will rise 3 percent to 15,500 tons during 2000/01, while exports will remain unchanged at 500 tons. In the first eight months of 2000 (January - August), frozen strawberry imports from Mexico declined by 25 percent compared to the same period in 1999, while imports from the United States fell by 12 percent. Frozen strawberry imports for 1999/2000 are estimated at 15,000 tons, an 8 percent decline from the previous year.

Under NAFTA all import duties on U.S. frozen strawberries, including any seasonal duties, were reduced to zero on January 1, 1998. Frozen strawberries from Mexico and Chile face a duty of 2.6 Canadian cents/kg and 3.5 Canadian cents/kg, respectively. Tariffs on frozen strawberries from Mexico and Chile will be phased out by 2002.

### **Mexico–Fresh Strawberries**

Mexico's fresh strawberry production in 2000/01 (August/July) is forecast at 141,000 tons, a 3-percent decline from the previous year. According to the industry, fewer hectares are being planted as a result of lower market prices for strawberries during 1999/2000. Most of the decline in plantings is expected in the Mexican state of Guanajuato. Growers in Guanajuato are moving production to Michoacan so they can harvest earlier or they are switching to less risky crops, such as broccoli, cauliflower, sorghum, wheat, or tomatoes in the areas formerly planted with strawberries.

Fresh strawberry exports are forecast at 42,000 tons for 2000/01, unchanged from 1999/2000. The estimate for 1999/2000 exports remains unchanged due to weak demand in the international markets as a result of greater competition from the United States. Imports of fresh U.S. strawberries supply the Mexican market from May through November. At 6,000 tons, imports of U.S. strawberries for 1999/2000 were unexpectedly high due to strong demand and ample supplies from the United States. Imports for 2000/01 are forecast at a more conservative volume of 5,000 tons, still representing an increase in demand compared to 1998/99.

### **Mexico–Frozen Strawberries**

Frozen strawberry production in 2000/01 is forecast down 2 percent from 1999/2000 to 53,000 tons. Low international prices for frozen strawberries are driving this decline.

Exports of frozen strawberries are forecast to decline 2 percent to 42,200 tons in 2000/01 as a result of low international prices and lower demand. If international prices keep falling, exports are expected to be even lower. Frozen strawberry imports are still not significant within the Mexican

market. Under NAFTA, the 2000 import tariff rate on frozen strawberries is 4.2 percent. Mexico charges a 20 percent duty on imports from non-NAFTA countries.

### **Poland–Fresh Strawberries**

Poland's fresh strawberry production is forecast to decrease to 150,000 tons in calendar year (CY) 2001 due to reduced plantings as result of the weak prices strawberry growers received in 2000. In 2000, only 169,000 tons of strawberries were harvested. The combination of older genetic stock, lack of funds to purchase sufficient plant protection chemicals and unfavorable weather conditions reduced both the size and quality of the strawberry crop. Prices were also the lowest in three years, mostly due to weak domestic demand. As a result, the Polish Institute of Agricultural Economics declared that in 2000 strawberry sales covered only 54 percent of production costs.

Exports of fresh strawberries are forecast to rise 4 percent to 13,000 tons in 2001. Polish analysts expect exports of fresh strawberries to increase as Polish farmers increase production of table varieties which attract higher prices and could increase the profitability of their operations. Polish exports of fresh and frozen strawberries to the European Union could increase even further after January 1, 2001, when the Polish-European Union agreement is expected to become effective, thereby eliminating duties and import quotas on strawberry products exported from Poland to the European Union.

### **Poland–Frozen Strawberries**

Sixty to seventy percent of strawberry production is sold as a frozen product. In 2001, production of frozen strawberries is forecast at 95,300, up 5 percent from the previous year. Frozen strawberry production for 2000 has been revised down to 91,000 tons, as a result of poor strawberry quality that led to unusually large waste.

Consumption of frozen strawberries is only about .2 kg per capita. Poles prefer purchasing fresh product during the harvest season as well as consuming products processed at home. Consequently, the majority of Poland's frozen strawberry production is exported. In 2001 exports are forecast 82,000 tons up 3 percent from the previous year. In 2000, Poland continued to be the largest supplier of frozen strawberries to the EU, with Germany as Poland's largest market. Limited imports of frozen strawberries enter Poland from Spain, China and Germany.

### **Japan–Fresh Strawberries**

Strawberry production for 2000/01 (October - September) is forecast at 180,000 tons, down 3 percent from the 185,000 tons produced in 1999/2000. Almost all of Japan's strawberries are

produced in hot houses, with production from December through June. Peak harvesting occurs from January through April.

Continued growth in fresh strawberry imports is expected in 2000/01, with sales forecast at 6,000 tons, up 11 percent from last year. In 1999/2000, the United States is estimated to supply 5,4000 tons of fresh strawberries to Japan. The United States remains the largest supplier of fresh strawberries to the Japanese market. However, market share has fallen from 94-percent in 1997/98 to an estimated 70-percent in 1999/2000 as a result of greater import competition from South Korea and New Zealand. According to Tokyo's traders, sales of fresh strawberries from South Korea are fueled by low prices on South Korean product, which arrives via surface shipment through the winter months and is priced at roughly \$5.00 per kilogram (CIF). Unlike U.S. berries, nearly all South Korean strawberries are sold to Japan's confectionary industry as cake decorations.

### **Japan–Frozen Strawberries**

Japan's production of frozen strawberries is very small, with off-grade fresh strawberries usually diverted to the processing sector.

Imports account for virtually all of the frozen strawberries consumed in Japan. In 2000/01, imports of frozen strawberries are forecast to reach 29,000 tons, up 3 percent from the previous year. The United States remains the largest supplier of frozen strawberries to the Japanese market but its market share has fallen as a result of greater competition from China, South Korea and Mexico. Japan's food processors, including jam, yogurt, and juice manufacturers, report that improving quality of Chinese berries and competitive pricing are encouraging a shift away from U.S. product to Chinese supplies. The average import price for frozen strawberries from China was \$1.04 per kilogram on a CIF basis for January - August 2000, roughly half the price of U.S. frozen berries at \$2.07 per kilogram. While U.S. frozen strawberries are well recognized among Japanese processors as offering superior quality, buyers are shifting to lower-cost product due to growing price competition in Japan's processed food market.

### **Spain–Fresh Strawberries**

After reaching a record 370,000 tons in CY 1999, strawberry production is forecast to continue to decline from 357,000 tons in 2000 to 350,000 tons in 2001. The production decline in 2000 and 2001 is attributed to adverse weather and a decline in area under strawberry cultivation.

As a result of the smaller production, exports of fresh strawberries are forecast to reach 215,000 tons in 2001, down 2 percent compared to the previous year. Fresh strawberry exports are estimated to reach 220,000 tons in 2000. Germany and France are the leading destinations for Spain's fresh

strawberry exports. Imports continue to be minimal, mainly used by processors during Spain's non-producing season. Few, if any opportunities exist for U.S. strawberry exporters.

### **Spain–Frozen Strawberries**

Frozen strawberry production is forecast to decline by 2 percent in 2001 to reach 41,500 tons, due to the expected decline in land under cultivation. In 2000 production of frozen strawberries fell by 7 percent to reach 42,200 tons, a smaller than expected decline. Most of Spain's strawberry production is for the fresh market, with only about 15 percent of strawberry production destined for processing.

Exports are forecast to rise by 13 percent to 30,600 tons, only a little under the record 30,700 tons exported in 1999. The majority of frozen strawberry exports are destined for other EU countries.

### **Italy**

Fresh strawberry production in Italy is expected to decline by 2 percent to reach 102,000 tons in CY 2001, although much will depend on weather developments in the next few months. Production for 2000 has been revised downward from 120,000 tons to 104,500 tons due to new production information. Planted area continues to decline, due to both high labor costs and strong competition from Spain in the major European import markets.

Exports of fresh strawberries are expected to continue to decline in both 2000 and 2001 while imports continue to grow. Exports are forecast to decline by 3 percent to 37,000 tons in 2001 as a result of strong competition from Spain in major European markets. During the first six months of 2000, fresh strawberry exports reached only 30,358 tons, or 27 percent less than for the same period in 1999. Consequently, the fresh strawberry export estimate for 2000 has been revised down from 50,000 tons to 38,000 tons. Imports, mainly from Spain, continue to increase in 1999 and 2000 mostly as a result of decreased domestic supplies. Imports from the United States are virtually non-existent.

In 2001 frozen strawberry production is forecast to rise by 9 percent to 12,000 tons, while production for 2000 has been revised down from 13,000 to 11,000. Trade in frozen strawberries is expected to remain marginal in 2001.

### **United States**

The strawberry forecast for 2001 will be available in April on our strawberry commodity page which is located at the following address: <http://www.fas.usda.gov/horticulture/strawberry.html>

Strawberry production for CY 2000 is estimated at 882,000 tons, up 7 percent from the previous year due to favorable weather conditions and increased acreage. Planted acreage in California and Florida, the two largest strawberry producing states, is up 7 and 15 percent, respectively compared to last year. As a result of the large estimated strawberry crop in 2000, frozen strawberry production is also expected up 7 percent to reach 265,000 tons.

With greater production, fresh strawberry exports will continue to increase, reaching 62,000 tons in 2000, a 10-percent increase compared to the previous year. In the first ten months of 2000 (January - October), U.S. exports of fresh strawberries have reached 59,922 tons, surpassing the 56,417 tons exported for all of calendar year 1999.

While exports of fresh strawberries are at a record level, frozen strawberry exports are low for 2000. Frozen strawberry exports have been revised down from 28,000 tons to 22,000 tons for 2000. Frozen strawberry exports for year to date (January - October 2000) are down 25 percent from the same period last year to only 17,000 tons. Japan, Canada and Australia remain the largest markets for frozen U.S. strawberry exports.

*(The FAS Attache Report search engine contains reports on Fresh Strawberry industries for 6 countries, including Spain, Italy, and Mexico. For information on production and trade, contact Karina Ramos at 202 720-6877 or visit the strawberry commodity page at <http://www.fas.usda.gov/htp/horticulture/strawberry.html> For information on marketing contact Elizabeth Mello at 202-690-6057).*

**FRESH STRAWBERRIES: PRODUCTION, SUPPLY, AND DISTRIBUTION  
MARKETING YEARS 1997/98-2000/01**

|                            | <b>Production</b> | <b>Imports</b> | <b>Exports</b> | <b>Processing</b> | <b>Domestic<br/>Consumption</b> |
|----------------------------|-------------------|----------------|----------------|-------------------|---------------------------------|
| <b>Canada 1/</b>           |                   |                |                |                   |                                 |
| 1998                       | 26,810            | 39,332         | 70             | 3,846             | 62,226                          |
| 1999                       | 26,349            | 49,357         | 170            | 3,000             | 72,536                          |
| 2000                       | 21,000            | 52,500         | 100            | 2,500             | 70,900                          |
| 2001                       | 25,000            | 50,000         | 100            | 2,500             | 72,400                          |
| <b>Italy 1/</b>            |                   |                |                |                   |                                 |
| 1998                       | 130,000           | 16,767         | 53,459         | 15,000            | 78,308                          |
| 1999                       | 109,600           | 22,750         | 45,824         | 10,000            | 76,526                          |
| 2000                       | 104,500           | 27,000         | 38,000         | 11,000            | 82,500                          |
| 2001                       | 102,000           | 28,000         | 37,000         | 12,000            | 81,000                          |
| <b>Japan 2/</b>            |                   |                |                |                   |                                 |
| 1997/98                    | 200,000           | 4,694          | 3              | 2,600             | 202,091                         |
| 1998/99                    | 203,100           | 4,724          | 0              | 2,300             | 205,524                         |
| 1999/2000                  | 185,000           | 5,400          | 0              | 2,300             | 188,100                         |
| 2000/01                    | 180,000           | 6,000          | 0              | 2,300             | 183,700                         |
| <b>Mexico 3/</b>           |                   |                |                |                   |                                 |
| 1997/98                    | 117,330           | 4,060          | 27,532         | 41,100            | 52,758                          |
| 1998/99                    | 141,464           | 4,000          | 48,899         | 62,200            | 34,365                          |
| 1999/2000                  | 146,000           | 6,000          | 42,000         | 54,000            | 56,000                          |
| 2000/01                    | 141,000           | 5,000          | 42,000         | 53,000            | 51,000                          |
| <b>Poland 1/</b>           |                   |                |                |                   |                                 |
| 1998                       | 149,900           | 700            | 14,700         | 115,900           | 20,000                          |
| 1999                       | 178,000           | 900            | 12,300         | 124,000           | 42,600                          |
| 2000                       | 169,000           | 900            | 12,500         | 115,400           | 42,000                          |
| 2001                       | 150,000           | 900            | 13,000         | 105,000           | 32,900                          |
| <b>Spain 1/</b>            |                   |                |                |                   |                                 |
| 1998                       | 317,300           | 2,305          | 221,000        | 43,500            | 55,105                          |
| 1999                       | 369,700           | 3,100          | 225,400        | 70,000            | 77,400                          |
| 2000                       | 357,000           | 3,000          | 220,000        | 65,000            | 75,000                          |
| 2001                       | 350,000           | 3,000          | 215,000        | 63,000            | 75,000                          |
| <b>United States 1/ 4/</b> |                   |                |                |                   |                                 |
| 1998                       | 743,756           | 26,376         | 49,564         | 229,426           | 491,142                         |
| 1999                       | 822,183           | 43,001         | 56,368         | 248,699           | 560,117                         |
| 2000                       | 882,000           | 37,000         | 62,000         | 265,000           | 599,000                         |
| 2001                       | NA                | NA             | NA             | NA                | NA                              |
| <b>World Total</b>         |                   |                |                |                   |                                 |
| 1997/98                    | 1,685,096         | 94,234         | 366,328        | 451,372           | 961,630                         |
| 1998/99                    | 1,850,396         | 127,832        | 388,961        | 520,199           | 1,069,068                       |
| 1999/2000                  | 1,864,500         | 131,800        | 374,600        | 515,200           | 1,113,500                       |
| 2000/01                    | 948,000           | 92,900         | 307,100        | 237,800           | 496,000                         |

1/ Marketing season is on a calendar year basis. 2/ Marketing season begins in October of first year shown.

3/ Marketing season begins in August of first year shown.

4/ 1999/2000 production is an estimate based on NASS July 200 Vegetable Report; processing is a 3 year historical average from

ERS, Fruit and Tree Nut Situation and Outlook Report, October 2000.

Sources: U.S. Agricultural Attaches, USDA, NASS and USDA, ERS reports.

**FROZEN STRAWBERRIES: PRODUCTION, SUPPLY, AND DISTRIBUTION  
MARKETING YEARS 1997/98-2000/01**

|                            | <b>B e g i n n i n g</b><br><b>Stocks</b> | <b>P r o d u c t i o n</b> | <b>I m p o r t s</b> | <b>E x p o r t s</b> | <b>D o m e s t i c</b><br><b>C o n s u m p t i o n</b> | <b>E n d i n g</b><br><b>Stocks</b> |
|----------------------------|---|----------------------------|----------------------|----------------------|--|-------------------------------------|
| <b>Canada 1/</b>           |   |                            |                      |                      |  |                                     |
| 1998                       | 1,100                                     | 3,000                      | 14,075               | 513                  | 16,662   | 1,000                               |
| 1999                       | 1,000                                     | 3,000                      | 16,277               | 660                  | 18,617   | 1,000                               |
| 2000                       | 1,000                                     | 2,500                      | 15,000               | 500                  | 17,000   | 1,000                               |
| 2001                       | 1,000                                     | 2,500                      | 15,500               | 500                  | 17,500   | 1,000                               |
| <b>Italy 1/</b>            |   |                            |                      |                      |  |                                     |
| 1998                       | 0   | 15,000                     | 6,304                | 7,159                | 14,145   | 0                                   |
| 1999                       | 0   | 10,000                     | 7,720                | 2,523                | 15,197   | 0                                   |
| 2000                       | 0   | 11,000                     | 7,000                | 2,000                | 16,000   | 0                                   |
| 2001                       | 0   | 12,000                     | 8,000                | 2,000                | 18,000   | 0                                   |
| <b>Japan 2/</b>            |   |                            |                      |                      |  |                                     |
| 1997/98                    | 0   | 390                        | 25,221               | 0                    | 25,611   | 0                                   |
| 1998/99                    | 0   | 350                        | 29,932               | 0                    | 30,282   | 0                                   |
| 1999/2000                  | 0   | 350                        | 28,200               | 0                    | 28,550   | 0                                   |
| 2000/01                    | 0   | 350                        | 29,000               | 0                    | 29,350   | 0                                   |
| <b>Mexico 3/</b>           |   |                            |                      |                      |  |                                     |
| 1997/98                    | 0   | 41,100                     | 540                  | 31,100               | 10,540   | 0                                   |
| 1998/99                    | 0   | 62,200                     | 266                  | 51,660               | 10,806   | 0                                   |
| 1999/2000                  | 0   | 54,000                     | 95                   | 43,000               | 11,095   | 0                                   |
| 2000/01                    | 0   | 53,000                     | 100                  | 42,200               | 10,900   | 0                                   |
| <b>Poland 1/</b>           |   |                            |                      |                      |  |                                     |
| 1998                       | 10,000                                    | 85,000                     | 305                  | 83,800               | 11,505   | 0                                   |
| 1999                       | 0   | 97,000                     | 955                  | 72,000               | 13,955   | 12,000                              |
| 2000                       | 12,000                                    | 91,000                     | 500                  | 80,000               | 18,000   | 5,500                               |
| 2001                       | 5,500                                     | 95,300                     | 500                  | 82,000               | 17,000   | 2,300                               |
| <b>Spain 1/</b>            |   |                            |                      |                      |  |                                     |
| 1998                       | 0   | 30,480                     | 4,693                | 27,173               | 8,000  | 0                                   |
| 1999                       | 0   | 45,500                     | 6,018                | 30,700               | 20,818   | 0                                   |
| 2000                       | 0   | 42,200                     | 4,600                | 27,000               | 19,800   | 0                                   |
| 2001                       | 0   | 41,500                     | 5,700                | 30,600               | 16,600   | 0                                   |
| <b>United States 1/ 4/</b> |   |                            |                      |                      |  |                                     |
| 1998                       | 100,035                                   | 229,426                    | 19,161               | 27,013               | 230,236  | 91,373                              |
| 1999                       | 91,373                                    | 248,699                    | 40,721               | 25,209               | 229,620  | 125,964                             |
| 2000                       | 125,964                                   | 265,000                    | 37,000               | 22,000               | 285,964  | 120,000                             |
| 2001                       | NA  | NA                         | NA                   | NA                   | NA   | NA                                  |
| <b>World Total</b>         |   |                            |                      |                      |  |                                     |
| 1997/98                    | 111,135                                   | 404,396                    | 70,299               | 176,758              | 316,699  | 92,373                              |
| 1998/99                    | 92,373                                    | 466,749                    | 101,889              | 182,752              | 339,295  | 138,964                             |
| 1999/2000                  | 138,964                                   | 466,050                    | 92,395               | 174,500              | 396,409  | 126,500                             |
| 2000/01                    | 6,500                                     | 204,650                    | 58,800               | 157,300              | 109,350  | 3,300                               |

1/ Marketing season is on a calendar year basis. 2/ Marketing season begins in October of first year shown.

3/ Marketing season begins in August of first year shown.

4/ 1999/2000 production is a 3 year historical average from ERS, Fruit and Tree Nut Situation and Outlook Report, October 2000.

Sources: U.S. Agricultural Attaches. USDA - NA SS and ERS estimates.

**U . S. Exports of Fresh Strawberries**  
**Calendar Years 1995 - 1999 and 1999 - 2000 (January - October) Comparisons**

| Destination    | 1995          | 1996          | 1997          | 1998          | 1999          | Jan - Oct     |               |
|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                |               |               |               |               |               | 1999          | 2000          |
| --Metric Tons  |               |               |               |               |               |               |               |
| Canada         | 37,075        | 40,298        | 39,881        | 36,322        | 43,975        | 42,384        | 47,023        |
| Japan          | 6,653         | 6,227         | 6,734         | 5,687         | 5,961         | 5,229         | 4,888         |
| Mexico         | 3,002         | 2,138         | 1,509         | 3,518         | 4,385         | 4,321         | 6,799         |
| United Kingdom | 2,154         | 2,067         | 2,853         | 2,249         | 1,263         | 1,216         | 614           |
| France         | 95            | 330           | 376           | 453           | 467           | 427           | 219           |
| Germany        | 367           | 548           | 427           | 382           | 130           | 105           | 10            |
| Switzerland    | 161           | 219           | 207           | 109           | 82            | 48            | 13            |
| Other          | 1,011         | 825           | 542           | 875           | 154           | 154           | 356           |
| <b>Total</b>   | <b>50,518</b> | <b>52,652</b> | <b>52,529</b> | <b>49,595</b> | <b>56,417</b> | <b>53,884</b> | <b>59,922</b> |

**U . S. Exports of Frozen Strawberries**  
**Calendar Years 1995 - 1999 and 1999 - 2000 (January - October) Comparisons**

| Destination    | 1995          | 1996          | 1997          | 1998          | 1999          | Jan - Oct     |               |
|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                |               |               |               |               |               | 1999          | 2000          |
| --Metric Tons  |               |               |               |               |               |               |               |
| Japan          | 16,056        | 14,992        | 13,804        | 15,331        | 14,637        | 13,113        | 8,367         |
| Canada         | 4,723         | 3,978         | 5,402         | 8,512         | 8,446         | 7,653         | 7,059         |
| Australia      | 969           | 658           | 647           | 1,474         | 1,392         | 1,145         | 838           |
| France         | 87            | 107           | 228           | 323           | 201           | 201           | 124           |
| Mexico         | 211           | 895           | 145           | 425           | 128           | 119           | 67            |
| Saudi Arabia   | 4             | 0             | 0             | 0             | 120           | 120           | 0             |
| Singapore      | 236           | 8             | 0             | 0             | 89            | 89            | 12            |
| United Kingdom | 114           | 44            | 0             | 37            | 85            | 40            | 124           |
| Kuwait         | 0             | 0             | 0             | 11            | 60            | 25            | 33            |
| Korea          | 557           | 359           | 953           | 71            | 36            | 32            | 220           |
| Other          | 1,158         | 220           | 232           | 841           | 88            | 76            | 156           |
| <b>Total</b>   | <b>24,115</b> | <b>21,261</b> | <b>21,411</b> | <b>27,025</b> | <b>25,282</b> | <b>22,613</b> | <b>17,000</b> |

Source: U.S. Bureau of the Census.

**U. S. Imports of Fresh Strawberries**  
**Calendar Years 1995 - 1999 and 1999 - 2000 (January - October) Comparisons**

| <b>Destination</b> | <b>1995</b>   | <b>1996</b>   | <b>1997</b>   | <b>1998</b>   | <b>1999</b>   | <b>Jan - Oct</b> |               |
|--------------------|---------------|---------------|---------------|---------------|---------------|------------------|---------------|
|                    |               |               |               |               |               | <b>1999</b>      | <b>2000</b>   |
|                    |               |               |               |               |               | --Metric Tons    |               |
| Mexico             | 25,894        | 29,434        | 13,744        | 25,358        | 42,201        | 40,593           | 32,182        |
| New Zealand        | 447           | 544           | 576           | 767           | 539           | 25               | 46            |
| Canada             | 68            | 410           | 88            | 70            | 170           | 170              | 473           |
| Australia          | 2             | 0             | 33            | 71            | 40            | 2                | 39            |
| Argentina          | 2             | 7             | 7             | 28            | 30            | 0                | 9             |
| Belgium-Luxembourg | 0             | 0             | 0             | 45            | 6             | 0                | 0             |
| Peru               | 0             | 0             | 0             | 0             | 6             | 0                | 0             |
| Other              | 271           | 135           | 31            | 37            | 9             | 6                | 1             |
| <b>Total</b>       | <b>26,684</b> | <b>30,530</b> | <b>14,479</b> | <b>26,376</b> | <b>43,001</b> | <b>40,796</b>    | <b>32,750</b> |

**U. S. Imports of Frozen Strawberries**  
**Calendar Years 1995 - 1999 and 1999 - 2000 (January - October) Comparisons**

| <b>Destination</b>         | <b>1995</b>   | <b>1996</b>   | <b>1997</b>   | <b>1998</b>   | <b>1999</b>   | <b>Jan - Oct</b> |               |
|----------------------------|---------------|---------------|---------------|---------------|---------------|------------------|---------------|
|                            |               |               |               |               |               | <b>1999</b>      | <b>2000</b>   |
|                            |               |               |               |               |               | --Metric Tons    |               |
| Mexico                     | 30,723        | 24,806        | 26,622        | 22,447        | 37,316        | 36,117           | 29,827        |
| Ecuador                    | 880           | 575           | 447           | 544           | 1,271         | 865              | 1,225         |
| Canada                     | 96            | 159           | 272           | 455           | 447           | 421              | 200           |
| China; Peoples Republic of | 0             | 0             | 88            | 530           | 690           | 611              | 168           |
| Chile                      | 18            | 14            | 189           | 58            | 207           | 197              | 805           |
| Guatemala                  | 1,400         | 165           | 38            | 509           | 214           | 214              | 0             |
| Morocco                    | 0             | 0             | 0             | 0             | 225           | 225              | 195           |
| Argentina                  | 0             | 0             | 0             | 0             | 140           | 39               | 342           |
| Macedonia (Skopje)         | 0             | 0             | 0             | 20            | 75            | 75               | 0             |
| Israel                     | 0             | 0             | 0             | 0             | 21            | 21               | 0             |
| Other                      | 233           | 81            | 13            | 18            | 115           | 66               | 1,216         |
| <b>Total</b>               | <b>33,350</b> | <b>25,800</b> | <b>27,669</b> | <b>24,581</b> | <b>40,721</b> | <b>38,851</b>    | <b>33,978</b> |

Source: U.S. Bureau of the Census.

## Frozen Potato Fries Situation and Outlook

**In 2000/01, frozen potato fry exports from the 3 major exporting countries, the United States, the Netherlands, and Canada, are forecast at a record 2.3 million tons, 2.5 percent above the previous year's shipments. All three countries are expected to register export gains in 2000/01 with Canada leading the trio in export growth. Canada's exports are forecast to increase 13 percent in 2000/01 to 700,000 tons. Canadian exports have experienced double-digit growth rates for the past several years largely due to the expanding domestic processing industry and favorable exchange rates. U.S. frozen potato fry exports were \$338,315 million and 463,890 tons in 1999/2000, almost double the volume and twice the value of just 6 years ago. U.S. fry exports are forecast to increase 5 percent in 2000/01. Rising per capita incomes in many countries, expansion by multinational fast food companies, and Market Access Program activities, are expected to continue to spur demand for frozen potato fries. The Netherlands' exports of frozen potato fries in 1999/2000 were 1.113 million tons and are forecast at 1.065 million tons for 2000/01.**

### United States

The U.S. potato crop is estimated at 21.7 million tons for 1999/00, up slightly from last year's crop of 21.6 million tons. Washington, Wisconsin, Oregon, Colorado, and California had increases in production while Idaho and North Dakota experienced a decline in production. The Western states account for almost 70 percent of total U.S. potato production, with Idaho and Washington being the two largest producers.

About 57 percent of U.S. potato production was processed, of which 29 percent was used to produce frozen potato fries. Today, Russet Burbank is the main variety grown for the production of frozen potato fries. The food service sector accounts for 90 percent of U.S. frozen potato fry consumption while retail accounts for the remaining 10 percent. With a relatively large U.S. potato crop and a steady domestic demand for fries, U.S. frozen potato fry production in 2000/01 is forecast at 3.5 million tons, up from last years level of 3.4 million tons. Over the past five years, U.S. production of frozen potato fries has increased over 2 percent annually.

After a decade of record export gains, exports in 1999/2000 were 463,890 tons, down from the previous year's level of 473,238 tons. While the U.S. dominates the Japanese market with an 87 percent market share, there was a drop in U.S. frozen potato fry exports to Japan in 1999/2000 after a decade of strong growth. In 2000/01, U.S. exports of frozen fries are projected to increase to

485,000 tons (or 14 percent of domestic fry production), up slightly from the previous year of 463,890 tons.

The top 5 U.S. potato fry markets accounted for nearly 74 percent of 1999/2000 shipments. These countries include Japan with 49 percent of total exports; Mexico and South Korea at 7 percent; Hong Kong at 6 percent, and Taiwan at 5 percent. The United States also exports to Europe, but the outlook for U.S. exports of frozen potato fries to this market in the 2000/01 season is dim, due to adequate supplies of fries in Europe. U.S. exports generally occur when potatoes are in short supply in Europe, such as in 1998/99, when U.S. fry exports to the European Union were 16,010 tons. In general, transportation costs for frozen potato fries from the U.S. Pacific Northwest are far too high to be feasible.

Expansion of the international fast food industry, product quality, rising incomes in many countries, and ongoing Market Access Program activities have all played a role in stimulating demand for U.S. frozen potato fries. Export prospects for the next decade are very promising given the sustained expansion of the international fast food industry.

## **Netherlands**

The Dutch potato crop was 5.9 million tons for 1999/2000, up 76 percent from last year's crop, which was affected by poor weather. The harvest expectations for the Dutch 2000 potato crop are excellent given favorable growing conditions. Dutch potato growers are expected to harvest a crop, estimated at 6.0 million tons, a slight increase from the previous year. The acreage for the "bintje" variety, the potato used by Dutch potato fry producers, is expected to decline in the near future. The "bintje" variety has always been preferred by processors because it is relatively simple to cultivate and can be used for multiple purposes. However, Dutch processors are increasingly relying on other varieties rather than the "bintje" variety due to its quality and crop uncertainty, insufficient length, and increasing consumer concerns of heavy reliance on pesticides.

The Netherlands has the largest industrial frozen potato fry production in Europe with frozen fry production for 1999/2000 at 1.19 million tons, a 9.6 percent decline from the previous year. The production of frozen potato fries for 2000/01 is forecast at 1.150 million tons. Frozen potato fry production accounts for 80 percent of total processing, while dried products, snack and various other products make up the remaining 20 percent.

The Netherlands is by far the largest exporter of frozen potato fries. In 1999/2000, Dutch exports totaled 1.113 million tons and for 2000/01 exports are forecast at 1.065 million tons. The industry depends largely on export demand, as almost 95 percent of production is sold in foreign markets -- mostly in the European Union (EU). The United Kingdom, Germany, France, and Italy account for 75 percent of Dutch exports. Albeit shipments to non-EU countries are very small, exports to these countries have more than doubled over the past three years.

Imports of frozen potato fries into the Netherlands have remained small, accounting for less than 5 percent of total Dutch supply.

## **Canada**

Reacting to strong domestic and foreign demand for frozen potato fries, Canadian potato farmers continue to expand planted area. Western Canada potato area has demonstrated rapid growth throughout the 1990's, led by Manitoba and Alberta. The prairie region now accounts for nearly one-quarter of total Canadian potato output, up significantly from just ten years ago. Alberta's acreage alone has increased 7,000 acres in 2000. The total Canadian potato harvest for the 2000 crop year is estimated at 4.253 million tons, slightly higher than the previous year.

The production of frozen potato fries in Canada continues to show strong expansion. Canada's fry production rose 12 percent in 1999/2000 to 1,020,000 tons and is forecast to increase more than 10 percent to 1.12 million tons for 2000/01. Much of the increase reflects the startup of state-of-the-art potato processing plants in Alberta and Manitoba. The outlook for 2000/01 is for a further increase in Canadian frozen potato fry production as processors continue to invest heavily in new potato processing plants in the western provinces.

Canadian frozen potato fry producers increasingly depend on exports for additional sales. Exports in 1990/00 increased 20 percent to a record 618,978 tons, reflecting expansion of frozen potato fry capacity in the western provinces and increased production for export to the United States and other markets. Canadian exports to the United States accounted for more than 85 percent of total frozen potato fry exports in marketing year 1999/2000. During this period, exports of fries to the United States grew 24 percent to 525,291 tons, valued at C\$534 million. Canadian fry exports are forecast at 700,000 tons for 2000/01 and are expected to continue at double-digit growth rates for the near future. Construction of new processing facilities, contracts to supply major U.S. fast food companies, and a lower valued Canadian dollar continue to fuel the growth in export demand. Other Canadian export markets include Japan, the Philippines, Venezuela, and Taiwan. Exports to most major markets advanced strongly, with Mexico accounting for a 138-percent increase. An increase in exports to Japan is expected given Canada's competitive prices.

Canadian imports of U.S. frozen potato fries fell sharply in 1999/2000, reflecting a weak Canadian dollar and lower demand resulting from increased domestic production.

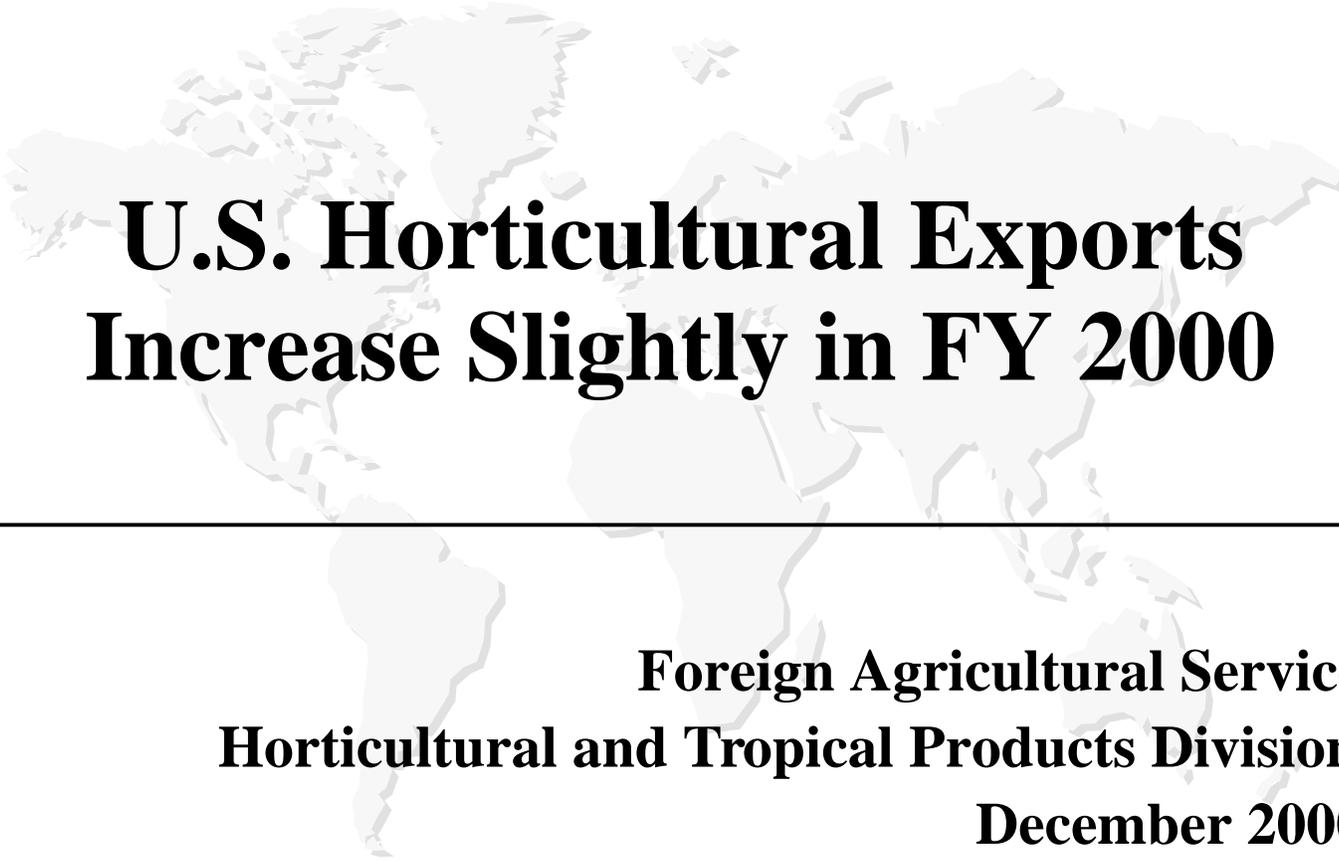
## **Japan**

Japanese production of frozen potatoes is relatively small and continues to decline as farmers focus on the more profitable fresh market. In 1999/2000, less than 2 percent of Japan's total potato crop was processed. Hokkaido, northern islands of Japan, accounts for over 80 percent of the nation's fresh potato production.

In 1999/2000, frozen potato fry imports were 265,000 tons, down from the previous year's level of 273,980 tons. Japanese traders of frozen potato products anticipate a slight increase in export shipments at 270,000 tons for the upcoming year.

As elsewhere in the world, most fries (nearly 70 percent) in Japan are consumed at international fast food chains, followed by family restaurants, convenience stores, and supermarkets. Japan has more than 6,500 fast food shops. One international food chain consumes over 50 percent of the nation's frozen potato fries or 120,000 tons annually through its 3,400 outlets nationwide. Japan's 5,500 family restaurants also consume a significant volume of frozen potato fries (approximately 15 percent), featured throughout the year in their western style menus. Japan's sales of "ready-to-eat" fries through convenience stores are growing rapidly with more stores handling this product. Sales of frozen potato fries through this sector are estimated at 5 percent of total distribution. Japan's home consumption of frozen potato fries through supermarkets is fairly small (approximately 10 percent of total distribution).

*The FAS Attache Report search engine contains reports on the Frozen Potato Fry industries for 4 countries, including, Canada, the Netherlands, Japan, and Taiwan. For further information on supply, distribution, trade, and U.S. marketing opportunities, contact Ted Goldammer at 202-720-8498.)*



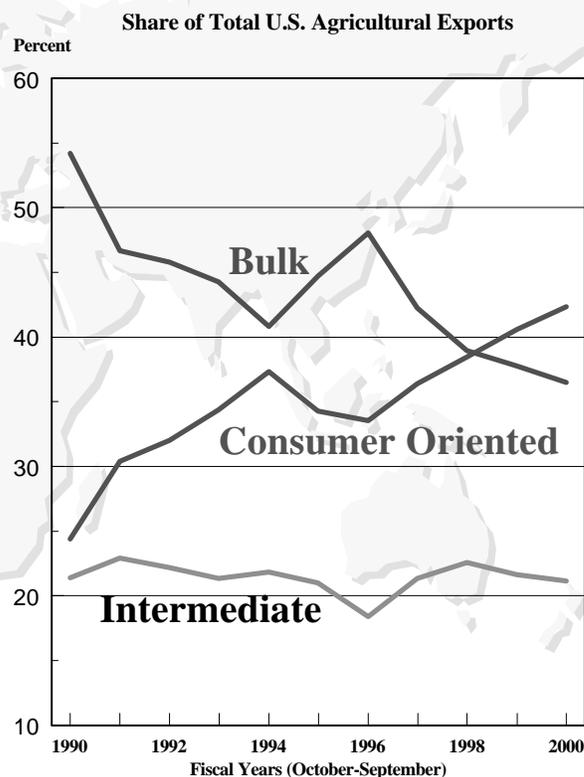
# **U.S. Horticultural Exports Increase Slightly in FY 2000**

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**Foreign Agricultural Service  
Horticultural and Tropical Products Division  
December 2000**

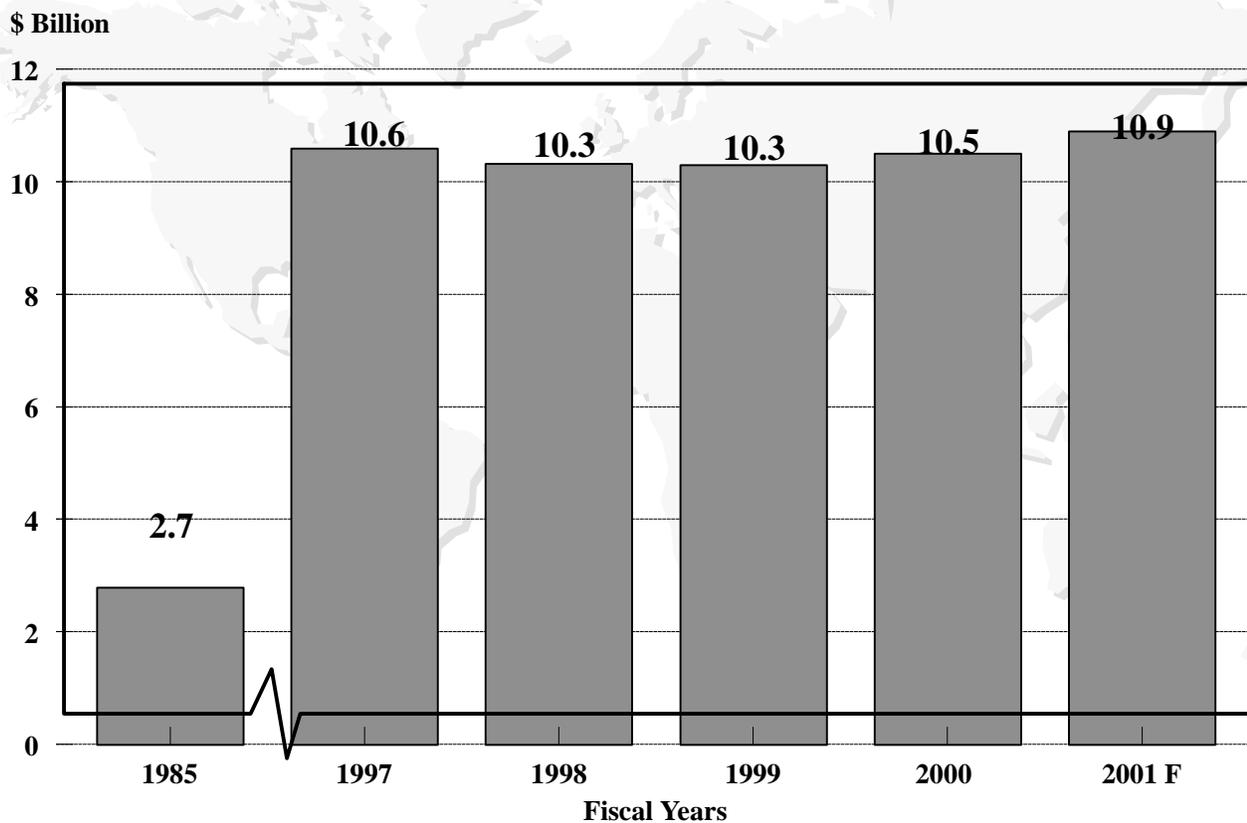
# Horticultural Products and Other Consumer Oriented Foods Play a Leading Role in Total U.S. Agricultural Exports

- Consumer-oriented products have risen from 24 percent of total agricultural exports in 1990 to 42 percent in 2000.
- In 2000, horticultural products comprised approximately 50 percent of the consumer-oriented category.



Source: Bulk, Intermediate, and Consumer Oriented (BICO) Reports

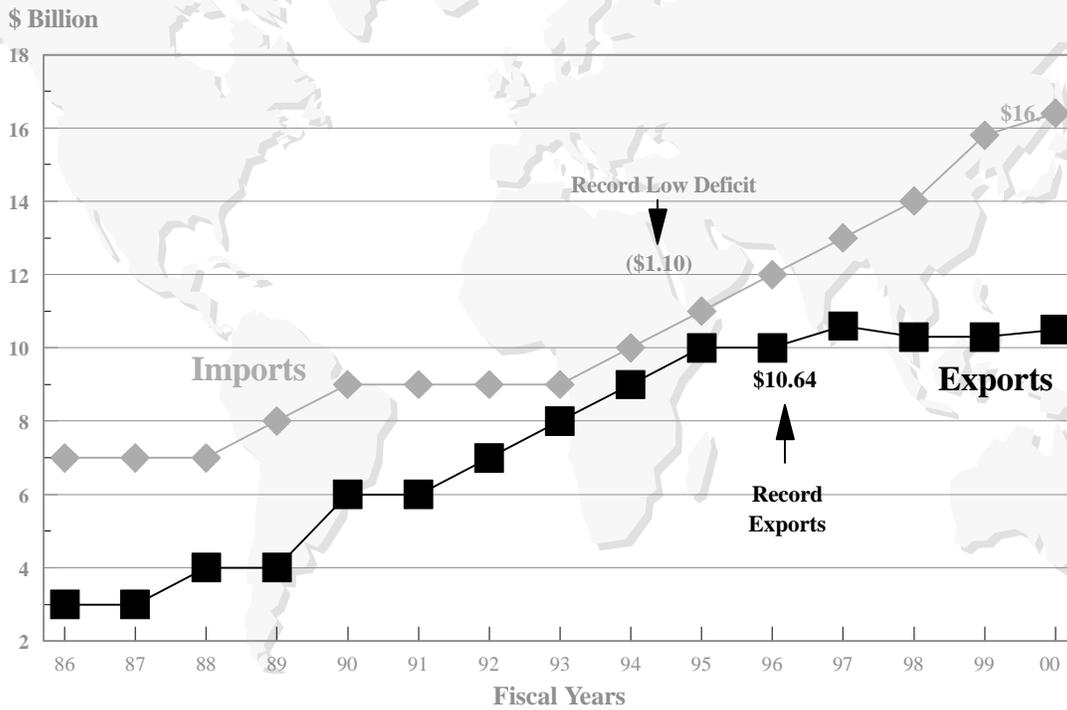
# U.S. Horticultural Exports Return to Upward Trend in FY 2000



F- Forecast.

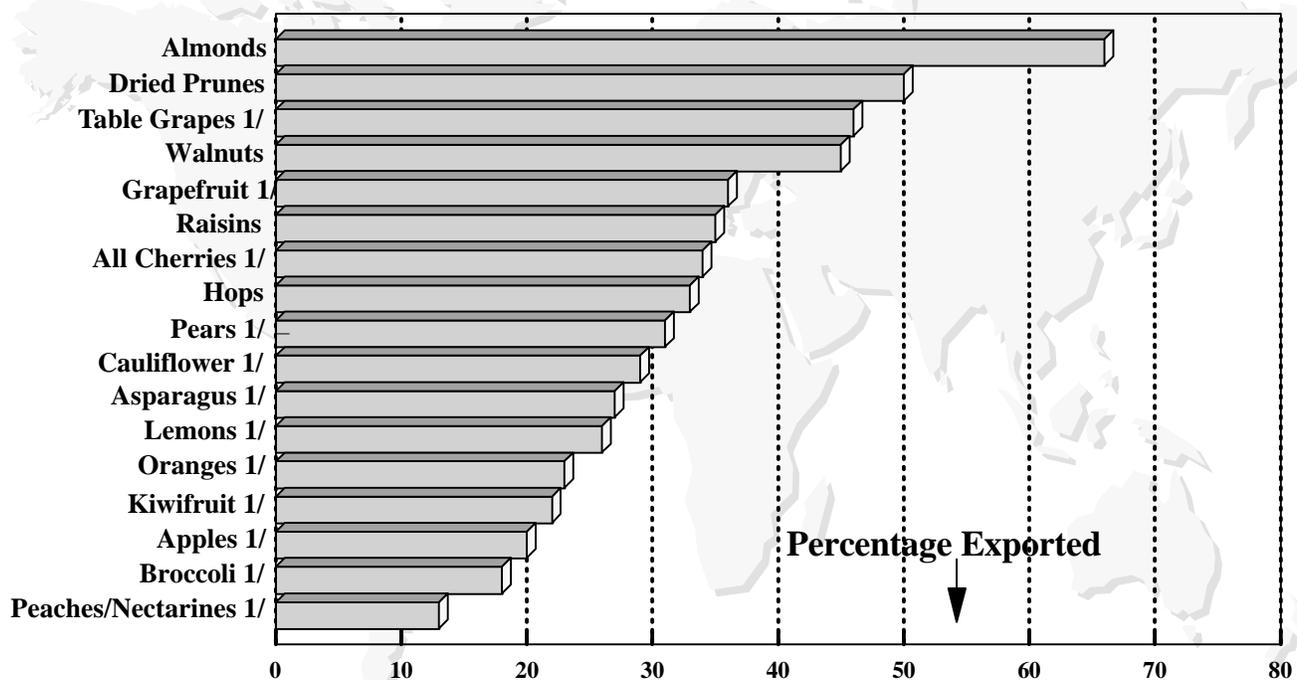
Source: U.S. Department of Commerce, Bureau of the Census

# U.S. Horticultural Product Trade Balance



Source: U.S. Department of Commerce, Bureau of the Census  
Note: Export and Import aggregates do not include coffee or cocoa.

# Exports as a Share of U.S. Horticultural Production

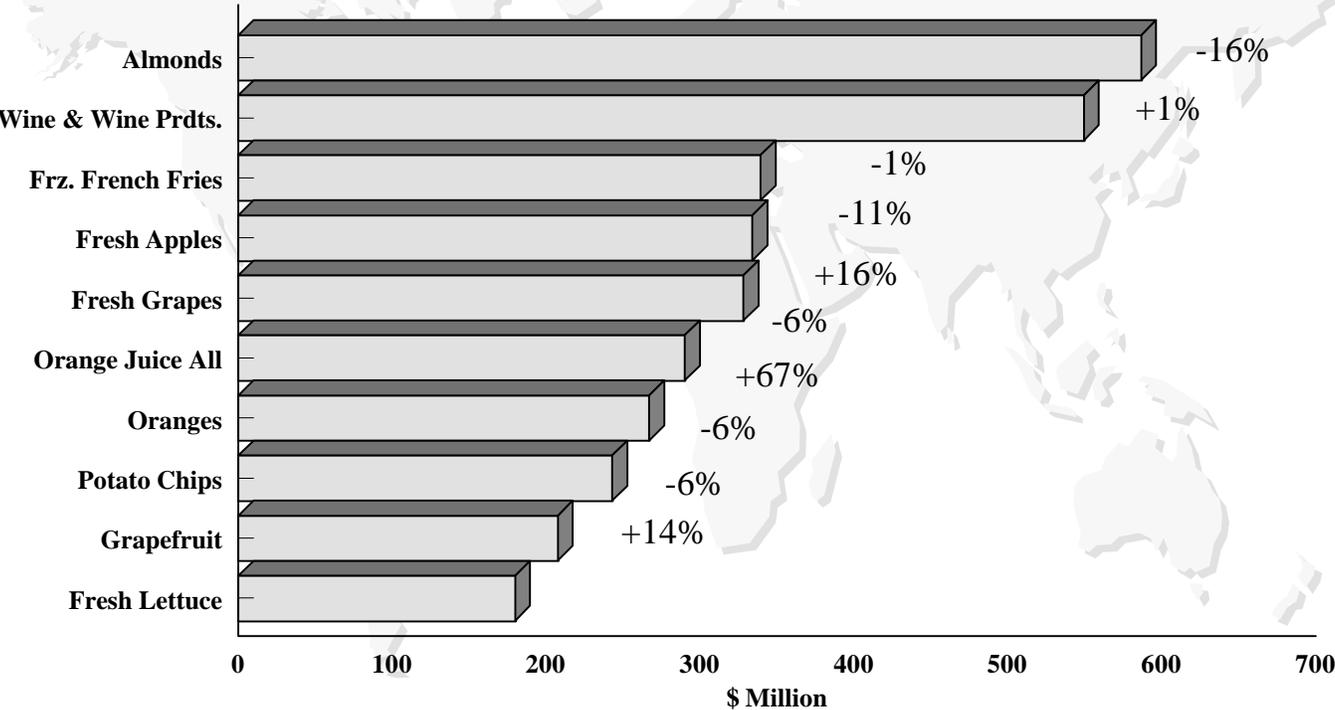


1/ Fresh exports as a percentage of production for fresh use only.

Note: Percentage exported is defined as total exports divided by total production. Production and export estimates used represent the average of production and exports in marketing years 1997/98-1999/00.

Source: U.S. Department of Commerce, Bureau of the Census and NASS reports.

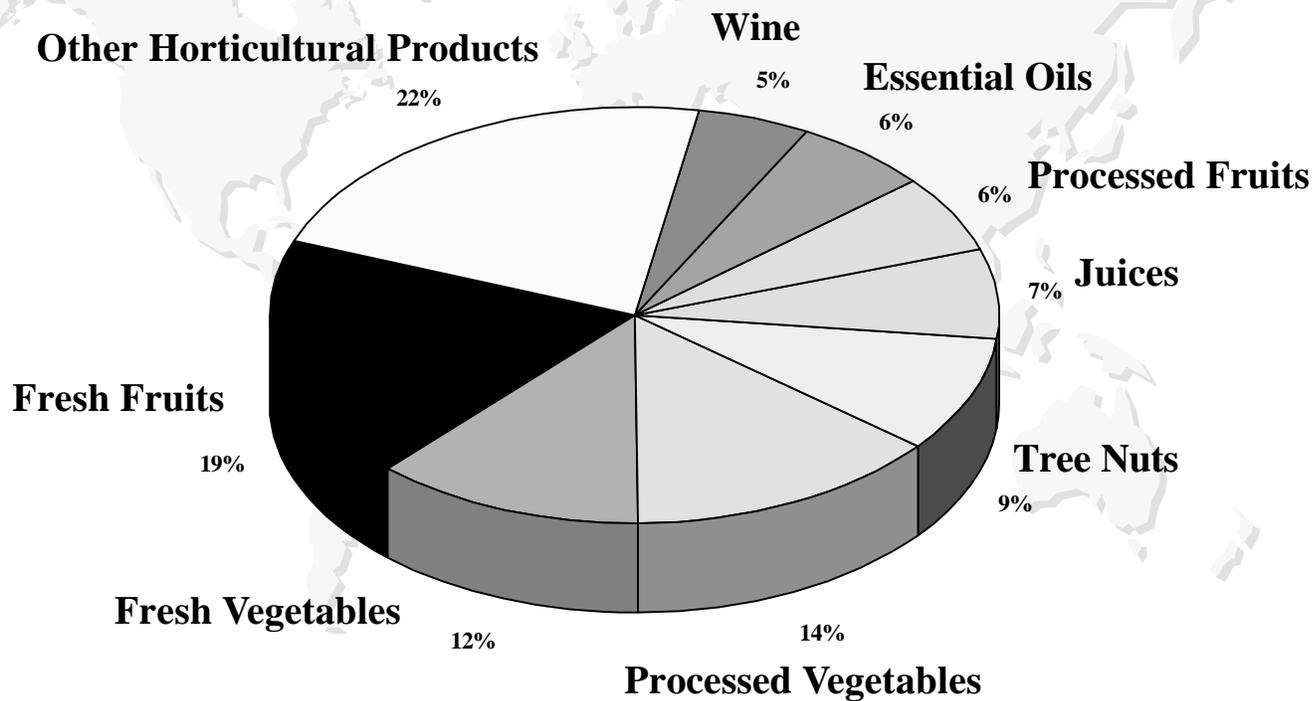
# The Top Ten U.S Horticultural Exports by Value in FY 2000



FY 2000 data is from October - September. Changes are from FY 1999.  
 Source: U.S. Department of Commerce, Bureau of the Census

# Composition of Total U.S. Horticultural Exports in FY 2000

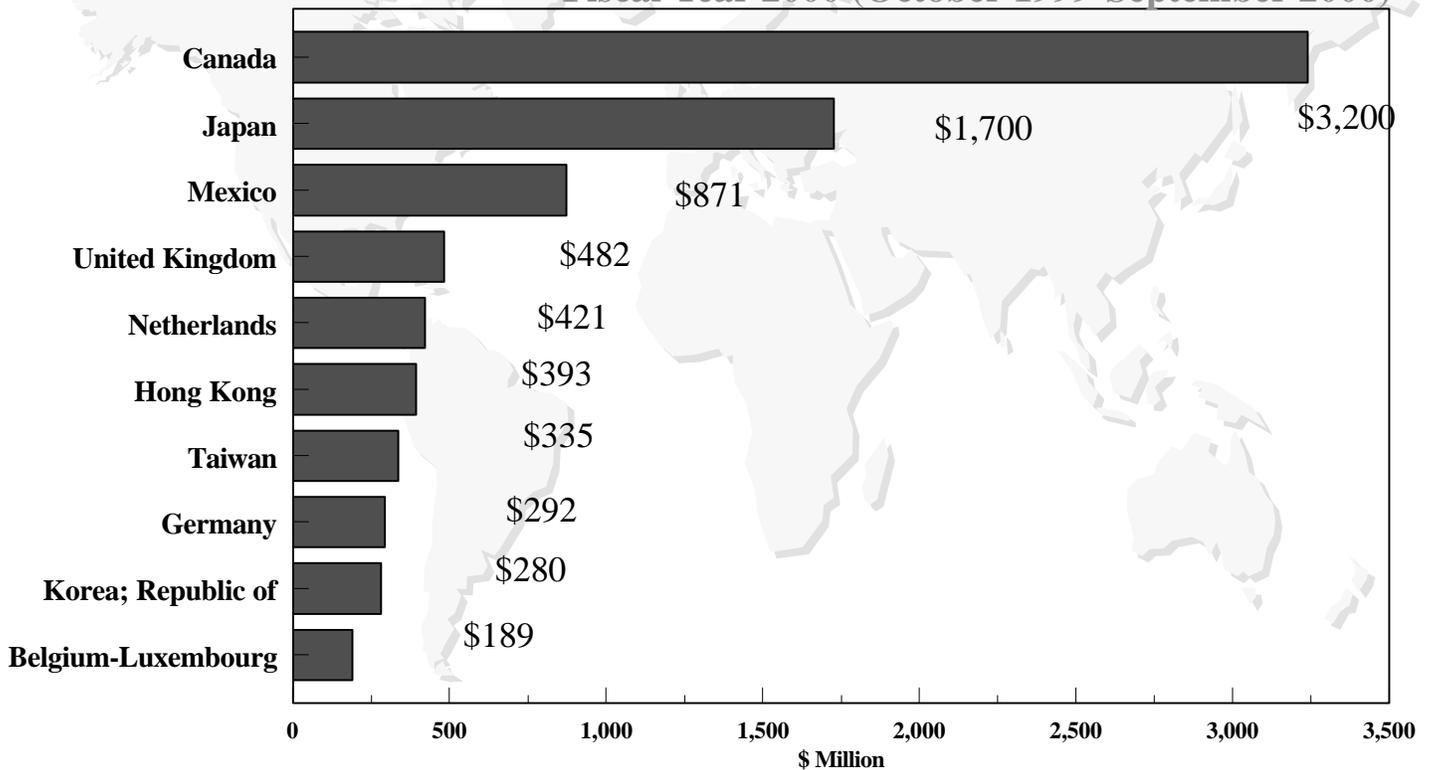
Fiscal Year 2000 (October/September)



Source: U.S. Department of Commerce, Bureau of the Census

# Canada Remains Top Market for U.S. Horticultural Exports

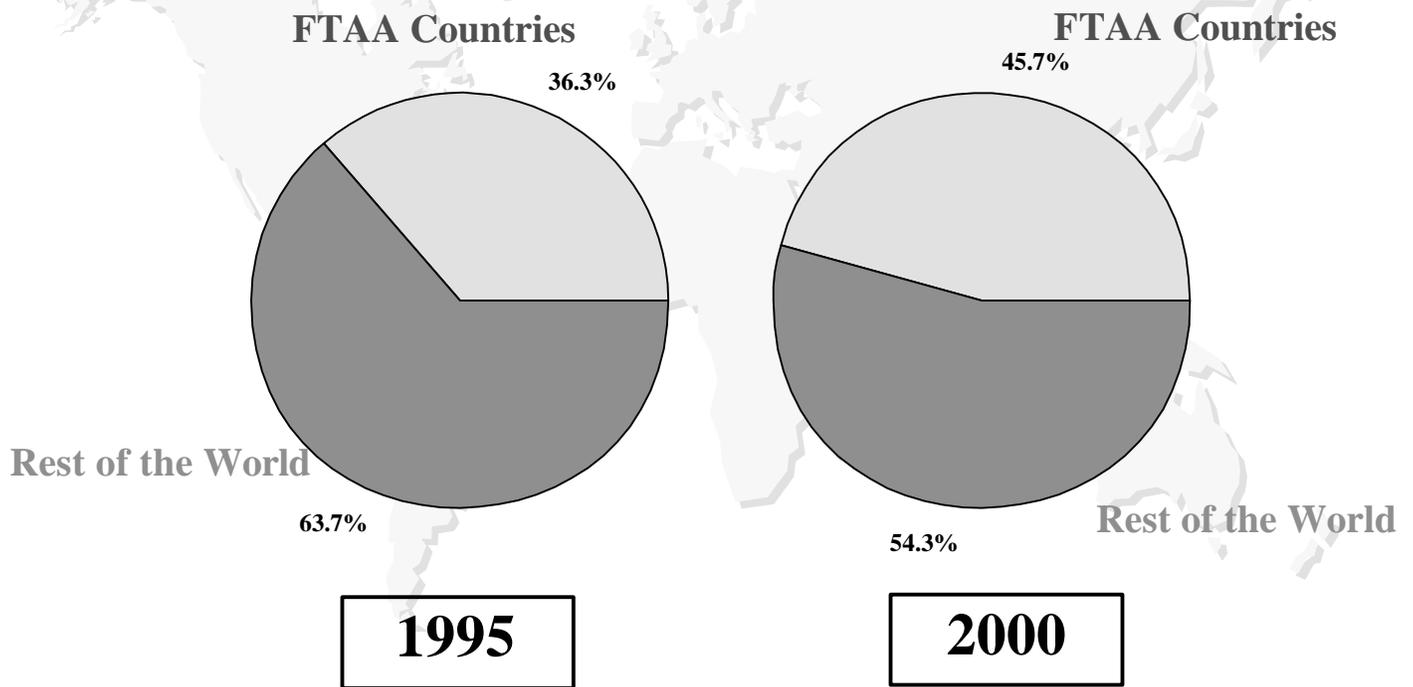
Fiscal Year 2000 (October 1999-September 2000)



Source: U.S. Department of Commerce, Bureau of the Census

# U.S. Exports to FTAA Countries Becoming More Significant

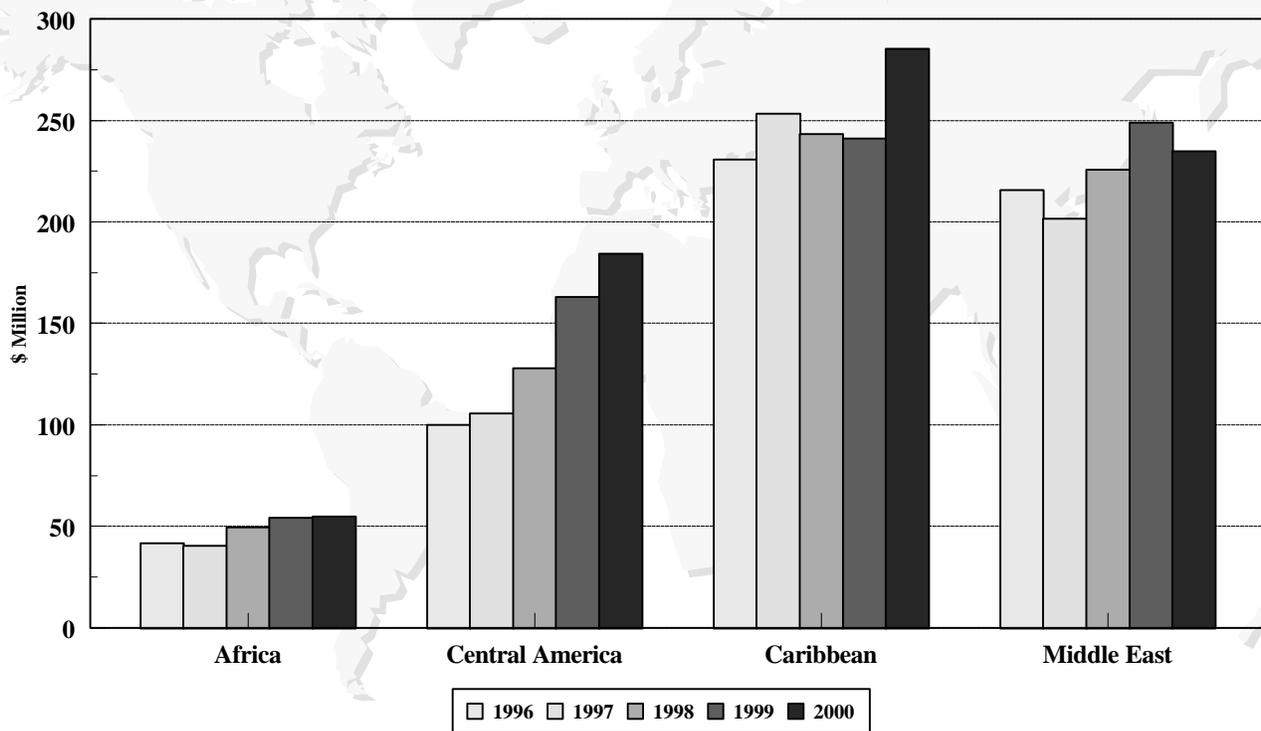
Fiscal Years (October-September)



Source: U.S. Department of Commerce, Bureau of the Census

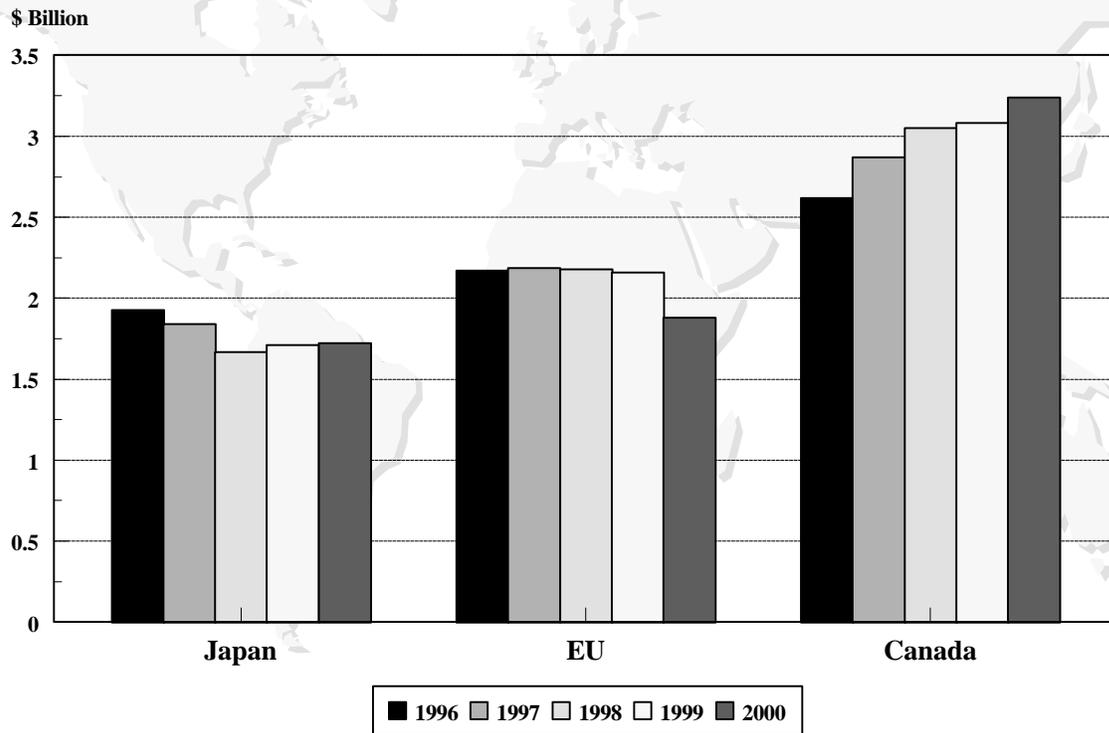
FTAA-Free Trade Agreement of the Americas, includes all the countries in the Western Hemisphere, except Cuba.

# U.S. Horticultural Product Exports Expanding in Non-Traditional Markets



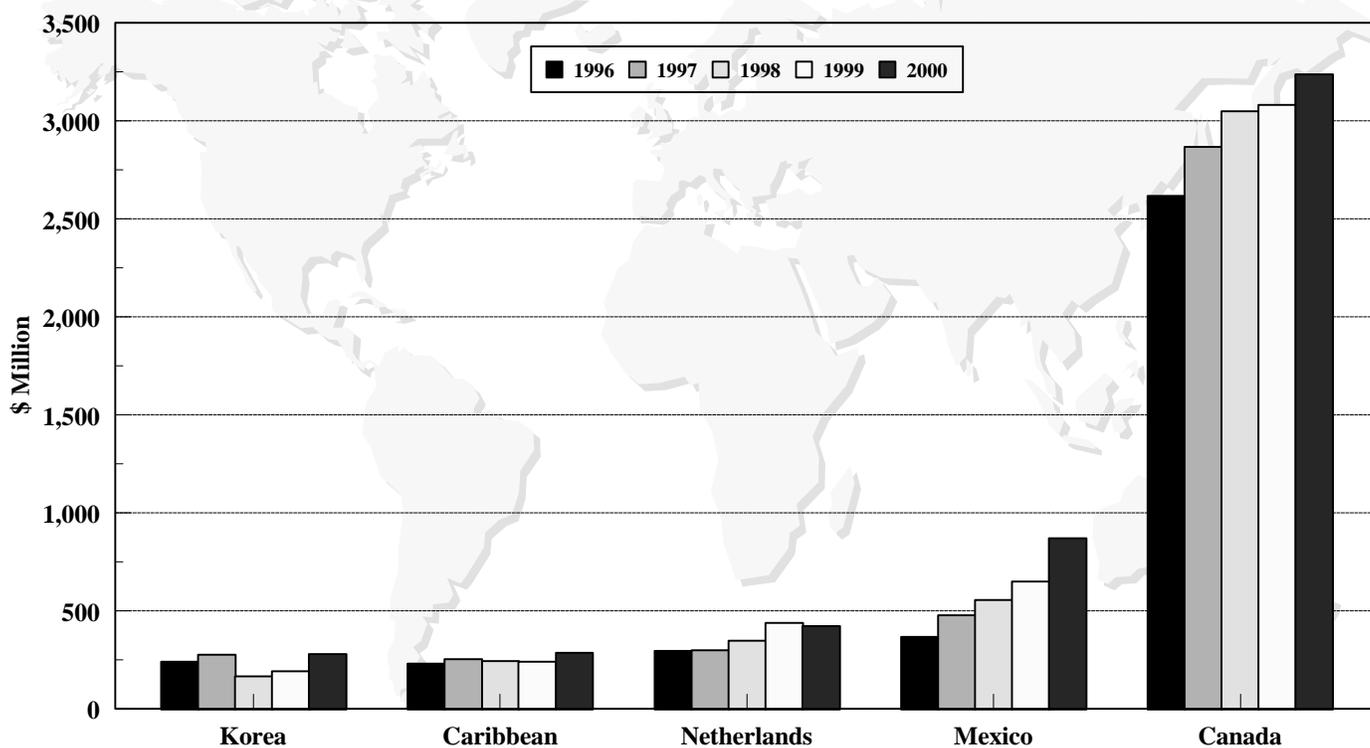
Source: U.S. Department of Commerce, Bureau of the Census

# Mixed Trends for U.S. Horticultural Exports to Traditional Markets



Source: U.S. Department of Commerce, Bureau of the Census

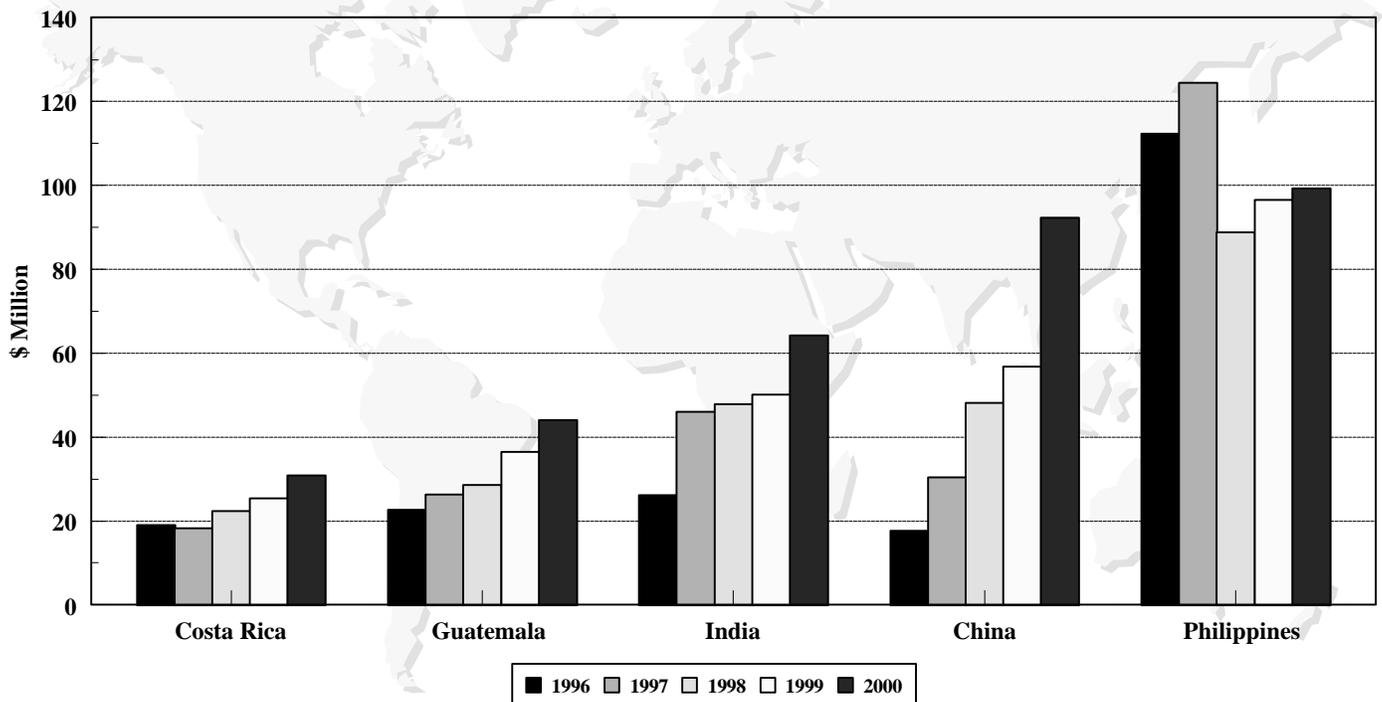
# Top Five Growth Markets: Over \$200 Million in U.S. Horticultural Exports



Note: Based on growth rates between 1996 and 2000.

Source: U.S. Department of Commerce, Bureau of the Census

# Top Five Growth Markets: Under \$100 Million in U.S. Horticultural Exports

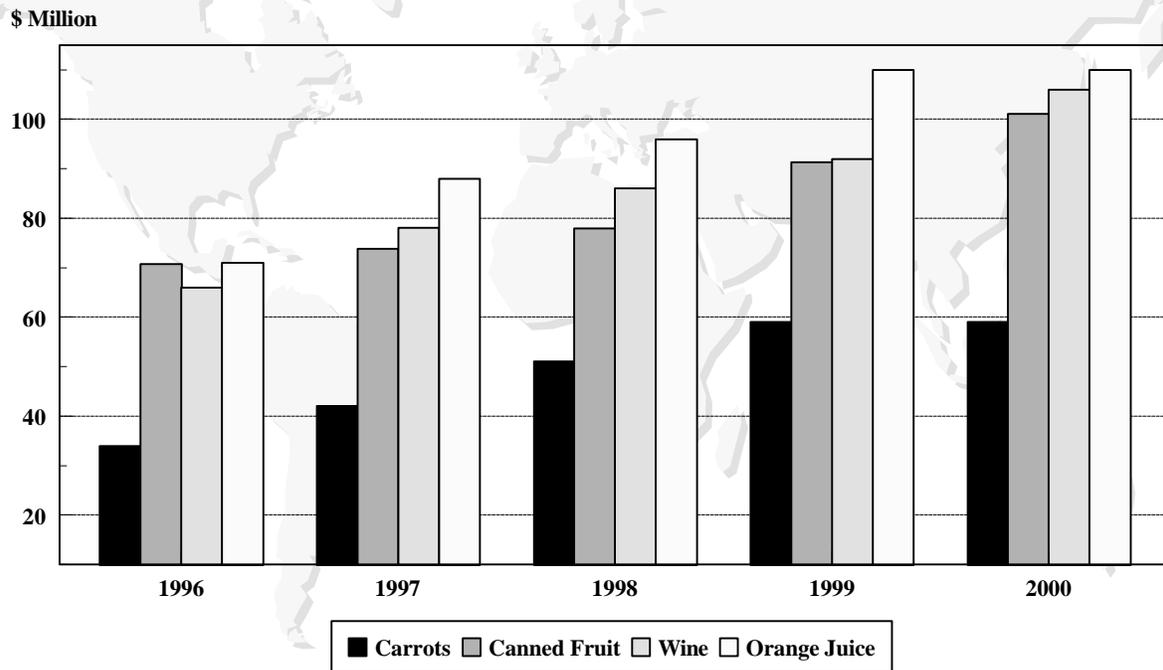


Note: Based on growth rates between 1996 and 2000.

Source: U.S. Department of Commerce, Bureau of the Census

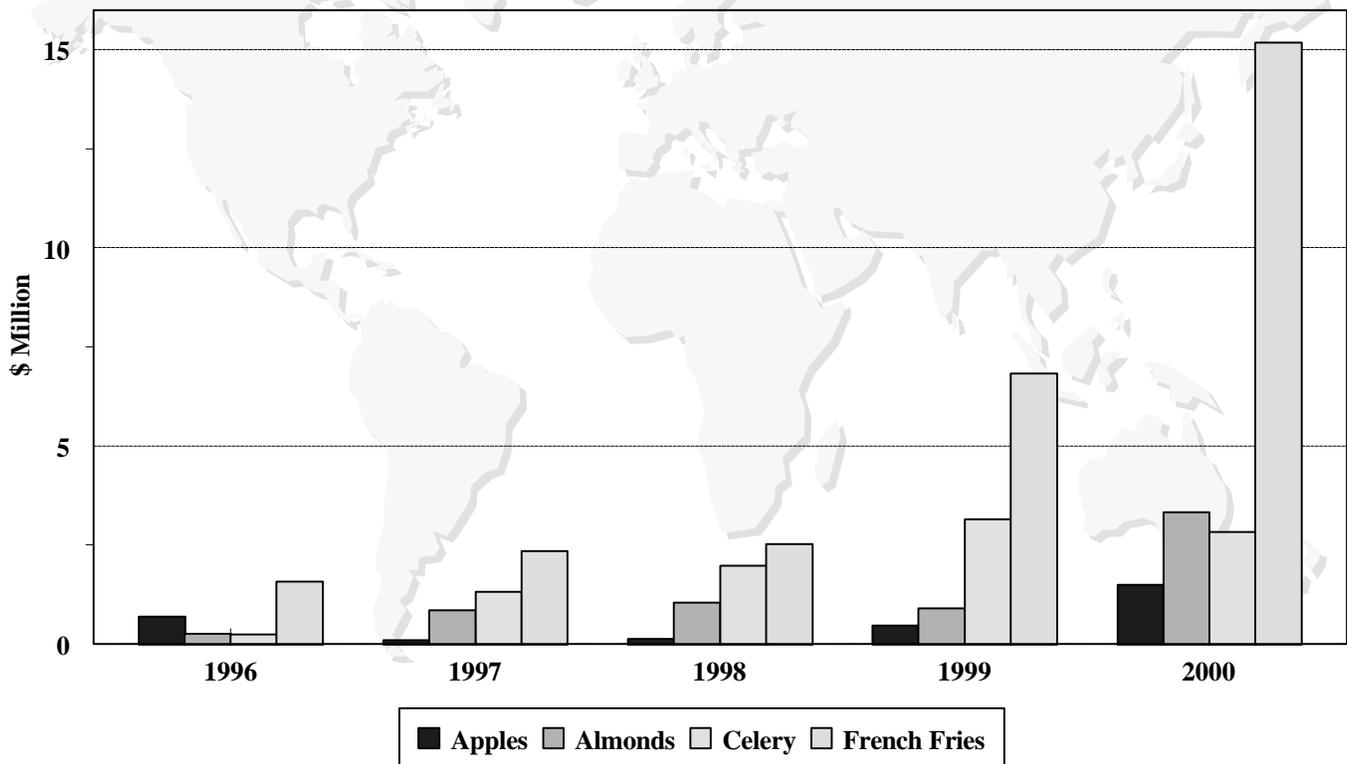
# Canada: Opportunities Continue to Exist in this Traditional Market

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Source: U.S. Department of Commerce, Bureau of the Census

# China: U.S. Horticultural Exports Continue to Expand



Source: U.S. Department of Commerce, Bureau of the Census



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## **World Trade Situation and Policy Updates**

### **United States and Chile Agree to Negotiate a Bilateral Free Trade Agreement**

On November 29, 2000, President Clinton announced that the United States and Chile had agreed to negotiate a bilateral free trade agreement (FTA). In the negotiations, the United States and the Republic of Chile will seek to eliminate duties and commercial barriers to bilateral trade in U.S.- and Chilean-origin goods and also address trade in services, agricultural products, investment, trade-related aspects of intellectual property rights, trade-related environmental and labor matters, and other issues. Regarding agriculture, it is anticipated that the FTA will improve U.S. agricultural market access to Chile. Currently, Chile enjoys a favorable agricultural trade balance with the U.S., with a surplus of almost \$1 billion annually. In the last five years, Chile's access to the U.S. agricultural markets has been virtually free with annual exports around \$1.4 billion, while U.S. exports to Chile range between \$120 - \$178 million annually.

### **ITC to Investigate the Impact of European Union Policies on the Global Competitiveness of U.S. Horticultural Products**

In a December 13 press release, the U.S. International Trade Commission (ITC) announced that it had launched a general factfinding investigation on the effects of European Union (EU) policies on the competitive position of the U.S. and the EU horticultural products sectors. The investigation, The Effects of EU Policies on the Competitive Position of the U.S. and EU Horticultural Products Sectors (Inv. No. 332-423), was requested by the U.S. Trade Representative in a letter received November 16, 2000. As requested, the ITC's report will provide information on EU policies and programs that may enhance the competitiveness of EU producers and exporters, including domestic support commitments and export subsidies the EU reports to the WTO, the EU entry price system, the producer organization system, and EU tariffs. The investigation will describe policies and programs and will analyze the extent to which such programs affect the competitive conditions between EU producers and exporters and U.S. producers. As requested, the ITC's investigation will focus on the following specific horticultural products: citrus (including fresh oranges, fresh clementines, fresh lemons, and orange juice), deciduous fruit (including fresh apples, fresh pears, fresh peaches, and processed peaches), dried prunes, tree nuts (including almonds, walnuts, and hazelnuts), tomatoes (including fresh tomatoes and processed tomatoes), and wine. The ITC will submit its report to the USTR by December 1, 2001. A portion of the report will be confidential.

To assist in identifying issues affecting the sectors under investigation, the Commission requested that interested parties provide preliminary written comments by 5 p.m. on March 1, 2001. Preliminary written comments should be addressed to the Secretary, U.S. International Trade Commission, 500 E Street SW, Washington, DC 20436. The ITC will hold a public hearing in connection with this investigation on April 26, 2001, at 9:30 a.m. at the ITC Building, 500 E Street SW, Washington, DC. Requests to appear at the public hearing should be filed no later than 5:15 p.m. on April 12, 2001, with

the Secretary, U.S. International Trade Commission, 500 E Street SW, Washington, DC 20436. The ITC also welcomes written submissions for the record in this investigation. Written statements (one original and 14 copies) should be submitted at the earliest practical date but no later than 5:15 p.m. on June 11, 2001. All written submissions, except for confidential business information, will be available for public inspection. Written submissions should be addressed to the Secretary, United States International Trade Commission, 500 E Street SW, Washington, DC 20436. Further information on the scope of this investigation and appropriate submissions is available in the ITC's notice of investigation, dated December 12, 2000, which may be obtained from the ITC Internet site ([www.usitc.gov](http://www.usitc.gov)) or by contacting the Office of the Secretary at the above address or at 202-205-1806.

### **ITC to Study Tariff and Non-Tariff Barriers for Major Products**

In response to a letter received on October 31, 2000, from the Committee on Ways and Means, U.S. House of Representatives, the International Trade Commission (ITC) instituted an investigation for the purpose of preparing a report that will describe the trade barriers affecting major products in the processed food and beverage sectors in major and potential markets and analyze the impact of these barriers on trade. The report will cover the following processed products: dairy products; sugars and sugar-containing products; vegetable oils; meats; eggs and egg products; flours and other intermediate goods; grain-based foods; fruits and vegetables; edible nuts and nut products; alcoholic beverages; pet food; and other miscellaneous food and beverage products. In order to assist the ITC in identifying the barriers and/or issues affecting the above sectors, the ITC requests that interested parties provide preliminary written comments on such barriers and/or issues by February 16, 2001. All preliminary written comments should be addressed to the Secretary, United States International Trade Commission, 500 E Street, SW, Washington, DC, 20436.

### **USDA Announces Special Apple Loan Program**

Agriculture Secretary Dan Glickman announced on December 7, 2000 that USDA will make low interest loans available to apple farmers who are suffering hardships due to low prices for their fruit. To qualify for the Special Apple Loan Program, applicants must have produced apples for market in either 1999 or 2000 on a minimum of 10 acres. Eligible applicants may obtain loans up to \$300 per acre of apple trees in production in 1999 or 2000, for a maximum of \$500,000. Interested farmers should contact their local USDA Farm Service Agency offices or USDA Service Centers for more information. The regulations for this program appeared in the Federal Register on December 6, 2000. The state of Washington produces about half of the nation's apples. Other high apple production states include New York, Michigan, and California.

### **China Trade Mission Being Formed for Spring 2001**

The Foreign Agriculture Service (FAS) is tentatively planning a trade mission to China for early April 2001. The focus of the trip will be on high value products, such as those in the horticultural sector. It is anticipated that stops will include Beijing, Shanghai, Guangzhou and Taipei, with each stop

providing opportunities for one-to-one meetings with interested Chinese importers. The Mission will be funded under Section 108 and Emerging Markets authority, much the same as the recently successful Latin America Trade Mission. Individual participants will be asked to provide some funds to offset the administrative costs of the Mission. Those interested in participating or receiving more information should contact Scott Bleggi at (202) 720-7931 or at [bleggi@fas.usda.gov](mailto:bleggi@fas.usda.gov). Preference will be given to individual company participants, but members of trade associations, state regional trade groups and other trade groups are encouraged to express interest as well.

### **Vegetable Prices in Canada Soar due to California Cold Snap**

Due to a short growing season, Canadians rely heavily on imported U.S. produce during the winter, but a recent cold snap in California has resulted in sharp wholesale and retail price increases for lettuce, cauliflower and broccoli across Canada. Newspapers in Ottawa and Toronto are reporting prices for these products are more than double their average for this time of year. These high prices may affect U.S. vegetable exports to Canada. Typically, Canadian retail grocery customers reduce their purchases of temporarily high-priced produce, but begin to buy again when supplies increase and prices ease. California normally accounts for more than 80 percent of total U.S. lettuce exports to Canada and 87 percent of U.S. cauliflower and broccoli shipments to Canada.

### **U.S. Horticultural Exports Projected at \$10.9 Billion for FY 2001**

U.S. horticultural exports for FY 2001 have been revised from the initial forecast of \$10.7 billion to \$10.9 billion. This represents a 3.4-percent increase over FY 2000, as well as a second year of solid sales growth since the 1998-99 slump. This outlook is based primarily on continued strong sales to Canada and Mexico. Exports to China and some other Asian countries are also expected to achieve solid gains. Fresh and processed fruits should drive most of the gain in FY 2001, with exports forecast to rise \$200 million to \$3.6 billion. A more normal citrus crop and stable prices are expected with the opening of China's market, resulting in new citrus sales. Apple exports should also rise, supported by greater exportable supplies. Vegetable sales should remain strong but no increase is expected. Tree nut exports are expected to remain at the \$1 billion level. The value of horticultural imports is projected up \$200 million from August and \$600 million from FY 2000. The 3.6-percent rise in horticultural imports will be driven by continued healthy growth in U.S. consumer spending. High-value imports, such as wine and malt beverages, vegetables, nuts, and fruits, will continue to increase with the help of a strong dollar.

### **Pecan Promotion in Japan a Success**

Market Access Program (MAP) generic funding through the Southern U.S. Trade Association (SUSTA) has helped U.S. pecan producers to increase their share of the Japanese market. Since 1998, the U.S. export market share of pecans to Japan has increased from 53 to 83 percent. SUSTA, in association with the Japan School of Baking, targeted the Japanese baking and confectionery industry by developing pecan recipes appealing to local consumers. Promotional efforts also included

translating U.S. Pecan Sheller's Association marketing materials into Japanese. The Georgia Department of Agriculture, with SUSTA funding, participated in the 1999 International Food Ingredients and Additives Show in Tokyo. In September, representatives from Japan's two largest food industry publications toured pecan and related operations in Georgia and Texas, the leading U.S. pecan producers. Key food service chains (e.g., Starbucks, Cinnabon) have recently placed pecan products on Japanese menus.

### **New National Organic Food Standards Announced**

On December 20, 2000 Agriculture Secretary Dan Glickman announced the final national standards for the production, handling, and processing of organically grown agricultural products. The new organic food standards require that foods marked with the new "USDA Organic" seal cannot be genetically engineered, irradiated, or fertilized with sewage sludge. The standards create clear guidelines for farmers wishing to take advantage of the exploding demand for organic products. Organic growers in California, which led the push for the new standards, say new federal standards could legitimize organic farming and be a boon to the industry. The organic program manager for California's Department of Agriculture said the standards will mean "an additional standard of integrity in the marketplace, and the ability to move product from state to state and country to country."

### **USDA Proposes Reparations for Citrus Canker Eradication**

The Animal and Plant Health Inspection Service (APHIS) proposed to establish provisions under which eligible owners of commercial citrus groves would receive payments to recover production income as a result of the removal of commercial citrus trees to control citrus canker. USDA fiscal year 2001 appropriations included funding for these provisions. "This proposal would help to reduce the economic effects of the citrus canker quarantine on commercial citrus growers," said Michael V. Dunn, then USDA's Under Secretary for Marketing and Regulatory Programs. The amount paid per acre for destroyed commercial groves will vary depending on the type of citrus trees within each grove. Citrus canker is a plant disease that can cause defoliation and other serious damage to the leaves and twigs of susceptible plants. The disease also creates lesions on inflected fruit and causes fruit to drop from trees before reaching maturity.

### **USDA Targets Fruits and Vegetables for \$200 Million Relief Purchase**

In accordance with The Agricultural Risk Protection Act of 2000, the USDA's Agricultural Marketing Service (AMS) announced on December 7 the target list of fruits and vegetables it will purchase. AMS will purchase large quantities of apples, black-eyed peas, cherries, citrus, cranberries, onions, melons, peaches, potatoes, figs, plums, dried plums, apricots, pears, beans, corn, tomatoes, sweet potatoes, certain mixed vegetables, and certain tree nuts. These purchases are in addition to the USDA's normal purchase of fruits and vegetables. The purchases are aided to relieve the strain on farmers caused by record yields and low prices resulting from favorable weather and agricultural innovation.

### Top United States Horticultural Product Exports By Value

Ranked In Terms of Highest Value (includes only products with specific commodity definitions)

| Commodity             | FY 1996           | FY 1997           | FY 1998           | FY 1999           | FY 2000           | October<br>FY 2000 | October<br>FY 2001 |
|-----------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|--------------------|
| --- 1,000 Dollars --- |                   |                   |                   |                   |                   |                    |                    |
| Almonds               | 942,620           | 879,032           | 772,891           | 696,818           | 586,751           | 54,611             | 119,990            |
| Wine & Wine Prdts.    | 305,546           | 390,376           | 510,923           | 545,287           | 549,559           | 50,962             | 62,902             |
| Frz. French Fries     | 256,289           | 294,417           | 313,209           | 343,216           | 339,475           | 25,281             | 27,252             |
| Fresh Apples          | 371,773           | 412,855           | 328,068           | 375,869           | 334,217           | 23,197             | 33,759             |
| Fresh Grapes          | 304,322           | 313,836           | 274,953           | 283,865           | 328,221           | 57,761             | 71,126             |
| Orange Juice All      | 274,362           | 305,172           | 295,564           | 307,165           | 290,244           | 19,892             | 21,224             |
| Oranges               | 277,184           | 308,055           | 339,114           | 159,585           | 267,145           | 3,183              | 6,516              |
| Potato Chips          | 166,188           | 145,468           | 226,987           | 257,355           | 243,014           | 24,082             | 18,788             |
| Grapefruit            | 258,903           | 240,408           | 189,744           | 221,443           | 207,723           | 10,975             | 12,688             |
| Fresh Lettuce         | 132,866           | 146,640           | 173,746           | 157,262           | 179,926           | 16,607             | 16,512             |
| Beer                  | 377,324           | 341,784           | 280,088           | 211,861           | 176,642           | 19,103             | 16,732             |
| Fresh Cherries        | 130,790           | 140,650           | 113,556           | 154,793           | 169,150           | 862                | 813                |
| Walnuts               | 195,802           | 195,209           | 153,863           | 154,449           | 149,907           | 29,242             | 58,302             |
| Fresh Tomatoes        | 100,467           | 123,789           | 122,345           | 127,153           | 148,248           | 8,144              | 15,137             |
| Raisins               | 200,596           | 204,388           | 199,733           | 198,817           | 146,820           | 14,846             | 19,490             |
| Proc. Sweet Corn      | 137,011           | 167,490           | 139,068           | 148,050           | 145,380           | 14,293             | 12,477             |
| Prunes                | 139,090           | 138,398           | 133,732           | 133,885           | 133,027           | 12,769             | 14,283             |
| Fresh Broccoli        | 84,215            | 92,693            | 90,778            | 100,603           | 126,610           | 7,401              | 7,371              |
| Strawberries          | 91,738            | 97,020            | 93,349            | 102,464           | 118,905           | 9,768              | 8,514              |
| Peaches               | 71,935            | 92,883            | 74,512            | 95,130            | 101,613           | 4,121              | 7,098              |
| Total Other           | 5,220,264         | 5,593,378         | 5,492,927         | 5,524,114         | 5,794,621         | 508,772            | 539,299            |
| <b>GRAND TOTAL</b>    | <b>10,039,285</b> | <b>10,623,941</b> | <b>10,319,150</b> | <b>10,299,184</b> | <b>10,537,198</b> | <b>915,872</b>     | <b>1,090,273</b>   |

Source: U.S. Department of Commerce, Bureau of the Census.

### United States Horticultural Product Exports By Volume

Ranked In Terms of Highest Value (includes only products with specific commodity definitions)

| Commodity          | FY 1996 | FY 1997 | FY 1998 | FY 1999 | FY 2000 | October<br>FY 2000 | October<br>FY 2001 |
|--------------------|---------|---------|---------|---------|---------|--------------------|--------------------|
| Almonds            | 301,970 | 187,953 | 202,968 | 200,847 | 222,299 | 21,848             | 43,688             |
| Wine & Wine Prdts. | 170,332 | 208,786 | 266,294 | 274,696 | 286,251 | 27,275             | 35,832             |
| Frz. French Fries  | 350,638 | 396,738 | 438,425 | 468,826 | 469,185 | 35,421             | 38,444             |
| Fresh Apples       | 565,910 | 690,595 | 539,685 | 664,969 | 568,158 | 40,603             | 58,651             |
| Fresh Grapes       | 240,704 | 236,400 | 214,569 | 221,158 | 269,999 | 47,933             | 59,834             |
| Orange Juice All   | 442,080 | 565,332 | 553,175 | 554,951 | 551,087 | 35,866             | 34,929             |
| Oranges            | 497,077 | 569,739 | 609,433 | 247,419 | 487,706 | 5,991              | 12,942             |
| Potato Chips       | 59,930  | 53,614  | 103,025 | 104,366 | 103,616 | 10,122             | 7,111              |
| Grapefruit         | 497,401 | 484,417 | 387,216 | 428,784 | 389,564 | 20,665             | 23,181             |
| Fresh Lettuce      | 286,256 | 294,571 | 303,816 | 312,563 | 328,311 | 31,460             | 31,097             |
| Beer               | 614,202 | 536,362 | 425,523 | 330,158 | 277,230 | 30,188             | 25,343             |
| Fresh Cherries     | 34,702  | 39,496  | 37,511  | 42,638  | 43,209  | 877                | 296                |
| Walnuts            | 83,287  | 81,118  | 63,800  | 67,354  | 66,132  | 14,539             | 29,981             |
| Fresh Tomatoes     | 131,308 | 153,657 | 133,687 | 148,271 | 181,810 | 12,171             | 15,175             |
| Raisins            | 118,942 | 115,215 | 120,741 | 104,225 | 84,054  | 7,746              | 13,760             |
| Proc. Sweet Corn   | 168,644 | 203,613 | 171,294 | 186,153 | 186,184 | 18,435             | 16,029             |
| Prunes             | 62,548  | 67,530  | 70,864  | 68,412  | 66,958  | 5,993              | 7,904              |
| Fresh Broccoli     | 129,168 | 130,999 | 126,791 | 154,514 | 182,863 | 9,890              | 10,252             |
| Strawberries       | 53,727  | 52,645  | 49,866  | 54,945  | 63,520  | 4,234              | 3,170              |
| Peaches            | 74,841  | 103,442 | 80,023  | 97,974  | 111,017 | 4,937              | 8,595              |

1/ Wine and beer is reported in 1,000 liters, orange juice in 1,000 single strength liters, and all other groups in 1,000 kilograms.

Source: U.S. Department of Commerce, Bureau of the Census.

## Top United States Horticultural Product Imports By Value

Ranked In Terms of Highest Value (includes only products with specific commodity definitions)

| Commodity 1/          | FY 1996           | FY 1997           | FY 1998           | FY 1999           | FY 2000           | October<br>FY 2000 | October<br>FY 2001 |
|-----------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|--------------------|
| --- 1,000 Dollars --- |                   |                   |                   |                   |                   |                    |                    |
| Wine & Wine Prdts.    | 1,360,286         | 1,629,319         | 1,829,926         | 2,148,127         | 2,271,772         | 270,907            | 247,889            |
| Beer                  | 1,302,759         | 1,443,326         | 1,677,002         | 1,865,087         | 2,126,042         | 155,912            | 179,192            |
| Bananas & Plantns     | 1,156,330         | 1,194,460         | 1,188,454         | 1,180,474         | 1,098,402         | 92,698             | 97,160             |
| Nursery Products      | 521,612           | 548,689           | 614,655           | 655,797           | 727,112           | 61,328             | 60,428             |
| Cut Flowers           | 573,399           | 572,927           | 630,067           | 578,847           | 623,184           | 49,603             | 44,327             |
| Fresh Tomatoes        | 679,980           | 611,616           | 735,180           | 713,029           | 608,514           | 38,274             | 45,344             |
| Fresh Grapes          | 344,799           | 386,183           | 440,659           | 545,770           | 518,260           | 1,102              | 1,318              |
| Cashews               | 300,213           | 292,315           | 339,490           | 389,300           | 488,470           | 36,574             | 35,212             |
| Fresh Peppers         | 199,403           | 251,908           | 343,606           | 324,863           | 451,811           | 15,362             | 16,507             |
| Frz. French Fries     | 103,699           | 156,831           | 216,576           | 252,437           | 321,905           | 24,073             | 29,099             |
| Essential Oils        | 317,836           | 322,740           | 350,098           | 317,481           | 310,513           | 30,138             | 28,742             |
| All Apple Juices      | 327,267           | 354,637           | 228,735           | 210,586           | 278,865           | 18,446             | 22,454             |
| Fresh Melons          | 198,811           | 226,502           | 250,921           | 277,917           | 259,788           | 5,841              | 4,592              |
| All Orange Juices     | 223,840           | 240,102           | 211,366           | 285,927           | 243,386           | 16,772             | 20,282             |
| Pineapple: Presrvd    | 199,358           | 208,941           | 187,116           | 245,529           | 201,027           | 19,457             | 14,684             |
| Olives                | 182,069           | 184,276           | 181,732           | 199,926           | 185,239           | 17,797             | 18,043             |
| Fresh Cucumbers       | 115,608           | 100,823           | 154,634           | 138,231           | 168,696           | 7,601              | 11,955             |
| Fresh Mangos          | 100,039           | 123,009           | 125,047           | 139,041           | 142,005           | 5,028              | 4,599              |
| Fresh Onions          | 146,632           | 127,447           | 151,990           | 135,587           | 131,707           | 9,415              | 11,986             |
| Total Other           | 3,739,281         | 4,106,172         | 4,520,215         | 5,258,881         | 5,269,279         | 424,178            | 437,571            |
| <b>GRAND TOTAL</b>    | <b>12,093,221</b> | <b>13,082,223</b> | <b>14,377,469</b> | <b>15,862,837</b> | <b>16,425,977</b> | <b>1,300,506</b>   | <b>1,331,384</b>   |

1/ Nursery Products excludes cut flowers.

Source: U.S. Department of Commerce, Bureau of the Census.

## United States Horticultural Product Imports By Volume

Ranked In Terms of Highest Value (includes only products with specific commodity definitions)

| Commodity 1/ 2/    | FY 1996   | FY 1997   | FY 1998   | FY 1999   | FY 2000   | October<br>FY 2000 | October<br>FY 2001 |
|--------------------|-----------|-----------|-----------|-----------|-----------|--------------------|--------------------|
| Wine & Wine Prdts. | 336,321   | 432,208   | 428,692   | 419,843   | 481,362   | 45,959             | 48,274             |
| Beer               | 1,446,244 | 1,612,379 | 1,869,577 | 2,072,387 | 2,290,531 | 164,233            | 191,558            |
| Bananas & Plantns  | 3,973,927 | 3,911,295 | 4,135,835 | 4,373,166 | 4,350,816 | 395,825            | 362,163            |
| Nursery Products   | 2,040,035 | 2,206,497 | 2,460,306 | 2,765,380 | 2,860,717 | 318,738            | 280,718            |
| Cut Flowers        | 2,807,090 | 2,770,094 | 2,770,186 | 2,708,264 | 2,804,814 | 236,671            | 202,486            |
| Fresh Tomatoes     | 724,628   | 743,207   | 856,852   | 722,519   | 708,742   | 39,548             | 51,316             |
| Fresh Grapes       | 341,098   | 351,567   | 419,956   | 387,165   | 452,182   | 2,274              | 2,720              |
| Cashews            | 61,038    | 62,669    | 74,373    | 69,549    | 86,244    | 5,932              | 7,246              |
| Fresh Peppers      | 269,558   | 284,221   | 319,671   | 345,425   | 352,149   | 16,939             | 20,102             |
| Frz. French Fries  | 170,308   | 269,794   | 353,931   | 397,455   | 470,586   | 35,422             | 43,388             |
| Essential Oils     | 33,394    | 43,645    | 90,334    | 45,219    | 65,379    | 6,540              | 3,738              |
| All Apple Juices   | 856,697   | 1,084,989 | 1,016,823 | 1,139,079 | 1,169,591 | 90,750             | 98,360             |
| Fresh Melons       | 661,426   | 779,005   | 860,437   | 873,052   | 899,000   | 19,086             | 14,254             |
| All Orange Juices  | 836,725   | 1,116,828 | 1,063,246 | 1,326,139 | 1,284,975 | 87,831             | 107,810            |
| Pineapple: Presrvd | 309,742   | 295,858   | 255,051   | 330,773   | 329,198   | 28,617             | 24,063             |
| Olives             | 72,307    | 81,537    | 92,958    | 96,959    | 93,906    | 7,854              | 9,331              |
| Fresh Cucumbers    | 295,907   | 302,306   | 327,745   | 336,026   | 346,767   | 18,863             | 21,730             |
| Fresh Mangos       | 166,058   | 191,115   | 188,767   | 213,195   | 231,075   | 5,265              | 6,055              |
| Fresh Onions       | 266,779   | 261,088   | 259,188   | 246,548   | 224,069   | 15,834             | 17,240             |

1/ Wine and beer is reported in 1,000 liters, orange juice in 1,000 single strength liters, and all other groups in 1,000 kilograms.

2/ Nursery Products excludes cut flowers.

Source: U.S. Department of Commerce, Bureau of the Census.

## Selected Horticultural Crop Prices Received By U.S. Growers

| Commodity           | Domestic<br>Units | 1999<br>Nov | 2000  |       | % Change<br>Last Month | % Change<br>Last Year |
|---------------------|-------------------|-------------|-------|-------|------------------------|-----------------------|
|                     |                   |             | Oct   | Nov/  |                        |                       |
| Dollars/unit        |                   |             |       |       |                        |                       |
| Grapefruit 2/       | Box               | 5.1         | 5.17  | 3.09  | -40.2%                 | -39.4%                |
| Lemons 2/           | Box               | 11.86       | 8.88  | 4.03  | -54.6%                 | -66.0%                |
| Limes 2/            | Box               | 0           | 0     | 0     | n/a                    | n/a                   |
| Oranges 2/          | Box               | 4.29        | 1.09  | 3.16  | 189.9%                 | -26.3%                |
| Tangelos 2/         | Box               | 4.61        | 0     | 2.02  | n/a                    | -56.2%                |
| Tangerines 2/       | Box               | 8.43        | 5.53  | 8.05  | 45.6%                  | -4.5%                 |
| Temples 2/          | Box               | 0           | 0     | 0     | n/a                    | n/a                   |
| Apples, fresh 3/    | Lb.               | 0.229       | 0.218 | 0.185 | -15.1%                 | -19.2%                |
| Grapes              | Lb.               | 595         | 690   | 750   | 8.7%                   | 26.1%                 |
| Peaches             | Ton               | 0           | 0     | 0     | n/a                    | n/a                   |
| Pears, fresh 3/     | Ton               | 501         | 377   | 378   | 0.3%                   | -24.6%                |
| Strawberries, fresh | Lb.               | 0.79        | 0.954 | 0     | -100.0%                | -100.0%               |
| Asparagus 4/        | Cwt.              | 0           | 0     | 0     | n/a                    | n/a                   |
| Broccoli 4/         | Cwt.              | 22.5        | 34.1  | 50.4  | 47.8%                  | 124.0%                |
| Cantaloupes         | Cwt.              | 19.1        | 25.1  | 27.9  | 11.2%                  | 46.1%                 |
| Carrots 4/          | Cwt.              | 11.6        | 13.9  | 14.7  | 5.8%                   | 26.7%                 |
| Cauliflower 4/      | Cwt.              | 25          | 21.6  | 71.2  | 229.6%                 | 184.8%                |
| Celery 4/           | Cwt.              | 13.6        | 13.9  | 19.5  | 40.3%                  | 43.4%                 |
| Sweet Corn 4/       | Cwt.              | 29.5        | 18.2  | 16.7  | -8.2%                  | -43.4%                |
| Cucumbers 4/        | Cwt.              | 15.5        | 22.3  | 14.2  | -36.3%                 | -8.4%                 |
| Lettuce 4/          | Cwt.              | 111.2       | 16.1  | 18    | 11.8%                  | -83.8%                |
| Onions 4/           | Cwt.              | 8.82        | 11    | 10.8  | -1.8%                  | 22.4%                 |
| Snap Beans 4/       | Cwt.              | 82.7        | 57.6  | 54.3  | -5.7%                  | -34.3%                |
| Tomatoes 4/         | Cwt.              | 25.9        | 42.6  | 48.5  | 13.8%                  | 87.3%                 |

1/ Preliminary.

2/ Equivalent on-tree returns.

3/ Equivalent packinghouse-door returns for CA and NY (apples only), OR (pears only), and WA (apples, peaches, and pears). Prices as sold for other states.

4/ Fresh-market, FOB shipping point.

Note: Zeroes indicate insufficient information or insufficient sales to establish a price.

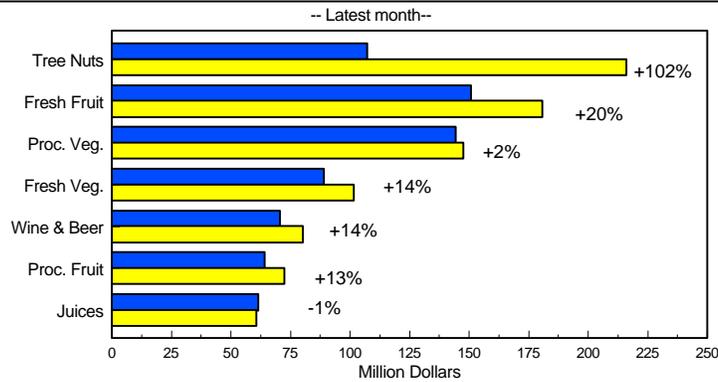
Source: National Agricultural Statistics Service (NASS), USDA.

# U.S. Horticultural Product and Market Export Summaries

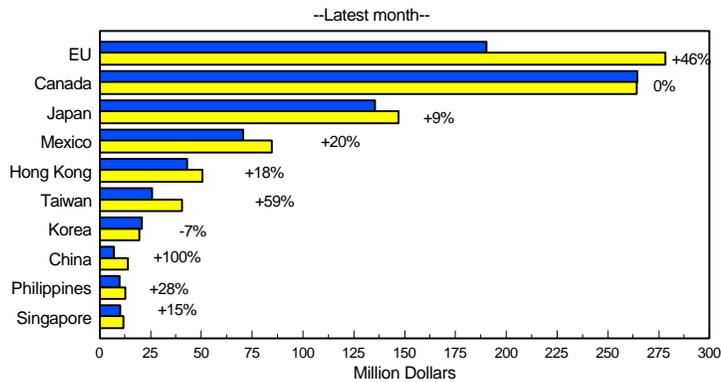
FY01 and Latest Month (October) Comparisons

FY00 FY01

## Selected Product Summary



## Top Ten Market Summary



U.S. Exports of Selected Horticultural Products

| Name                             | Quantity       |                |                    |                    |                    | Values (1000 Dollars) |                |                    |                    |                    |
|----------------------------------|----------------|----------------|--------------------|--------------------|--------------------|-----------------------|----------------|--------------------|--------------------|--------------------|
|                                  | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 | Oct<br>FY 2000        | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 |
| <b>Fresh Citrus M</b>            |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Grapefruit                       | 20,665         | 23,181         | 20,665             | 23,181             | 389,564            | 10,975                | 12,688         | 10,975             | 12,688             | 207,723            |
| Lemons                           | 9,289          | 7,621          | 9,289              | 7,621              | 105,990            | 7,693                 | 5,209          | 7,693              | 5,209              | 76,115             |
| Oranges, Incl. Tm                | 6,078          | 13,658         | 6,078              | 13,658             | 508,708            | 3,233                 | 6,898          | 3,233              | 6,898              | 282,900            |
| Other Citrus                     | 897            | 1,153          | 897                | 1,153              | 34,574             | 643                   | 976            | 643                | 976                | 24,557             |
| Subtotal: ----                   | 36,930         | 45,612         | 36,930             | 45,612             | 1,038,836          | 22,544                | 25,770         | 22,544             | 25,770             | 591,295            |
| <b>Fresh Fruit, Non-Citrus M</b> |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Apples                           | 40,603         | 58,651         | 40,603             | 58,651             | 568,158            | 23,197                | 33,759         | 23,197             | 33,759             | 334,217            |
| Avocados                         | 1,668          | 288            | 1,668              | 288                | 4,816              | 1,571                 | 563            | 1,571              | 563                | 5,867              |
| Cherries Swt &rt                 | 877            | 296            | 877                | 296                | 43,209             | 862                   | 813            | 862                | 813                | 169,150            |
| Grapes                           | 47,933         | 59,834         | 47,933             | 59,834             | 269,999            | 57,761                | 71,126         | 57,761             | 71,126             | 328,221            |
| Kiwifruit                        | 376            | 517            | 376                | 517                | 5,496              | 530                   | 780            | 530                | 780                | 7,079              |
| Mlons                            | 11,503         | 13,318         | 11,503             | 13,318             | 250,646            | 5,398                 | 6,636          | 5,398              | 6,636              | 91,209             |
| Papaya                           | 232            | 433            | 232                | 433                | 4,859              | 623                   | 1,065          | 623                | 1,065              | 12,140             |
| Peaches & Nectrs                 | 4,937          | 8,595          | 4,937              | 8,595              | 111,017            | 4,121                 | 7,098          | 4,121              | 7,098              | 101,613            |
| Pears                            | 23,747         | 19,886         | 23,747             | 19,886             | 162,592            | 13,228                | 11,169         | 13,228             | 11,169             | 91,927             |
| Plums/Prunes                     | 2,741          | 5,115          | 2,741              | 5,115              | 60,039             | 2,895                 | 4,792          | 2,895              | 4,792              | 55,875             |
| Strawberries                     | 4,234          | 3,170          | 4,234              | 3,170              | 63,520             | 9,768                 | 8,514          | 9,768              | 8,514              | 118,905            |
| Other Non-Citrus                 | 5,082          | 5,770          | 5,082              | 5,770              | 75,530             | 8,133                 | 8,382          | 8,133              | 8,382              | 89,078             |
| Subtotal: ----                   | 143,932        | 175,873        | 143,932            | 175,873            | 1,619,881          | 128,088               | 154,698        | 128,088            | 154,698            | 1,405,281          |
| <b>Can/Prep Fruit M</b>          |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Cherries, Tart Cn                | 227            | 880            | 227                | 880                | 4,859              | 320                   | 1,072          | 320                | 1,072              | 6,351              |
| Fruit Mxtures                    | 1,905          | 1,316          | 1,905              | 1,316              | 19,650             | 2,234                 | 1,867          | 2,234              | 1,867              | 22,814             |
| Mirachino Cherry                 | 683            | 519            | 683                | 519                | 5,899              | 1,244                 | 865            | 1,244              | 865                | 10,165             |
| Peaches, Canned                  | 2,481          | 1,204          | 2,481              | 1,204              | 16,902             | 2,164                 | 1,174          | 2,164              | 1,174              | 16,169             |
| Pineapple, Canned                | 207            | 395            | 207                | 395                | 2,226              | 198                   | 297            | 198                | 297                | 2,096              |
| Other Canned Frui                | 4,526          | 4,436          | 4,526              | 4,436              | 52,077             | 5,724                 | 5,460          | 5,724              | 5,460              | 62,493             |
| Other Prep/Preser                | 7,482          | 9,939          | 7,482              | 9,939              | 102,740            | 7,651                 | 11,176         | 7,651              | 11,176             | 97,706             |
| Subtotal: ----                   | 17,511         | 18,689         | 17,511             | 18,689             | 204,355            | 19,535                | 21,911         | 19,535             | 21,911             | 217,793            |
| <b>Dried Fruit M</b>             |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Prunes, Dried                    | 5,993          | 7,904          | 5,993              | 7,904              | 66,958             | 12,769                | 14,283         | 12,769             | 14,283             | 133,027            |
| Raisins, Dried                   | 7,746          | 13,760         | 7,746              | 13,760             | 84,054             | 14,846                | 19,490         | 14,846             | 19,490             | 146,820            |
| Other Dried Fruit                | 2,601          | 3,549          | 2,601              | 3,549              | 21,600             | 8,716                 | 8,841          | 8,716              | 8,841              | 62,599             |
| Subtotal: ----                   | 16,340         | 25,213         | 16,340             | 25,213             | 172,613            | 36,331                | 42,615         | 36,331             | 42,615             | 342,446            |
| <b>Frozen Fruit M</b>            |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Blueberries, Froz                | 839            | 1,022          | 839                | 1,022              | 14,447             | 1,639                 | 2,179          | 1,639              | 2,179              | 25,966             |
| Strawberries, Fro                | 2,303          | 1,934          | 2,303              | 1,934              | 20,037             | 2,940                 | 2,438          | 2,940              | 2,438              | 25,434             |
| Other Frozen Frui                | 2,570          | 2,009          | 2,570              | 2,009              | 27,004             | 3,478                 | 2,804          | 3,478              | 2,804              | 36,935             |
| Subtotal: ----                   | 5,712          | 4,965          | 5,712              | 4,965              | 61,488             | 8,057                 | 7,421          | 8,057              | 7,421              | 88,334             |
| <b>Fruit/Veg Juices KL</b>       |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Grapefruit Ju, Cn                | 6,295          | 12,470         | 6,295              | 12,470             | 106,553            | 2,865                 | 5,556          | 2,865              | 5,556              | 57,062             |
| Orange Juice, Con                | 15,971         | 13,417         | 15,971             | 13,417             | 283,170            | 7,623                 | 8,622          | 7,623              | 8,622              | 125,063            |
| Orange Juice, Not                | 19,753         | 21,154         | 19,753             | 21,154             | 263,845            | 12,157                | 12,335         | 12,157             | 12,335             | 162,148            |
| Other Juices                     | 59,989         | 47,413         | 59,989             | 47,413             | 595,587            | 38,626                | 34,020         | 38,626             | 34,020             | 408,698            |
| Subtotal: ----                   | 102,009        | 94,454         | 102,009            | 94,454             | 1,249,155          | 61,271                | 60,533         | 61,271             | 60,533             | 752,970            |
| <b>Fresh Vegetables M</b>        |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Potatoes                         | 12,420         | 14,731         | 12,420             | 14,731             | 304,492            | 3,822                 | 4,617          | 3,822              | 4,617              | 88,851             |
| Asparagus, Fr, Ch                | 278            | 227            | 278                | 227                | 17,974             | 750                   | 611            | 750                | 611                | 51,971             |
| Broccoli                         | 9,890          | 10,252         | 9,890              | 10,252             | 182,863            | 7,401                 | 7,371          | 7,401              | 7,371              | 126,610            |
| Cauliflower                      | 6,200          | 5,103          | 6,200              | 5,103              | 72,868             | 3,469                 | 3,395          | 3,469              | 3,395              | 50,277             |
| Celery                           | 7,958          | 7,312          | 7,958              | 7,312              | 118,246            | 2,558                 | 2,633          | 2,558              | 2,633              | 54,480             |
| Lettuce, Fr Chld                 | 31,460         | 31,097         | 31,460             | 31,097             | 328,311            | 16,607                | 16,512         | 16,607             | 16,512             | 179,926            |
| Onions                           | 52,998         | 56,100         | 52,998             | 56,100             | 333,030            | 13,354                | 13,657         | 13,354             | 13,657             | 98,001             |
| Peppers                          | 5,575          | 6,360          | 5,575              | 6,360              | 69,283             | 5,126                 | 5,565          | 5,126              | 5,565              | 65,678             |
| Tomatoes                         | 12,171         | 15,175         | 12,171             | 15,175             | 181,810            | 8,144                 | 15,137         | 8,144              | 15,137             | 148,248            |
| Other Vegetables                 | 29,808         | 31,941         | 29,808             | 31,941             | 468,525            | 27,505                | 31,802         | 27,505             | 31,802             | 355,815            |
| Subtotal: ----                   | 168,758        | 178,296        | 168,758            | 178,296            | 2,077,402          | 88,735                | 101,301        | 88,735             | 101,301            | 1,219,857          |

U.S. Exports of Selected Horticultural Products

| Name<br>Group & Product      | Quantity       |                |                    |                    |                    | Values (1000 Dollars) |                |                    |                    |                    |
|------------------------------|----------------|----------------|--------------------|--------------------|--------------------|-----------------------|----------------|--------------------|--------------------|--------------------|
|                              | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 | Oct<br>FY 2000        | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 |
| <b>Veg Canned M</b>          |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Ketchup                      | 3,300          | 2,886          | 3,300              | 2,886              | 37,175             | 2,513                 | 1,891          | 2,513              | 1,891              | 25,988             |
| Sweet Corn, Canned           | 18,435         | 16,029         | 18,435             | 16,029             | 186,184            | 14,293                | 12,477         | 14,293             | 12,477             | 145,380            |
| Tomato Paste                 | 12,289         | 9,753          | 12,289             | 9,753              | 89,731             | 9,662                 | 6,672          | 9,662              | 6,672              | 68,970             |
| Tomato Sauce                 | 9,135          | 9,640          | 9,135              | 9,640              | 110,197            | 8,308                 | 8,553          | 8,308              | 8,553              | 98,634             |
| Other Can Veg                | 25,250         | 27,141         | 25,250             | 27,141             | 283,038            | 28,685                | 30,743         | 28,685             | 30,743             | 340,942            |
| Subtotal:----                | 68,409         | 65,450         | 68,409             | 65,450             | 706,325            | 63,461                | 60,335         | 63,461             | 60,335             | 679,914            |
| <b>Frozen Vegetables M</b>   |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Frozen French Fry            | 35,421         | 38,444         | 35,421             | 38,444             | 469,185            | 25,281                | 27,252         | 25,281             | 27,252             | 339,475            |
| Fzn Svt Corn                 | 6,072          | 6,455          | 6,072              | 6,455              | 67,789             | 5,098                 | 4,799          | 5,098              | 4,799              | 57,290             |
| Other Pot Fzn                | 2,183          | 2,610          | 2,183              | 2,610              | 34,765             | 1,934                 | 2,244          | 1,934              | 2,244              | 27,878             |
| Other Fzn Veg                | 7,978          | 7,726          | 7,978              | 7,726              | 90,756             | 6,944                 | 6,768          | 6,944              | 6,768              | 82,685             |
| Subtotal:----                | 51,654         | 55,235         | 51,654             | 55,235             | 662,495            | 39,256                | 41,064         | 39,256             | 41,064             | 507,328            |
| <b>Veg, Dehyd M</b>          |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Garlic Dehyd.                | 487            | 1,003          | 487                | 1,003              | 6,272              | 1,022                 | 1,707          | 1,022              | 1,707              | 13,522             |
| Onions, Dehyd.               | 1,733          | 2,814          | 1,733              | 2,814              | 29,928             | 3,955                 | 6,062          | 3,955              | 6,062              | 65,796             |
| Potatoes, Dehyd              | 6,287          | 4,685          | 6,287              | 4,685              | 58,752             | 4,712                 | 4,426          | 4,712              | 4,426              | 54,703             |
| Other Dehyd Veg              | 5,068          | 8,669          | 5,068              | 8,669              | 88,832             | 7,341                 | 14,337         | 7,341              | 14,337             | 168,355            |
| Subtotal:----                | 13,574         | 17,172         | 13,574             | 17,172             | 183,784            | 17,030                | 26,532         | 17,030             | 26,532             | 302,375            |
| <b>Tree Nuts M</b>           |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Almonds, Unshld              | 1,541          | 8,754          | 1,541              | 8,754              | 31,376             | 3,308                 | 22,084         | 3,308              | 22,084             | 73,363             |
| Pistachio, Unshld            | 1,162          | 2,145          | 1,162              | 2,145              | 10,406             | 4,769                 | 7,695          | 4,769              | 7,695              | 45,850             |
| Walnuts, Shld                | 3,667          | 3,091          | 3,667              | 3,091              | 25,372             | 8,682                 | 9,744          | 8,682              | 9,744              | 75,669             |
| Walnuts, Unshld              | 10,872         | 26,890         | 10,872             | 26,890             | 40,760             | 20,561                | 48,557         | 20,561             | 48,557             | 74,238             |
| Other Nuts                   | 8,704          | 14,171         | 8,704              | 14,171             | 100,801            | 18,453                | 29,849         | 18,453             | 29,849             | 218,062            |
| Almonds, Sh/Prep             | 20,308         | 34,935         | 20,308             | 34,935             | 190,923            | 51,303                | 97,907         | 51,303             | 97,907             | 513,389            |
| Subtotal:----                | 46,254         | 89,985         | 46,254             | 89,985             | 399,639            | 107,076               | 215,836        | 107,076            | 215,836            | 1,000,571          |
| <b>Cut Flowers MXED</b>      |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Cut Flowers                  | 0              | 0              | 0                  | 0                  | 0                  | 3,970                 | 3,497          | 3,970              | 3,497              | 40,946             |
| Subtotal:----                | 0              | 0              | 0                  | 0                  | 0                  | 3,970                 | 3,497          | 3,970              | 3,497              | 40,946             |
| <b>Nursery Products MXED</b> |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Other Nursery                | 0              | 0              | 0                  | 0                  | 0                  | 18,482                | 19,292         | 18,482             | 19,292             | 197,857            |
| Subtotal:----                | 0              | 0              | 0                  | 0                  | 0                  | 18,482                | 19,292         | 18,482             | 19,292             | 197,857            |
| <b>Hops &amp; Products M</b> |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Hop Extract                  | 170            | 299            | 170                | 299                | 4,246              | 2,826                 | 3,680          | 2,826              | 3,680              | 61,676             |
| Hop Pellets                  | 493            | 386            | 493                | 386                | 4,359              | 2,218                 | 1,883          | 2,218              | 1,883              | 21,267             |
| Hops, NFsp                   | 171            | 52             | 171                | 52                 | 1,295              | 611                   | 450            | 611                | 450                | 7,212              |
| Subtotal:----                | 834            | 738            | 834                | 738                | 9,900              | 5,655                 | 6,012          | 5,655              | 6,012              | 90,155             |
| <b>Wine KL</b>               |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Grape Wines                  | 24,993         | 34,298         | 24,993             | 34,298             | 270,193            | 47,627                | 60,565         | 47,627             | 60,565             | 524,998            |
| Other Wine Prod              | 2,282          | 1,534          | 2,282              | 1,534              | 16,058             | 3,335                 | 2,337          | 3,335              | 2,337              | 24,561             |
| Subtotal:----                | 27,275         | 35,832         | 27,275             | 35,832             | 286,251            | 50,962                | 62,902         | 50,962             | 62,902             | 549,559            |
| <b>Miscellaneous MXED</b>    |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Beer & Beverages             | 45,536         | 40,126         | 45,536             | 40,126             | 444,531            | 27,905                | 24,700         | 27,905             | 24,700             | 272,883            |
| Edible Preparatio            | 23,416         | 21,203         | 23,416             | 21,203             | 247,665            | 92,626                | 88,666         | 92,626             | 88,666             | 953,562            |
| Essential Oils               | 4,050          | 4,439          | 4,050              | 4,439              | 53,225             | 51,926                | 49,318         | 51,926             | 49,318             | 591,739            |
| Ginseng                      | 144            | 111            | 144                | 111                | 522                | 8,771                 | 8,628          | 8,771              | 8,628              | 35,642             |
| Potato Chips                 | 10,122         | 7,111          | 10,122             | 7,111              | 103,616            | 24,082                | 18,788         | 24,082             | 18,788             | 243,014            |
| Other Misc                   | 0              | 0              | 0                  | 0                  | 0                  | 40,109                | 50,457         | 40,109             | 50,457             | 453,676            |
| Subtotal:----                | 83,268         | 72,991         | 83,268             | 72,991             | 849,559            | 245,419               | 240,556        | 245,419            | 240,556            | 2,550,515          |
| Grand Total:                 |                |                |                    |                    |                    | 915,872               | 1,090,273      | 915,872            | 1,090,273          | 10,537,198         |

U.S. Exports of Selected Horticultural Products

| Product and Country       |  | Quantity       |                |                    |                    |                    | Values (1000 Dollars) |                |                    |                    |                    |
|---------------------------|--|----------------|----------------|--------------------|--------------------|--------------------|-----------------------|----------------|--------------------|--------------------|--------------------|
|                           |  | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 | Oct<br>FY 2000        | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 |
| <b>Fresh Apples</b> M     |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Canada                    |  | 5,655          | 8,195          | 5,655              | 8,195              | 85,419             | 3,915                 | 5,294          | 3,915              | 5,294              | 63,556             |
| Mexico                    |  | 1,007          | 4,890          | 1,007              | 4,890              | 162,975            | 653                   | 2,934          | 653                | 2,934              | 89,930             |
| Indonesia                 |  | 2,273          | 4,589          | 2,273              | 4,589              | 32,088             | 1,206                 | 2,273          | 1,206              | 2,273              | 16,930             |
| Hong Kong                 |  | 1,439          | 3,402          | 1,439              | 3,402              | 31,817             | 880                   | 2,185          | 880                | 2,185              | 18,893             |
| Taiwan                    |  | 12,271         | 17,958         | 12,271             | 17,958             | 89,497             | 6,988                 | 10,899         | 6,988              | 10,899             | 51,396             |
| Other Countries           |  | 17,958         | 19,617         | 17,958             | 19,617             | 166,363            | 9,556                 | 10,172         | 9,556              | 10,172             | 93,512             |
| Subtotal:----             |  | 40,603         | 58,651         | 40,603             | 58,651             | 568,158            | 23,197                | 33,759         | 23,197             | 33,759             | 334,217            |
| <b>Fresh Pears</b> M      |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| European Union            |  | 1,279          | 790            | 1,279              | 790                | 6,717              | 534                   | 464            | 534                | 464                | 3,829              |
| Canada                    |  | 7,639          | 6,553          | 7,639              | 6,553              | 48,290             | 4,462                 | 3,917          | 4,462              | 3,917              | 30,792             |
| Mexico                    |  | 7,698          | 9,047          | 7,698              | 9,047              | 80,143             | 4,109                 | 4,878          | 4,109              | 4,878              | 41,214             |
| Venezuela                 |  | 989            | 505            | 989                | 505                | 5,677              | 513                   | 272            | 513                | 272                | 2,799              |
| Brazil                    |  | 3,288          | 922            | 3,288              | 922                | 4,492              | 1,946                 | 443            | 1,946              | 443                | 2,530              |
| Other Countries           |  | 2,854          | 2,070          | 2,854              | 2,070              | 17,274             | 1,662                 | 1,195          | 1,662              | 1,195              | 10,762             |
| Subtotal:----             |  | 23,747         | 19,886         | 23,747             | 19,886             | 162,592            | 13,228                | 11,169         | 13,228             | 11,169             | 91,927             |
| <b>Fresh Apricots</b> M   |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| European Union            |  | 0              | 12             | 0                  | 12                 | 43                 | 0                     | 16             | 0                  | 16                 | 43                 |
| Canada                    |  | 0              | 0              | 0                  | 0                  | 3,939              | 0                     | 0              | 0                  | 0                  | 4,785              |
| Mexico                    |  | 38             | 90             | 38                 | 90                 | 1,877              | 29                    | 75             | 29                 | 75                 | 1,477              |
| Taiwan                    |  | 0              | 0              | 0                  | 0                  | 93                 | 0                     | 0              | 0                  | 0                  | 196                |
| Australia                 |  | 0              | 0              | 0                  | 0                  | 69                 | 0                     | 0              | 0                  | 0                  | 105                |
| Other Countries           |  | 52             | 38             | 52                 | 38                 | 133                | 54                    | 37             | 54                 | 37                 | 221                |
| Subtotal:----             |  | 89             | 139            | 89                 | 139                | 6,153              | 83                    | 128            | 83                 | 128                | 6,828              |
| <b>Fresh Cherries</b> M   |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| European Union            |  | 582            | 40             | 582                | 40                 | 7,735              | 458                   | 106            | 458                | 106                | 16,849             |
| Canada                    |  | 5              | 6              | 5                  | 6                  | 7,639              | 13                    | 5              | 13                 | 5                  | 19,035             |
| Hong Kong                 |  | 14             | 107            | 14                 | 107                | 1,277              | 12                    | 119            | 12                 | 119                | 3,581              |
| Taiwan                    |  | 0              | 111            | 0                  | 111                | 5,848              | 0                     | 458            | 0                  | 458                | 17,899             |
| Japan                     |  | 252            | 16             | 252                | 16                 | 19,275             | 330                   | 72             | 330                | 72                 | 106,214            |
| Other Countries           |  | 25             | 16             | 25                 | 16                 | 1,434              | 49                    | 54             | 49                 | 54                 | 5,572              |
| Subtotal:----             |  | 877            | 296            | 877                | 296                | 43,209             | 862                   | 813            | 862                | 813                | 169,150            |
| <b>Fresh Peach/Nect</b> M |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Canada                    |  | 998            | 555            | 998                | 555                | 50,649             | 1,000                 | 575            | 1,000              | 575                | 43,660             |
| Mexico                    |  | 2,969          | 3,795          | 2,969              | 3,795              | 15,327             | 1,839                 | 2,573          | 1,839              | 2,573              | 10,040             |
| Colombia                  |  | 274            | 335            | 274                | 335                | 1,536              | 215                   | 298            | 215                | 298                | 1,363              |
| Hong Kong                 |  | 36             | 31             | 36                 | 31                 | 1,613              | 22                    | 25             | 22                 | 25                 | 1,268              |
| Taiwan                    |  | 189            | 2,383          | 189                | 2,383              | 36,944             | 264                   | 2,462          | 264                | 2,462              | 39,858             |
| Other Countries           |  | 470            | 1,494          | 470                | 1,494              | 4,947              | 781                   | 1,164          | 781                | 1,164              | 5,424              |
| Subtotal:----             |  | 4,937          | 8,595          | 4,937              | 8,595              | 111,017            | 4,121                 | 7,098          | 4,121              | 7,098              | 101,613            |
| <b>Fr. Plums/Prunes</b> M |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Canada                    |  | 682            | 581            | 682                | 581                | 20,880             | 782                   | 636            | 782                | 636                | 21,039             |
| Mexico                    |  | 1,059          | 1,015          | 1,059              | 1,015              | 6,184              | 665                   | 809            | 665                | 809                | 4,327              |
| Singapore                 |  | 0              | 159            | 0                  | 159                | 1,442              | 0                     | 181            | 0                  | 181                | 1,216              |
| Hong Kong                 |  | 232            | 1,089          | 232                | 1,089              | 8,327              | 225                   | 1,139          | 225                | 1,139              | 7,413              |
| Taiwan                    |  | 194            | 539            | 194                | 539                | 16,099             | 141                   | 554            | 141                | 554                | 14,872             |
| Other Countries           |  | 573            | 1,731          | 573                | 1,731              | 7,108              | 1,082                 | 1,473          | 1,082              | 1,473              | 7,008              |
| Subtotal:----             |  | 2,741          | 5,115          | 2,741              | 5,115              | 60,039             | 2,895                 | 4,792          | 2,895              | 4,792              | 55,875             |
| <b>Fr. Avocados</b> M     |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| European Union            |  | 1,406          | 18             | 1,406              | 18                 | 2,383              | 1,352                 | 51             | 1,352              | 51                 | 2,904              |
| Canada                    |  | 122            | 48             | 122                | 48                 | 989                | 155                   | 42             | 155                | 42                 | 1,124              |
| Korea, Republic o         |  | 0              | 4              | 0                  | 4                  | 73                 | 0                     | 13             | 0                  | 13                 | 170                |
| Taiwan                    |  | 1              | 0              | 1                  | 0                  | 52                 | 7                     | 0              | 7                  | 0                  | 55                 |
| Japan                     |  | 133            | 150            | 133                | 150                | 1,219              | 55                    | 258            | 55                 | 258                | 1,532              |
| Other Countries           |  | 5              | 69             | 5                  | 69                 | 100                | 3                     | 199            | 3                  | 199                | 81                 |
| Subtotal:----             |  | 1,668          | 288            | 1,668              | 288                | 4,816              | 1,571                 | 563            | 1,571              | 563                | 5,867              |
| <b>Fr. Kiwifruit</b> M    |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Canada                    |  | 324            | 266            | 324                | 266                | 2,919              | 455                   | 391            | 455                | 391                | 4,074              |
| Mexico                    |  | 15             | 46             | 15                 | 46                 | 1,720              | 23                    | 47             | 23                 | 47                 | 1,511              |
| Korea, Republic o         |  | 0              | 16             | 0                  | 16                 | 321                | 0                     | 28             | 0                  | 28                 | 590                |
| Japan                     |  | 18             | 140            | 18                 | 140                | 166                | 19                    | 212            | 19                 | 212                | 229                |
| New Zealand               |  | 0              | 0              | 0                  | 0                  | 100                | 0                     | 0              | 0                  | 0                  | 124                |
| Other Countries           |  | 20             | 48             | 20                 | 48                 | 271                | 32                    | 102            | 32                 | 102                | 552                |
| Subtotal:----             |  | 376            | 517            | 376                | 517                | 5,496              | 530                   | 780            | 530                | 780                | 7,079              |
| <b>Fresh Grapes</b> M     |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Canada                    |  | 15,476         | 13,674         | 15,476             | 13,674             | 98,344             | 18,497                | 16,693         | 18,497             | 16,693             | 117,125            |
| Mexico                    |  | 7,493          | 10,237         | 7,493              | 10,237             | 37,840             | 6,799                 | 9,409          | 6,799              | 9,409              | 34,992             |
| Philippines               |  | 2,884          | 3,401          | 2,884              | 3,401              | 15,692             | 3,246                 | 3,443          | 3,246              | 3,443              | 17,479             |
| Hong Kong                 |  | 7,047          | 4,975          | 7,047              | 4,975              | 38,436             | 8,817                 | 6,713          | 8,817              | 6,713              | 50,835             |

|                 |        |        |        |        |         |        |        |        |        |         |
|-----------------|--------|--------|--------|--------|---------|--------|--------|--------|--------|---------|
| Taiwan          | 4,806  | 6,103  | 4,806  | 6,103  | 19,624  | 5,315  | 6,799  | 5,315  | 6,799  | 21,639  |
| Other Countries | 10,226 | 21,444 | 10,226 | 21,444 | 60,063  | 15,088 | 28,069 | 15,088 | 28,069 | 86,151  |
| Subtotal: ----  | 47,933 | 59,834 | 47,933 | 59,834 | 269,999 | 57,761 | 71,126 | 57,761 | 71,126 | 328,221 |

U.S. Exports of Selected Horticultural Products

| Product and Country             | Quantity          |                |                |                    |                    | Values (1000 Dollars) |                |                |                    |                    |                    |
|---------------------------------|-------------------|----------------|----------------|--------------------|--------------------|-----------------------|----------------|----------------|--------------------|--------------------|--------------------|
|                                 | Country<br>Region | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000    | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 |
| <b>Fresh Strawberries M</b>     |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| European Union                  | 295               | 22             | 295            | 22                 | 1,239              | 844                   | 117            | 844            | 117                | 4,513              |                    |
| Canada                          | 2,168             | 1,423          | 2,168          | 1,423              | 49,358             | 3,388                 | 2,771          | 3,388          | 2,771              | 80,397             |                    |
| Mxico                           | 496               | 541            | 496            | 541                | 6,817              | 799                   | 902            | 799            | 902                | 11,083             |                    |
| Thailand                        | 0                 | 0              | 0              | 0                  | 103                | 0                     | 0              | 0              | 0                  | 59                 |                    |
| Japan                           | 1,261             | 1,170          | 1,261          | 1,170              | 5,711              | 4,692                 | 4,695          | 4,692          | 4,695              | 21,748             |                    |
| Other Countries                 | 13                | 13             | 13             | 13                 | 291                | 46                    | 29             | 46             | 29                 | 1,105              |                    |
| Subtotal: ----                  | 4,234             | 3,170          | 4,234          | 3,170              | 63,520             | 9,768                 | 8,514          | 9,768          | 8,514              | 118,905            |                    |
| <b>Fresh Oranges Inc Tmpl M</b> |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| Canada                          | 1,694             | 5,615          | 1,694          | 5,615              | 159,939            | 1,012                 | 2,249          | 1,012          | 2,249              | 72,591             |                    |
| Korea, Republic o               | 100               | 928            | 100            | 928                | 67,491             | 68                    | 772            | 68             | 772                | 38,213             |                    |
| Hong Kong                       | 2,647             | 3,388          | 2,647          | 3,388              | 86,475             | 1,228                 | 1,892          | 1,228          | 1,892              | 54,986             |                    |
| Taiwan                          | 35                | 145            | 35             | 145                | 16,934             | 20                    | 151            | 20             | 151                | 8,699              |                    |
| Japan                           | 646               | 1,368          | 646            | 1,368              | 105,381            | 382                   | 772            | 382            | 772                | 64,782             |                    |
| Other Countries                 | 957               | 2,215          | 957            | 2,215              | 72,488             | 523                   | 1,060          | 523            | 1,060              | 43,630             |                    |
| Subtotal: ----                  | 6,078             | 13,658         | 6,078          | 13,658             | 508,708            | 3,233                 | 6,898          | 3,233          | 6,898              | 282,900            |                    |
| <b>Fresh Grapefruit M</b>       |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| European Union                  | 6,690             | 6,357          | 6,690          | 6,357              | 109,462            | 3,225                 | 3,246          | 3,225          | 3,246              | 51,935             |                    |
| Canada                          | 6,141             | 6,256          | 6,141          | 6,256              | 50,492             | 3,210                 | 3,193          | 3,210          | 3,193              | 26,017             |                    |
| Switzerland                     | 132               | 122            | 132            | 122                | 3,314              | 65                    | 62             | 65             | 62                 | 2,341              |                    |
| Taiwan                          | 62                | 32             | 62             | 32                 | 13,068             | 35                    | 34             | 35             | 34                 | 6,977              |                    |
| Japan                           | 7,385             | 9,728          | 7,385          | 9,728              | 205,624            | 4,295                 | 5,791          | 4,295          | 5,791              | 116,787            |                    |
| Other Countries                 | 255               | 686            | 255            | 686                | 7,603              | 146                   | 362            | 146            | 362                | 3,667              |                    |
| Subtotal: ----                  | 20,665            | 23,181         | 20,665         | 23,181             | 389,564            | 10,975                | 12,688         | 10,975         | 12,688             | 207,723            |                    |
| <b>Fresh Lemons M</b>           |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| Canada                          | 1,498             | 1,851          | 1,498          | 1,851              | 22,844             | 1,193                 | 1,279          | 1,193          | 1,279              | 15,636             |                    |
| Korea, Republic o               | 312               | 336            | 312            | 336                | 2,863              | 305                   | 210            | 305            | 210                | 2,041              |                    |
| Hong Kong                       | 367               | 589            | 367            | 589                | 7,751              | 293                   | 334            | 293            | 334                | 5,001              |                    |
| Japan                           | 6,927             | 4,674          | 6,927          | 4,674              | 69,393             | 5,772                 | 3,287          | 5,772          | 3,287              | 51,019             |                    |
| Australia                       | 85                | 101            | 85             | 101                | 1,051              | 43                    | 48             | 43             | 48                 | 738                |                    |
| Other Countries                 | 99                | 69             | 99             | 69                 | 2,087              | 87                    | 50             | 87             | 50                 | 1,679              |                    |
| Subtotal: ----                  | 9,289             | 7,621          | 9,289          | 7,621              | 105,990            | 7,693                 | 5,209          | 7,693          | 5,209              | 76,115             |                    |
| <b>Fresh Tang/Mnd M</b>         |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| European Union                  | 0                 | 0              | 0              | 0                  | 429                | 0                     | 0              | 0              | 0                  | 235                |                    |
| Canada                          | 363               | 722            | 363            | 722                | 12,002             | 314                   | 472            | 314            | 472                | 9,558              |                    |
| Korea, Republic o               | 0                 | 0              | 0              | 0                  | 13,239             | 0                     | 0              | 0              | 0                  | 8,195              |                    |
| Japan                           | 0                 | 0              | 0              | 0                  | 1,308              | 0                     | 0              | 0              | 0                  | 1,045              |                    |
| Australia                       | 0                 | 0              | 0              | 0                  | 587                | 0                     | 0              | 0              | 0                  | 368                |                    |
| Other Countries                 | 47                | 9              | 47             | 9                  | 335                | 19                    | 8              | 19             | 8                  | 207                |                    |
| Subtotal: ----                  | 410               | 731            | 410            | 731                | 27,899             | 334                   | 479            | 334            | 479                | 19,608             |                    |
| <b>Canned Peaches M</b>         |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| Canada                          | 1,083             | 685            | 1,083          | 685                | 7,063              | 959                   | 726            | 959            | 726                | 7,074              |                    |
| Mxico                           | 670               | 0              | 670            | 0                  | 3,253              | 495                   | 0              | 495            | 0                  | 2,513              |                    |
| Korea, Republic o               | 77                | 303            | 77             | 303                | 1,788              | 72                    | 225            | 72             | 225                | 1,549              |                    |
| Taiwan                          | 38                | 0              | 38             | 0                  | 583                | 34                    | 0              | 34             | 0                  | 636                |                    |
| Japan                           | 217               | 47             | 217            | 47                 | 1,363              | 212                   | 57             | 212            | 57                 | 1,697              |                    |
| Other Countries                 | 396               | 168            | 396            | 168                | 2,852              | 392                   | 165            | 392            | 165                | 2,700              |                    |
| Subtotal: ----                  | 2,481             | 1,204          | 2,481          | 1,204              | 16,902             | 2,164                 | 1,174          | 2,164          | 1,174              | 16,169             |                    |
| <b>Canned Pears M</b>           |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| European Union                  | 0                 | 0              | 0              | 0                  | 42                 | 0                     | 0              | 0              | 0                  | 34                 |                    |
| Canada                          | 503               | 274            | 503            | 274                | 3,411              | 450                   | 258            | 450            | 258                | 3,223              |                    |
| United Arab Emira               | 58                | 0              | 58             | 0                  | 423                | 48                    | 0              | 48             | 0                  | 273                |                    |
| Hong Kong                       | 0                 | 0              | 0              | 0                  | 87                 | 0                     | 0              | 0              | 0                  | 71                 |                    |
| Japan                           | 28                | 67             | 28             | 67                 | 467                | 36                    | 55             | 36             | 55                 | 433                |                    |
| Other Countries                 | 11                | 72             | 11             | 72                 | 225                | 15                    | 55             | 15             | 55                 | 236                |                    |
| Subtotal: ----                  | 600               | 414            | 600            | 414                | 4,655              | 549                   | 367            | 549            | 367                | 4,270              |                    |
| <b>Canned Pineapple M</b>       |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| European Union                  | 0                 | 16             | 0              | 16                 | 160                | 0                     | 17             | 0              | 17                 | 138                |                    |
| Canada                          | 15                | 37             | 15             | 37                 | 778                | 17                    | 39             | 17             | 39                 | 773                |                    |
| Mxico                           | 78                | 101            | 78             | 101                | 382                | 65                    | 89             | 65             | 89                 | 308                |                    |
| Philippines                     | 0                 | 0              | 0              | 0                  | 60                 | 0                     | 0              | 0              | 0                  | 50                 |                    |
| Japan                           | 52                | 206            | 52             | 206                | 563                | 57                    | 123            | 57             | 123                | 551                |                    |
| Other Countries                 | 62                | 36             | 62             | 36                 | 284                | 58                    | 29             | 58             | 29                 | 276                |                    |
| Subtotal: ----                  | 207               | 395            | 207            | 395                | 2,226              | 198                   | 297            | 198            | 297                | 2,096              |                    |
| <b>Fruit Mxtures M</b>          |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| Canada                          | 714               | 442            | 714            | 442                | 8,373              | 827                   | 746            | 827            | 746                | 9,356              |                    |

|                 |       |       |       |       |        |       |       |       |       |        |
|-----------------|-------|-------|-------|-------|--------|-------|-------|-------|-------|--------|
| Costa Rica      | 123   | 51    | 123   | 51    | 966    | 133   | 54    | 133   | 54    | 1,094  |
| Panama          | 58    | 45    | 58    | 45    | 672    | 68    | 53    | 68    | 53    | 760    |
| Philippines     | 11    | 141   | 11    | 141   | 837    | 11    | 142   | 11    | 142   | 873    |
| Japan           | 383   | 113   | 383   | 113   | 3,484  | 464   | 187   | 464   | 187   | 4,307  |
| Other Countries | 616   | 525   | 616   | 525   | 5,317  | 732   | 686   | 732   | 686   | 6,424  |
| Subtotal: ----  | 1,905 | 1,316 | 1,905 | 1,316 | 19,650 | 2,234 | 1,867 | 2,234 | 1,867 | 22,814 |

U.S. Exports of Selected Horticultural Products

| Product and Country            |                | Quantity       |                    |                    |                    |                | Values (1000 Dollars) |                    |                    |                    |  |
|--------------------------------|----------------|----------------|--------------------|--------------------|--------------------|----------------|-----------------------|--------------------|--------------------|--------------------|--|
| Country<br>Region              | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 | Oct<br>FY 2000 | Oct<br>FY 2001        | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 |  |
| <b>Dried Prunes M</b>          |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| European Union                 | 2,901          | 4,994          | 2,901              | 4,994              | 31,482             | 6,401          | 8,743                 | 6,401              | 8,743              | 63,478             |  |
| Canada                         | 385            | 467            | 385                | 467                | 4,620              | 803            | 907                   | 803                | 907                | 9,369              |  |
| Hong Kong                      | 104            | 305            | 104                | 305                | 2,432              | 141            | 416                   | 141                | 416                | 3,477              |  |
| Japan                          | 1,356          | 862            | 1,356              | 862                | 15,786             | 2,641          | 1,702                 | 2,641              | 1,702              | 31,678             |  |
| Australia                      | 116            | 89             | 116                | 89                 | 1,467              | 266            | 164                   | 266                | 164                | 2,786              |  |
| Other Countries                | 1,131          | 1,187          | 1,131              | 1,187              | 11,171             | 2,518          | 2,352                 | 2,518              | 2,352              | 22,238             |  |
| Subtotal: ----                 | 5,993          | 7,904          | 5,993              | 7,904              | 66,958             | 12,769         | 14,283                | 12,769             | 14,283             | 133,027            |  |
| <b>Dried Raisins M</b>         |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| European Union                 | 2,955          | 7,399          | 2,955              | 7,399              | 31,830             | 5,611          | 9,434                 | 5,611              | 9,434              | 51,563             |  |
| Canada                         | 996            | 976            | 996                | 976                | 10,561             | 2,119          | 2,010                 | 2,119              | 2,010              | 21,444             |  |
| Norway                         | 320            | 245            | 320                | 245                | 2,227              | 735            | 426                   | 735                | 426                | 4,541              |  |
| Taiwan                         | 67             | 321            | 67                 | 321                | 3,155              | 102            | 406                   | 102                | 406                | 5,066              |  |
| Japan                          | 1,765          | 2,160          | 1,765              | 2,160              | 21,845             | 3,425          | 2,997                 | 3,425              | 2,997              | 38,039             |  |
| Other Countries                | 1,643          | 2,660          | 1,643              | 2,660              | 14,436             | 2,855          | 4,218                 | 2,855              | 4,218              | 26,166             |  |
| Subtotal: ----                 | 7,746          | 13,760         | 7,746              | 13,760             | 84,054             | 14,846         | 19,490                | 14,846             | 19,490             | 146,820            |  |
| <b>Dried Figs M</b>            |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| European Union                 | 1              | 0              | -                  | 0                  | 59                 | 3              | 0                     | 3                  | 0                  | 91                 |  |
| Canada                         | 129            | 129            | 129                | 129                | 1,313              | 374            | 344                   | 374                | 344                | 3,501              |  |
| Mexico                         | 22             | 0              | 22                 | 0                  | 22                 | 37             | 0                     | 37                 | 0                  | 37                 |  |
| Hong Kong                      | 126            | 106            | 126                | 106                | 587                | 362            | 248                   | 362                | 248                | 2,317              |  |
| Japan                          | 89             | 27             | 89                 | 27                 | 726                | 279            | 96                    | 279                | 96                 | 2,586              |  |
| Other Countries                | 2              | 2              | 2                  | 2                  | 54                 | 9              | 7                     | 9                  | 7                  | 142                |  |
| Subtotal: ----                 | 369            | 263            | 369                | 263                | 2,762              | 1,064          | 695                   | 1,064              | 695                | 8,673              |  |
| <b>Dates M</b>                 |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| European Union                 | 286            | 169            | 286                | 169                | 1,004              | 1,740          | 917                   | 1,740              | 917                | 5,132              |  |
| Canada                         | 163            | 127            | 163                | 127                | 886                | 518            | 379                   | 518                | 379                | 2,472              |  |
| Mexico                         | 30             | 23             | 30                 | 23                 | 97                 | 47             | 48                    | 47                 | 48                 | 170                |  |
| Switzerland                    | 41             | 57             | 41                 | 57                 | 168                | 270            | 346                   | 270                | 346                | 1,014              |  |
| Australia                      | 128            | 28             | 128                | 28                 | 461                | 407            | 120                   | 407                | 120                | 1,961              |  |
| Other Countries                | 76             | 102            | 76                 | 102                | 423                | 255            | 294                   | 255                | 294                | 1,310              |  |
| Subtotal: ----                 | 724            | 505            | 724                | 505                | 3,039              | 3,236          | 2,104                 | 3,236              | 2,104              | 12,059             |  |
| <b>Fcoj KL</b>                 |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| European Union                 | 7,521          | 7,446          | 7,521              | 7,446              | 158,274            | 3,335          | 5,493                 | 3,335              | 5,493              | 62,107             |  |
| Canada                         | 694            | 632            | 694                | 632                | 9,178              | 1,176          | 953                   | 1,176              | 953                | 14,854             |  |
| Israel                         | 888            | 16             | 888                | 16                 | 9,291              | 206            | 16                    | 206                | 16                 | 2,545              |  |
| Korea, Republic of             | 1,341          | 1,033          | 1,341              | 1,033              | 26,370             | 622            | 374                   | 622                | 374                | 10,991             |  |
| Japan                          | 3,141          | 2,631          | 3,141              | 2,631              | 50,477             | 1,292          | 1,041                 | 1,292              | 1,041              | 21,631             |  |
| Other Countries                | 2,386          | 1,659          | 2,386              | 1,659              | 29,579             | 992            | 746                   | 992                | 746                | 12,936             |  |
| Subtotal: ----                 | 15,971         | 13,417         | 15,971             | 13,417             | 283,170            | 7,623          | 8,622                 | 7,623              | 8,622              | 125,063            |  |
| <b>Orange Juice NtCnc KL</b>   |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| European Union                 | 4,483          | 6,054          | 4,483              | 6,054              | 73,378             | 2,043          | 2,381                 | 2,043              | 2,381              | 33,312             |  |
| Canada                         | 13,247         | 13,729         | 13,247             | 13,729             | 166,653            | 8,562          | 8,812                 | 8,562              | 8,812              | 110,124            |  |
| Mexico                         | 459            | 606            | 459                | 606                | 10,049             | 349            | 452                   | 349                | 452                | 7,477              |  |
| Nicaragua                      | 86             | 96             | 86                 | 96                 | 1,203              | 65             | 72                    | 65                 | 72                 | 902                |  |
| Japan                          | 655            | 147            | 655                | 147                | 2,038              | 490            | 136                   | 490                | 136                | 1,439              |  |
| Other Countries                | 823            | 521            | 823                | 521                | 10,524             | 648            | 481                   | 648                | 481                | 8,894              |  |
| Subtotal: ----                 | 19,753         | 21,154         | 19,753             | 21,154             | 263,845            | 12,157         | 12,335                | 12,157             | 12,335             | 162,148            |  |
| <b>Grapefruit Juice Cnc KL</b> |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| European Union                 | 3,573          | 8,489          | 3,573              | 8,489              | 62,251             | 1,246          | 3,251                 | 1,246              | 3,251              | 25,954             |  |
| Canada                         | 166            | 255            | 166                | 255                | 1,846              | 293            | 420                   | 293                | 420                | 3,218              |  |
| Mexico                         | 135            | 0              | 135                | 0                  | 4,420              | 97             | 0                     | 97                 | 0                  | 3,140              |  |
| Israel                         | 0              | 43             | 0                  | 43                 | 1,405              | 0              | 31                    | 0                  | 31                 | 550                |  |
| Japan                          | 2,014          | 3,535          | 2,014              | 3,535              | 34,420             | 1,081          | 1,759                 | 1,081              | 1,759              | 22,903             |  |
| Other Countries                | 407            | 149            | 407                | 149                | 2,212              | 148            | 95                    | 148                | 95                 | 1,297              |  |
| Subtotal: ----                 | 6,295          | 12,470         | 6,295              | 12,470             | 106,553            | 2,865          | 5,556                 | 2,865              | 5,556              | 57,062             |  |
| <b>Fresh Asparagus M</b>       |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| Canada                         | 252            | 216            | 252                | 216                | 7,510              | 698            | 585                   | 698                | 585                | 18,453             |  |
| Mexico                         | 0              | 0              | 0                  | 0                  | 443                | 0              | 0                     | 0                  | 0                  | 514                |  |
| Switzerland                    | 0              | 0              | 0                  | 0                  | 1,582              | 0              | 0                     | 0                  | 0                  | 5,107              |  |
| Taiwan                         | 0              | 0              | 0                  | 0                  | 527                | 0              | 0                     | 0                  | 0                  | 1,662              |  |
| Japan                          | 0              | 11             | 0                  | 11                 | 7,384              | 0              | 25                    | 0                  | 25                 | 24,536             |  |
| Other Countries                | 25             | 0              | 25                 | 0                  | 529                | 52             | 0                     | 52                 | 0                  | 1,699              |  |

|                         |       |        |       |        |         |       |       |       |       |         |
|-------------------------|-------|--------|-------|--------|---------|-------|-------|-------|-------|---------|
| Subtotal: ----          | 278   | 227    | 278   | 227    | 17,974  | 750   | 611   | 750   | 611   | 51,971  |
| <b>Fresh Broccoli M</b> |       |        |       |        |         |       |       |       |       |         |
| Canada                  | 3,657 | 2,474  | 3,657 | 2,474  | 76,224  | 2,116 | 1,909 | 2,116 | 1,909 | 48,962  |
| Malaysia                | 38    | 246    | 38    | 246    | 2,086   | 20    | 141   | 20    | 141   | 1,971   |
| Hong Kong               | 476   | 105    | 476   | 105    | 6,662   | 421   | 75    | 421   | 75    | 4,687   |
| Taiwan                  | 554   | 426    | 554   | 426    | 9,257   | 452   | 369   | 452   | 369   | 7,028   |
| Japan                   | 5,096 | 6,458  | 5,096 | 6,458  | 84,889  | 4,302 | 4,494 | 4,302 | 4,494 | 60,797  |
| Other Countries         | 69    | 543    | 69    | 543    | 3,746   | 90    | 383   | 90    | 383   | 3,165   |
| Subtotal: ----          | 9,890 | 10,252 | 9,890 | 10,252 | 182,863 | 7,401 | 7,371 | 7,401 | 7,371 | 126,610 |

U.S. Exports of Selected Horticultural Products

| Product and Country          |                | Quantity       |                    |                    |                    |                | Values (1000 Dollars) |                    |                    |                    |  |
|------------------------------|----------------|----------------|--------------------|--------------------|--------------------|----------------|-----------------------|--------------------|--------------------|--------------------|--|
| Country<br>Region            | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 | Oct<br>FY 2000 | Oct<br>FY 2001        | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 |  |
| <b>Fresh Carrots M</b>       |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| European Union               | 549            | 33             | 549                | 33                 | 1,445              | 278            | 58                    | 278                | 58                 | 1,007              |  |
| Canada                       | 4,023          | 5,054          | 4,023              | 5,054              | 108,897            | 2,634          | 3,482                 | 2,634              | 3,482              | 59,080             |  |
| Mexico                       | 53             | 557            | 53                 | 557                | 2,177              | 134            | 205                   | 134                | 205                | 1,749              |  |
| Trinidad and Tobago          | 41             | 195            | 41                 | 195                | 1,997              | 19             | 181                   | 19                 | 181                | 1,688              |  |
| United Arab Emirates         | 172            | 668            | 172                | 668                | 2,906              | 66             | 258                   | 66                 | 258                | 1,092              |  |
| Other Countries              | 102            | 230            | 102                | 230                | 2,764              | 56             | 147                   | 56                 | 147                | 1,508              |  |
| Subtotal: ----               | 4,941          | 6,738          | 4,941              | 6,738              | 120,186            | 3,187          | 4,332                 | 3,187              | 4,332              | 66,123             |  |
| <b>Fresh Lettuce M</b>       |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| Canada                       | 25,246         | 25,273         | 25,246             | 25,273             | 273,837            | 13,266         | 13,563                | 13,266             | 13,563             | 148,052            |  |
| Mexico                       | 2,203          | 3,341          | 2,203              | 3,341              | 22,096             | 1,062          | 1,177                 | 1,062              | 1,177              | 10,075             |  |
| Singapore                    | 1,651          | 273            | 1,651              | 273                | 5,505              | 628            | 173                   | 628                | 173                | 3,033              |  |
| Hong Kong                    | 1,172          | 649            | 1,172              | 649                | 9,950              | 687            | 333                   | 687                | 333                | 5,822              |  |
| Japan                        | 521            | 597            | 521                | 597                | 5,941              | 452            | 451                   | 452                | 451                | 5,335              |  |
| Other Countries              | 667            | 964            | 667                | 964                | 10,982             | 511            | 815                   | 511                | 815                | 7,609              |  |
| Subtotal: ----               | 31,460         | 31,097         | 31,460             | 31,097             | 328,311            | 16,607         | 16,512                | 16,607             | 16,512             | 179,926            |  |
| <b>Fresh Onions M</b>        |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| Canada                       | 8,412          | 8,091          | 8,412              | 8,091              | 123,956            | 2,593          | 2,904                 | 2,593              | 2,904              | 43,960             |  |
| Mexico                       | 1,439          | 5,600          | 1,439              | 5,600              | 14,418             | 638            | 1,982                 | 638                | 1,982              | 5,338              |  |
| Costa Rica                   | 903            | 106            | 903                | 106                | 6,062              | 205            | 13                    | 205                | 13                 | 3,237              |  |
| Taiwan                       | 2,305          | 4,963          | 2,305              | 4,963              | 13,457             | 643            | 924                   | 643                | 924                | 3,131              |  |
| Japan                        | 35,038         | 33,683         | 35,038             | 33,683             | 149,153            | 7,594          | 6,574                 | 7,594              | 6,574              | 30,971             |  |
| Other Countries              | 4,902          | 3,656          | 4,902              | 3,656              | 25,984             | 1,681          | 1,259                 | 1,681              | 1,259              | 11,365             |  |
| Subtotal: ----               | 52,998         | 56,100         | 52,998             | 56,100             | 333,030            | 13,354         | 13,657                | 13,354             | 13,657             | 98,001             |  |
| <b>Fresh Tomatoes M</b>      |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| European Union               | 60             | 270            | 60                 | 270                | 8,632              | 48             | 340                   | 48                 | 340                | 12,483             |  |
| Canada                       | 11,659         | 11,654         | 11,659             | 11,654             | 144,273            | 7,372          | 11,782                | 7,372              | 11,782             | 109,327            |  |
| Mexico                       | 170            | 2,865          | 170                | 2,865              | 23,912             | 164            | 2,218                 | 164                | 2,218              | 19,499             |  |
| Honduras                     | 125            | 96             | 125                | 96                 | 1,898              | 58             | 142                   | 58                 | 142                | 1,022              |  |
| Japan                        | 138            | 179            | 138                | 179                | 2,326              | 480            | 486                   | 480                | 486                | 5,076              |  |
| Other Countries              | 19             | 110            | 19                 | 110                | 770                | 22             | 169                   | 22                 | 169                | 841                |  |
| Subtotal: ----               | 12,171         | 15,175         | 12,171             | 15,175             | 181,810            | 8,144          | 15,137                | 8,144              | 15,137             | 148,248            |  |
| <b>Canned Sweet Corn M</b>   |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| European Union               | 3,536          | 2,118          | 3,536              | 2,118              | 43,035             | 2,281          | 1,532                 | 2,281              | 1,532              | 28,150             |  |
| Norway                       | 585            | 677            | 585                | 677                | 7,412              | 507            | 475                   | 507                | 475                | 5,882              |  |
| Korea, Republic of           | 2,284          | 1,919          | 2,284              | 1,919              | 31,753             | 2,036          | 1,557                 | 2,036              | 1,557              | 25,530             |  |
| Taiwan                       | 1,503          | 2,609          | 1,503              | 2,609              | 20,532             | 1,057          | 2,064                 | 1,057              | 2,064              | 17,159             |  |
| Japan                        | 8,199          | 6,521          | 8,199              | 6,521              | 59,012             | 6,625          | 5,226                 | 6,625              | 5,226              | 50,477             |  |
| Other Countries              | 2,329          | 2,184          | 2,329              | 2,184              | 24,439             | 1,788          | 1,623                 | 1,788              | 1,623              | 18,182             |  |
| Subtotal: ----               | 18,435         | 16,029         | 18,435             | 16,029             | 186,184            | 14,293         | 12,477                | 14,293             | 12,477             | 145,380            |  |
| <b>Canned Tomato Paste M</b> |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| Canada                       | 6,593          | 5,260          | 6,593              | 5,260              | 46,274             | 5,198          | 3,607                 | 5,198              | 3,607              | 35,193             |  |
| Mexico                       | 2,186          | 1,243          | 2,186              | 1,243              | 8,468              | 1,613          | 691                   | 1,613              | 691                | 5,773              |  |
| Korea, Republic of           | 735            | 255            | 735                | 255                | 5,955              | 665            | 293                   | 665                | 293                | 5,453              |  |
| Japan                        | 1,482          | 2,023          | 1,482              | 2,023              | 12,457             | 1,141          | 1,360                 | 1,141              | 1,360              | 9,640              |  |
| Australia                    | 5              | 606            | 5                  | 606                | 4,594              | 4              | 406                   | 4                  | 406                | 3,201              |  |
| Other Countries              | 1,288          | 367            | 1,288              | 367                | 11,984             | 1,043          | 315                   | 1,043              | 315                | 9,710              |  |
| Subtotal: ----               | 12,289         | 9,753          | 12,289             | 9,753              | 89,731             | 9,662          | 6,672                 | 9,662              | 6,672              | 68,970             |  |
| <b>Canned Tomato Sauce M</b> |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| European Union               | 1,010          | 1,609          | 1,010              | 1,609              | 12,738             | 851            | 1,366                 | 851                | 1,366              | 10,803             |  |
| Canada                       | 5,931          | 4,914          | 5,931              | 4,914              | 67,302             | 5,385          | 4,350                 | 5,385              | 4,350              | 57,777             |  |
| Mexico                       | 654            | 1,052          | 654                | 1,052              | 7,820              | 480            | 746                   | 480                | 746                | 5,829              |  |
| Israel                       | 98             | 213            | 98                 | 213                | 3,147              | 90             | 193                   | 90                 | 193                | 2,466              |  |
| Japan                        | 199            | 932            | 199                | 932                | 5,986              | 187            | 755                   | 187                | 755                | 6,721              |  |
| Other Countries              | 1,242          | 920            | 1,242              | 920                | 13,205             | 1,315          | 1,142                 | 1,315              | 1,142              | 15,038             |  |
| Subtotal: ----               | 9,135          | 9,640          | 9,135              | 9,640              | 110,197            | 8,308          | 8,553                 | 8,308              | 8,553              | 98,634             |  |
| <b>Frozen French Fries M</b> |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| Mexico                       | 1,853          | 2,178          | 1,853              | 2,178              | 29,301             | 1,239          | 1,537                 | 1,239              | 1,537              | 20,326             |  |
| Korea, Republic of           | 2,654          | 2,996          | 2,654              | 2,996              | 35,723             | 1,785          | 2,070                 | 1,785              | 2,070              | 24,489             |  |
| Hong Kong                    | 2,978          | 2,438          | 2,978              | 2,438              | 29,768             | 1,825          | 1,477                 | 1,825              | 1,477              | 18,226             |  |
| Taiwan                       | 2,111          | 1,704          | 2,111              | 1,704              | 26,570             | 1,344          | 1,076                 | 1,344              | 1,076              | 17,081             |  |
| Japan                        | 16,553         | 18,705         | 16,553             | 18,705             | 221,149            | 12,542         | 13,701                | 12,542             | 13,701             | 167,590            |  |
| Other Countries              | 9,272          | 10,423         | 9,272              | 10,423             | 126,674            | 6,545          | 7,391                 | 6,545              | 7,391              | 91,763             |  |

|                            |        |        |        |        |         |        |        |        |        |         |
|----------------------------|--------|--------|--------|--------|---------|--------|--------|--------|--------|---------|
| Subtotal:----              | 35,421 | 38,444 | 35,421 | 38,444 | 469,185 | 25,281 | 27,252 | 25,281 | 27,252 | 339,475 |
| <b>Frozen Sweet Corn M</b> |        |        |        |        |         |        |        |        |        |         |
| European Union             | 265    | 840    | 265    | 840    | 3,191   | 223    | 486    | 223    | 486    | 2,358   |
| Canada                     | 185    | 255    | 185    | 255    | 4,421   | 132    | 184    | 132    | 184    | 3,058   |
| China, Peoples Re          | 165    | 332    | 165    | 332    | 3,355   | 117    | 236    | 117    | 236    | 2,495   |
| Hong Kong                  | 566    | 338    | 566    | 338    | 3,402   | 338    | 222    | 338    | 222    | 2,253   |
| Japan                      | 3,387  | 3,807  | 3,387  | 3,807  | 39,837  | 2,935  | 2,957  | 2,935  | 2,957  | 36,427  |
| Other Countries            | 1,504  | 882    | 1,504  | 882    | 13,585  | 1,354  | 714    | 1,354  | 714    | 10,698  |
| Subtotal:----              | 6,072  | 6,455  | 6,072  | 6,455  | 67,789  | 5,098  | 4,799  | 5,098  | 4,799  | 57,290  |

U.S. Exports of Selected Horticultural Products

| Product and Country           | Quantity          |                |                |                    |                    | Values (1000 Dollars) |                |                |                    |                    |                    |
|-------------------------------|-------------------|----------------|----------------|--------------------|--------------------|-----------------------|----------------|----------------|--------------------|--------------------|--------------------|
|                               | Country<br>Region | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000    | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 |
| <b>Almonds Unshelled M</b>    |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| European Union                | 129               | 1,587          | 129            | 1,587              | 4,303              | 313                   | 3,812          | 313            | 3,812              | 9,538              |                    |
| India                         | 500               | 3,694          | 500            | 3,694              | 19,188             | 1,047                 | 9,840          | 1,047          | 9,840              | 44,152             |                    |
| Hong Kong                     | 199               | 1,525          | 199            | 1,525              | 2,951              | 404                   | 3,377          | 404            | 3,377              | 7,000              |                    |
| Japan                         | 188               | 660            | 188            | 660                | 2,230              | 483                   | 2,128          | 483            | 2,128              | 6,779              |                    |
| Egypt                         | 88                | 155            | 88             | 155                | 397                | 191                   | 256            | 191            | 256                | 745                |                    |
| Other Countries               | 435               | 1,132          | 435            | 1,132              | 2,307              | 870                   | 2,671          | 870            | 2,671              | 5,148              |                    |
| Subtotal:----                 | 1,541             | 8,754          | 1,541          | 8,754              | 31,376             | 3,308                 | 22,084         | 3,308          | 22,084             | 73,363             |                    |
| <b>Almonds Shelled/Prep M</b> |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| European Union                | 12,287            | 23,806         | 12,287         | 23,806             | 111,593            | 31,610                | 64,790         | 31,610         | 64,790             | 292,429            |                    |
| Canada                        | 1,758             | 1,641          | 1,758          | 1,641              | 11,366             | 4,643                 | 5,042          | 4,643          | 5,042              | 32,556             |                    |
| Mexico                        | 1,091             | 682            | 1,091          | 682                | 7,741              | 2,317                 | 1,645          | 2,317          | 1,645              | 20,750             |                    |
| United Arab Emira             | 157               | 1,259          | 157            | 1,259              | 6,063              | 379                   | 4,385          | 379            | 4,385              | 18,846             |                    |
| Japan                         | 1,104             | 1,084          | 1,104          | 1,084              | 17,773             | 2,581                 | 3,706          | 2,581          | 3,706              | 48,477             |                    |
| Other Countries               | 3,910             | 6,463          | 3,910          | 6,463              | 36,387             | 9,773                 | 18,337         | 9,773          | 18,337             | 100,330            |                    |
| Subtotal:----                 | 20,308            | 34,935         | 20,308         | 34,935             | 190,923            | 51,303                | 97,907         | 51,303         | 97,907             | 513,389            |                    |
| <b>Walnuts, Shelled M</b>     |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| European Union                | 2,017             | 713            | 2,017          | 713                | 7,946              | 3,882                 | 2,068          | 3,882          | 2,068              | 21,252             |                    |
| Canada                        | 423               | 445            | 423            | 445                | 3,019              | 1,158                 | 1,457          | 1,158          | 1,457              | 9,836              |                    |
| Israel                        | 148               | 322            | 148            | 322                | 2,300              | 491                   | 1,489          | 491            | 1,489              | 7,476              |                    |
| Japan                         | 398               | 574            | 398            | 574                | 6,849              | 1,433                 | 2,152          | 1,433          | 2,152              | 22,079             |                    |
| Australia                     | 99                | 197            | 99             | 197                | 1,491              | 268                   | 784            | 268            | 784                | 4,493              |                    |
| Other Countries               | 582               | 839            | 582            | 839                | 3,767              | 1,451                 | 1,795          | 1,451          | 1,795              | 10,532             |                    |
| Subtotal:----                 | 3,667             | 3,091          | 3,667          | 3,091              | 25,372             | 8,682                 | 9,744          | 8,682          | 9,744              | 75,669             |                    |
| <b>Walnuts, Unshelled M</b>   |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| European Union                | 9,054             | 23,882         | 9,054          | 23,882             | 29,640             | 17,239                | 43,003         | 17,239         | 43,003             | 52,295             |                    |
| Canada                        | 586               | 510            | 586            | 510                | 1,898              | 1,017                 | 983            | 1,017          | 983                | 3,359              |                    |
| Mexico                        | 221               | 67             | 221            | 67                 | 1,809              | 366                   | 67             | 366            | 67                 | 2,883              |                    |
| Brazil                        | 424               | 467            | 424            | 467                | 847                | 798                   | 912            | 798            | 912                | 1,526              |                    |
| Japan                         | 0                 | 406            | 0              | 406                | 2,294              | 0                     | 820            | 0              | 820                | 6,345              |                    |
| Other Countries               | 587               | 1,559          | 587            | 1,559              | 4,272              | 1,140                 | 2,773          | 1,140          | 2,773              | 7,830              |                    |
| Subtotal:----                 | 10,872            | 26,890         | 10,872         | 26,890             | 40,760             | 20,561                | 48,557         | 20,561         | 48,557             | 74,238             |                    |
| <b>Pistachios M</b>           |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| European Union                | 653               | 1,364          | 653            | 1,364              | 7,161              | 2,777                 | 5,042          | 2,777          | 5,042              | 33,938             |                    |
| Canada                        | 228               | 262            | 228            | 262                | 1,772              | 1,086                 | 1,084          | 1,086          | 1,084              | 8,531              |                    |
| China, Peoples Re             | 177               | 127            | 177            | 127                | 641                | 381                   | 332            | 381            | 332                | 1,656              |                    |
| Hong Kong                     | 186               | 763            | 186            | 763                | 2,748              | 578                   | 2,014          | 578            | 2,014              | 9,112              |                    |
| Japan                         | 209               | 195            | 209            | 195                | 1,787              | 1,101                 | 804            | 1,101          | 804                | 9,480              |                    |
| Other Countries               | 334               | 756            | 334            | 756                | 3,595              | 1,514                 | 3,348          | 1,514          | 3,348              | 16,860             |                    |
| Subtotal:----                 | 1,787             | 3,468          | 1,787          | 3,468              | 17,705             | 7,436                 | 12,624         | 7,436          | 12,624             | 79,576             |                    |
| <b>Hop Pellets M</b>          |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| European Union                | 95                | 136            | 95             | 136                | 1,249              | 356                   | 538            | 356            | 538                | 5,340              |                    |
| Canada                        | 68                | 48             | 68             | 48                 | 757                | 320                   | 313            | 320            | 313                | 4,040              |                    |
| Brazil                        | 304               | 20             | 304            | 20                 | 1,218              | 1,177                 | 357            | 1,177          | 357                | 6,673              |                    |
| Thailand                      | 0                 | 164            | 0              | 164                | 338                | 0                     | 583            | 0              | 583                | 1,105              |                    |
| Japan                         | 0                 | 0              | 0              | 0                  | 185                | 0                     | 0              | 0              | 0                  | 949                |                    |
| Other Countries               | 27                | 19             | 27             | 19                 | 612                | 365                   | 92             | 365            | 92                 | 3,160              |                    |
| Subtotal:----                 | 493               | 386            | 493            | 386                | 4,359              | 2,218                 | 1,883          | 2,218          | 1,883              | 21,267             |                    |
| <b>Hop Extract M</b>          |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| European Union                | 100               | 111            | 100            | 111                | 1,516              | 1,881                 | 1,747          | 1,881          | 1,747              | 23,462             |                    |
| Canada                        | 5                 | 27             | 5              | 27                 | 349                | 71                    | 174            | 71             | 174                | 2,006              |                    |
| Mexico                        | 21                | 3              | 21             | 3                  | 718                | 279                   | 53             | 279            | 53                 | 15,337             |                    |
| Dominican Republi             | 0                 | 52             | 0              | 52                 | 191                | 0                     | 265            | 0              | 265                | 786                |                    |
| Brazil                        | 0                 | 18             | 0              | 18                 | 191                | 4                     | 153            | 4              | 153                | 2,577              |                    |
| Other Countries               | 44                | 88             | 44             | 88                 | 1,280              | 590                   | 1,289          | 590            | 1,289              | 17,507             |                    |
| Subtotal:----                 | 170               | 299            | 170            | 299                | 4,246              | 2,826                 | 3,680          | 2,826          | 3,680              | 61,676             |                    |
| <b>Hops, Nspf M</b>           |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| European Union                | 155               | 11             | 155            | 11                 | 589                | 446                   | 80             | 446            | 80                 | 2,251              |                    |
| Mexico                        | 0                 | 0              | 0              | 0                  | 130                | 3                     | 0              | 3              | 0                  | 675                |                    |
| Colombia                      | 0                 | 10             | 0              | 10                 | 141                | 0                     | 48             | 0              | 48                 | 965                |                    |
| Russian Federatio             | 2                 | 0              | 2              | 0                  | 76                 | 11                    | 0              | 11             | 0                  | 433                |                    |
| Japan                         | 0                 | 5              | 0              | 5                  | 105                | 0                     | 37             | 0              | 37                 | 565                |                    |
| Other Countries               | 14                | 26             | 14             | 26                 | 255                | 151                   | 285            | 151            | 285                | 2,322              |                    |
| Subtotal:----                 | 171               | 52             | 171            | 52                 | 1,295              | 611                   | 450            | 611            | 450                | 7,212              |                    |
| <b>Grape Wine KL</b>          |                   |                |                |                    |                    |                       |                |                |                    |                    |                    |
| European Union                | 13,908            | 20,044         | 13,908         | 20,044             | 137,855            | 27,049                | 38,918         | 27,049         | 38,918             | 284,201            |                    |
| Canada                        | 4,501             | 4,261          | 4,501          | 4,261              | 47,153             | 9,234                 | 7,954          | 9,234          | 7,954              | 95,184             |                    |
| Switzerland                   | 897               | 928            | 897            | 928                | 12,541             | 1,509                 | 1,775          | 1,509          | 1,775              | 26,064             |                    |
| Taiwan                        | 332               | 1,110          | 332            | 1,110              | 3,901              | 508                   | 905            | 508            | 905                | 5,858              |                    |
| Japan                         | 2,604             | 4,996          | 2,604          | 4,996              | 34,264             | 4,705                 | 6,151          | 4,705          | 6,151              | 61,434             |                    |
| Other Countries               | 2,750             | 2,958          | 2,750          | 2,958              | 34,480             | 4,623                 | 4,863          | 4,623          | 4,863              | 52,257             |                    |
| Subtotal:----                 | 24,993            | 34,298         | 24,993         | 34,298             | 270,193            | 47,627                | 60,565         | 47,627         | 60,565             | 524,998            |                    |

**U.S. Exports of Selected Horticultural Products**

| Product and Country   |          | Quantity       |                |                    |                    |                    | Values (1000 Dollars) |                |                    |                    |                    |
|-----------------------|----------|----------------|----------------|--------------------|--------------------|--------------------|-----------------------|----------------|--------------------|--------------------|--------------------|
|                       |          | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 | Oct<br>FY 2000        | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 |
| <b>Essential Oils</b> |          |                |                |                    |                    |                    |                       |                |                    |                    |                    |
|                       | <b>M</b> |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| European Union        |          | 1,098          | 1,160          | 1,098              | 1,160              | 16,934             | 15,600                | 14,113         | 15,600             | 14,113             | 174,020            |
| Canada                |          | 825            | 807            | 825                | 807                | 10,590             | 11,273                | 10,732         | 11,273             | 10,732             | 140,407            |
| Mexico                |          | 275            | 208            | 275                | 208                | 5,448              | 5,467                 | 2,392          | 5,467              | 2,392              | 50,995             |
| Brazil                |          | 170            | 275            | 170                | 275                | 1,532              | 1,242                 | 1,628          | 1,242              | 1,628              | 13,704             |
| Japan                 |          | 292            | 385            | 292                | 385                | 3,862              | 3,284                 | 3,151          | 3,284              | 3,151              | 60,937             |
| Other Countries       |          | 1,390          | 1,604          | 1,390              | 1,604              | 14,859             | 15,060                | 17,302         | 15,060             | 17,302             | 151,677            |
| Subtotal: ----        |          | 4,050          | 4,439          | 4,050              | 4,439              | 53,225             | 51,926                | 49,318         | 51,926             | 49,318             | 591,739            |
| <b>Potato Chips</b>   |          |                |                |                    |                    |                    |                       |                |                    |                    |                    |
|                       | <b>M</b> |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Canada                |          | 2,132          | 1,457          | 2,132              | 1,457              | 19,752             | 4,555                 | 2,841          | 4,555              | 2,841              | 40,679             |
| Mexico                |          | 432            | 367            | 432                | 367                | 12,002             | 1,806                 | 1,395          | 1,806              | 1,395              | 22,722             |
| Korea, Republic o     |          | 458            | 332            | 458                | 332                | 7,264              | 1,144                 | 954            | 1,144              | 954                | 18,599             |
| Hong Kong             |          | 858            | 377            | 858                | 377                | 6,665              | 2,007                 | 997            | 2,007              | 997                | 16,810             |
| Japan                 |          | 2,007          | 1,937          | 2,007              | 1,937              | 23,290             | 4,793                 | 5,688          | 4,793              | 5,688              | 60,470             |
| Other Countries       |          | 4,234          | 2,642          | 4,234              | 2,642              | 34,644             | 9,776                 | 6,911          | 9,776              | 6,911              | 83,733             |
| Subtotal: ----        |          | 10,122         | 7,111          | 10,122             | 7,111              | 103,616            | 24,082                | 18,788         | 24,082             | 18,788             | 243,014            |

U.S. Imports of Selected Horticultural Products

| Name                            | Quantity       |                |                    |                    |                    | Values (1000 Dollars) |                |                    |                    |                    |
|---------------------------------|----------------|----------------|--------------------|--------------------|--------------------|-----------------------|----------------|--------------------|--------------------|--------------------|
|                                 | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 | Oct<br>FY 2000        | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 |
| <b>Fresh Fruit</b> M            |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Apples                          | 11,098         | 5,686          | 11,098             | 5,686              | 170,358            | 3,925                 | 2,757          | 3,925              | 2,757              | 94,344             |
| Avocados                        | 9,740          | 12,052         | 9,740              | 12,052             | 63,925             | 13,304                | 17,281         | 13,304             | 17,281             | 91,358             |
| Bananas                         | 378,358        | 342,294        | 378,358            | 342,294            | 4,134,235          | 86,024                | 90,112         | 86,024             | 90,112             | 1,020,220          |
| Cantaloupe                      | 3,333          | 3,484          | 3,333              | 3,484              | 510,209            | 765                   | 1,025          | 765                | 1,025              | 144,559            |
| Grapes                          | 2,274          | 2,720          | 2,274              | 2,720              | 452,182            | 1,102                 | 1,318          | 1,102              | 1,318              | 518,260            |
| Kiwi fruit                      | 67             | 405            | 67                 | 405                | 49,930             | 61                    | 369            | 61                 | 369                | 37,034             |
| Mangoes                         | 5,265          | 6,055          | 5,265              | 6,055              | 231,075            | 5,028                 | 4,599          | 5,028              | 4,599              | 142,005            |
| Peaches                         | 0              | 36             | 0                  | 36                 | 17,965             | 0                     | 44             | 0                  | 44                 | 16,804             |
| Pears                           | 1,044          | 1,809          | 1,044              | 1,809              | 89,827             | 2,283                 | 3,228          | 2,283              | 3,228              | 77,910             |
| Pineapples                      | 28,016         | 27,490         | 28,016             | 27,490             | 304,200            | 10,844                | 13,208         | 10,844             | 13,208             | 117,529            |
| Strawberry                      | 27             | 107            | 27                 | 107                | 34,875             | 62                    | 422            | 62                 | 422                | 51,745             |
| Other Melons                    | 15,753         | 10,770         | 15,753             | 10,770             | 388,791            | 5,076                 | 3,567          | 5,076              | 3,567              | 115,229            |
| Other Fruit                     | 68,613         | 71,437         | 68,613             | 71,437             | 783,615            | 35,943                | 37,132         | 35,943             | 37,132             | 507,707            |
| Subtotal: ----                  | 523,589        | 484,344        | 523,589            | 484,344            | 7,231,188          | 164,418               | 175,061        | 164,418            | 175,061            | 2,934,704          |
| <b>Dried Fruit</b> M            |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Dried Apricots                  | 1,431          | 2,841          | 1,431              | 2,841              | 13,525             | 3,463                 | 4,018          | 3,463              | 4,018              | 29,837             |
| Drd Figs & Pst                  | 770            | 795            | 770                | 795                | 4,397              | 1,814                 | 1,526          | 1,814              | 1,526              | 6,894              |
| Other Dried Fruit               | 3,189          | 2,051          | 3,189              | 2,051              | 36,585             | 5,051                 | 3,296          | 5,051              | 3,296              | 52,041             |
| Subtotal: ----                  | 5,389          | 5,687          | 5,389              | 5,687              | 54,506             | 10,327                | 8,840          | 10,327             | 8,840              | 88,772             |
| <b>Frozen Fruit</b> M           |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Fzn Blueberries                 | 1,778          | 2,147          | 1,778              | 2,147              | 15,834             | 3,492                 | 4,467          | 3,492              | 4,467              | 33,437             |
| Fzn Strawberries                | 622            | 493            | 622                | 493                | 35,976             | 695                   | 456            | 695                | 456                | 31,314             |
| Other Fzn Fruit                 | 3,522          | 3,366          | 3,522              | 3,366              | 48,224             | 4,073                 | 3,469          | 4,073              | 3,469              | 54,693             |
| Subtotal: ----                  | 5,922          | 6,006          | 5,922              | 6,006              | 100,033            | 8,259                 | 8,392          | 8,259              | 8,392              | 119,444            |
| <b>Canned/Prep Fruit</b> M      |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Canned Olives                   | 7,854          | 9,331          | 7,854              | 9,331              | 93,906             | 17,797                | 18,043         | 17,797             | 18,043             | 185,239            |
| Canned Oranges                  | 3,811          | 5,532          | 3,811              | 5,532              | 87,681             | 3,187                 | 3,806          | 3,187              | 3,806              | 65,904             |
| Canned Peaches                  | 1,646          | 7,745          | 1,646              | 7,745              | 35,540             | 1,037                 | 3,845          | 1,037              | 3,845              | 21,117             |
| Canned Pineapples               | 28,339         | 23,732         | 28,339             | 23,732             | 325,297            | 19,071                | 14,275         | 19,071             | 14,275             | 196,643            |
| Mxed Fruit                      | 2,823          | 4,517          | 2,823              | 4,517              | 56,915             | 3,311                 | 4,592          | 3,311              | 4,592              | 55,977             |
| Prep/Pres Fruit                 | 9,276          | 9,341          | 9,276              | 9,341              | 106,485            | 10,804                | 10,379         | 10,804             | 10,379             | 122,798            |
| Other Canned Fru                | 6,165          | 5,313          | 6,165              | 5,313              | 69,311             | 7,821                 | 7,532          | 7,821              | 7,532              | 86,094             |
| Subtotal: ----                  | 59,915         | 65,511         | 59,915             | 65,511             | 775,135            | 63,028                | 62,472         | 63,028             | 62,472             | 733,772            |
| <b>Frt&amp;Veg Juice SSE</b> KL |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Apple Juice                     | 90,750         | 98,360         | 90,750             | 98,360             | 1,169,591          | 18,446                | 22,454         | 18,446             | 22,454             | 278,865            |
| Fcoj                            | 87,060         | 97,529         | 87,060             | 97,529             | 1,244,329          | 16,144                | 16,585         | 16,144             | 16,585             | 225,178            |
| Grape Juice                     | 21,614         | 14,262         | 21,614             | 14,262             | 184,475            | 8,338                 | 5,636          | 8,338              | 5,636              | 75,544             |
| Pineapple Juice                 | 17,419         | 20,538         | 17,419             | 20,538             | 256,591            | 4,353                 | 4,886          | 4,353              | 4,886              | 59,529             |
| Other Juices                    | 18,846         | 38,909         | 18,846             | 38,909             | 387,733            | 8,733                 | 14,260         | 8,733              | 14,260             | 157,899            |
| Subtotal: ----                  | 235,689        | 269,597        | 235,689            | 269,597            | 3,242,719          | 56,014                | 63,821         | 56,014             | 63,821             | 797,014            |
| <b>Fresh Vegetables</b> M       |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Garlic                          | 445            | 792            | 445                | 792                | 26,246             | 435                   | 1,009          | 435                | 1,009              | 24,629             |
| Asparagus                       | 8,026          | 7,668          | 8,026              | 7,668              | 70,031             | 11,854                | 10,322         | 11,854             | 10,322             | 112,785            |
| Bell Pepper                     | 6,219          | 7,538          | 6,219              | 7,538              | 207,288            | 9,206                 | 10,069         | 9,206              | 10,069             | 254,840            |
| Carrots                         | 7,807          | 8,495          | 7,807              | 8,495              | 72,103             | 1,757                 | 1,864          | 1,757              | 1,864              | 19,179             |
| Chili Pepper                    | 10,720         | 12,564         | 10,720             | 12,564             | 144,861            | 6,156                 | 6,438          | 6,156              | 6,438              | 196,971            |
| Cucumbers                       | 18,863         | 21,730         | 18,863             | 21,730             | 346,767            | 7,601                 | 11,955         | 7,601              | 11,955             | 168,696            |
| Onions                          | 15,834         | 17,240         | 15,834             | 17,240             | 224,069            | 9,415                 | 11,986         | 9,415              | 11,986             | 131,707            |
| Potatoes                        | 27,891         | 21,641         | 27,891             | 21,641             | 398,371            | 6,048                 | 4,828          | 6,048              | 4,828              | 84,713             |
| Squash                          | 9,902          | 8,150          | 9,902              | 8,150              | 156,306            | 6,855                 | 5,553          | 6,855              | 5,553              | 111,153            |
| Tomatoes                        | 39,548         | 51,316         | 39,548             | 51,316             | 708,742            | 38,274                | 45,344         | 38,274             | 45,344             | 608,514            |
| Other Fresh Veg                 | 34,340         | 39,510         | 34,340             | 39,510             | 545,328            | 19,785                | 24,225         | 19,785             | 24,225             | 355,421            |
| Subtotal: ----                  | 179,595        | 196,644        | 179,595            | 196,644            | 2,900,110          | 117,386               | 133,593        | 117,386            | 133,593            | 2,068,608          |

U.S. Imports of Selected Horticultural Products

| Name<br>Group & Product          | Quantity       |                |                    |                    |                    | Values (1000 Dollars) |                |                    |                    |                    |
|----------------------------------|----------------|----------------|--------------------|--------------------|--------------------|-----------------------|----------------|--------------------|--------------------|--------------------|
|                                  | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 | Oct<br>FY 2000        | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 |
| <b>Canned/Dehyd Vegetables M</b> |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Cnd Artichokes                   | 2,358          | 3,488          | 2,358              | 3,488              | 35,024             | 5,165                 | 5,660          | 5,165              | 5,660              | 64,379             |
| Cnd Bamboo                       | 2,422          | 3,690          | 2,422              | 3,690              | 24,982             | 1,443                 | 2,035          | 1,443              | 2,035              | 15,601             |
| Cnd Mushrooms                    | 4,181          | 5,550          | 4,181              | 5,550              | 66,764             | 8,586                 | 10,720         | 8,586              | 10,720             | 128,504            |
| Cnd Piniento                     | 1,603          | 1,537          | 1,603              | 1,537              | 16,973             | 1,961                 | 1,655          | 1,961              | 1,655              | 19,902             |
| Cnd Tomatoes                     | 3,015          | 391            | 3,015              | 391                | 9,657              | 1,502                 | 258            | 1,502              | 258                | 4,724              |
| Cnd Waterchnuts                  | 1,431          | 2,091          | 1,431              | 2,091              | 37,285             | 910                   | 1,247          | 910                | 1,247              | 20,648             |
| Tomato Pst & Sauc                | 1,297          | 3,202          | 1,297              | 3,202              | 33,561             | 1,425                 | 3,068          | 1,425              | 3,068              | 25,652             |
| Dried Msrhrooms                  | 116            | 188            | 116                | 188                | 2,994              | 1,175                 | 1,193          | 1,175              | 1,193              | 23,486             |
| Dried Tomatoes                   | 934            | 969            | 934                | 969                | 11,423             | 3,110                 | 3,088          | 3,110              | 3,088              | 37,587             |
| Other Dehy Veg                   | 14,985         | 24,477         | 14,985             | 24,477             | 217,908            | 13,982                | 16,980         | 13,982             | 16,980             | 187,279            |
| Other Can Veg                    | 34,031         | 35,127         | 34,031             | 35,127             | 377,439            | 26,650                | 28,742         | 26,650             | 28,742             | 301,344            |
| Subtotal: ----                   | 66,375         | 80,709         | 66,375             | 80,709             | 834,009            | 65,909                | 74,645         | 65,909             | 74,645             | 829,107            |
| <b>Frozen Vegetables M</b>       |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Broccoli Fzn                     | 17,725         | 18,505         | 17,725             | 18,505             | 164,103            | 12,574                | 14,000         | 12,574             | 14,000             | 117,474            |
| Cauliflower Fzn                  | 1,861          | 2,301          | 1,861              | 2,301              | 21,968             | 1,485                 | 1,899          | 1,485              | 1,899              | 16,481             |
| Potato Fzn                       | 38,365         | 47,128         | 38,365             | 47,128             | 509,678            | 26,172                | 31,845         | 26,172             | 31,845             | 350,405            |
| Other Veg Fzn                    | 16,538         | 13,212         | 16,538             | 13,212             | 194,756            | 14,600                | 12,093         | 14,600             | 12,093             | 162,521            |
| Subtotal: ----                   | 74,489         | 81,146         | 74,489             | 81,146             | 890,505            | 54,831                | 59,837         | 54,831             | 59,837             | 646,520            |
| <b>Tree Nuts M</b>               |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Brazils Tot                      | 688            | 1,124          | 688                | 1,124              | 13,652             | 1,877                 | 2,857          | 1,877              | 2,857              | 27,738             |
| Cashews Tot                      | 5,932          | 7,246          | 5,932              | 7,246              | 86,244             | 36,574                | 35,212         | 36,574             | 35,212             | 488,470            |
| Cocomut                          | 3,811          | 2,764          | 3,811              | 2,764              | 40,218             | 3,132                 | 1,786          | 3,132              | 1,786              | 30,819             |
| Pecans                           | 3,469          | 2,275          | 3,469              | 2,275              | 18,032             | 10,090                | 5,388          | 10,090             | 5,388              | 58,933             |
| Other Nuts                       | 4,425          | 3,843          | 4,425              | 3,843              | 26,134             | 17,203                | 13,938         | 17,203             | 13,938             | 108,575            |
| Subtotal: ----                   | 18,324         | 17,252         | 18,324             | 17,252             | 184,280            | 68,877                | 59,181         | 68,877             | 59,181             | 714,535            |
| <b>Nursey Products MXED</b>      |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Carnations                       | 73,967         | 56,919         | 73,967             | 56,919             | 962,770            | 7,407                 | 5,583          | 7,407              | 5,583              | 99,753             |
| Christmas Trees                  | 5              | 0              | 5                  | 0                  | 2,500              | 22                    | 0              | 22                 | 0                  | 22,982             |
| Chrysanthems                     | 47,707         | 51,664         | 47,707             | 51,664             | 550,477            | 7,965                 | 8,430          | 7,965              | 8,430              | 89,479             |
| Roses                            | 85,870         | 70,723         | 85,870             | 70,723             | 994,697            | 20,173                | 14,960         | 20,173             | 14,960             | 231,440            |
| Tulip Bulbs                      | 78,694         | 69,099         | 78,694             | 69,099             | 451,497            | 8,860                 | 7,182          | 8,860              | 7,182              | 44,236             |
| Other Cut Flowers                | 0              | 0              | 0                  | 0                  | 0                  | 10,864                | 14,198         | 10,864             | 14,198             | 171,456            |
| Other Nursey Prod                | 0              | 0              | 0                  | 0                  | 0                  | 41,277                | 38,000         | 41,277             | 38,000             | 484,126            |
| Subtotal: ----                   | 286,244        | 248,405        | 286,244            | 248,405            | 2,961,940          | 96,569                | 88,353         | 96,569             | 88,353             | 1,143,471          |
| <b>Hbps &amp; Products M</b>     |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Hbps & Pellets                   | 17             | 21             | 17                 | 21                 | 4,985              | 112                   | 252            | 112                | 252                | 28,530             |
| Other Hbp Prod                   | 0              | 1              | 0                  | 1                  | 31                 | 6                     | 87             | 6                  | 87                 | 227                |
| Subtotal: ----                   | 18             | 22             | 18                 | 22                 | 5,016              | 118                   | 339            | 118                | 339                | 28,757             |
| <b>Wine KL</b>                   |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Red Wine                         | 19,368         | 20,500         | 19,368             | 20,500             | 223,283            | 98,439                | 96,568         | 98,439             | 96,568             | 1,039,729          |
| Sparkling Wine                   | 8,242          | 6,884          | 8,242              | 6,884              | 39,414             | 97,933                | 78,489         | 97,933             | 78,489             | 474,580            |
| White Wine                       | 13,195         | 14,835         | 13,195             | 14,835             | 143,450            | 55,646                | 55,242         | 55,646             | 55,242             | 559,696            |
| Other Wine Prod                  | 5,154          | 6,055          | 5,154              | 6,055              | 75,215             | 18,890                | 17,591         | 18,890             | 17,591             | 197,767            |
| Subtotal: ----                   | 45,959         | 48,274         | 45,959             | 48,274             | 481,362            | 270,907               | 247,889        | 270,907            | 247,889            | 2,271,772          |
| <b>Mscellaneous MXED</b>         |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Beer & Beverages                 | 172,160        | 202,468        | 172,160            | 202,468            | 2,429,570          | 161,795               | 187,998        | 161,795            | 187,998            | 2,229,918          |
| Other Msc                        | 0              | 0              | 0                  | 0                  | 0                  | 162,067               | 160,963        | 162,067            | 160,963            | 1,819,584          |
| Subtotal: ----                   | 172,160        | 202,468        | 172,160            | 202,468            | 2,429,570          | 323,862               | 348,961        | 323,862            | 348,961            | 4,049,503          |
| Grand Total:                     |                |                |                    |                    |                    | 1,300,506             | 1,331,384      | 1,300,506          | 1,331,384          | 16,425,977         |

U.S. Imports of Selected Horticultural Products

| Product and Country         |  | Quantity       |                |                    |                    |                    | Values (1000 Dollars) |                |                    |                    |                    |
|-----------------------------|--|----------------|----------------|--------------------|--------------------|--------------------|-----------------------|----------------|--------------------|--------------------|--------------------|
|                             |  | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 | Oct<br>FY 2000        | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 |
| <b>Fresh Apples</b> M       |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Canada                      |  | 11,098         | 5,645          | 11,098             | 5,645              | 44,995             | 3,925                 | 2,740          | 3,925              | 2,740              | 23,974             |
| Chile                       |  | 0              | 41             | 0                  | 41                 | 43,554             | 0                     | 17             | 0                  | 17                 | 22,492             |
| New Zealand                 |  | 0              | 0              | 0                  | 0                  | 71,474             | 0                     | 0              | 0                  | 0                  | 41,477             |
| Other Countries             |  | 0              | 0              | 0                  | 0                  | 10,336             | 0                     | 0              | 0                  | 0                  | 6,401              |
| Subtotal: ----              |  | 11,098         | 5,686          | 11,098             | 5,686              | 170,358            | 3,925                 | 2,757          | 3,925              | 2,757              | 94,344             |
| <b>Fresh Pears</b> M        |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Chile                       |  | 0              | 0              | 0                  | 0                  | 24,840             | 0                     | 0              | 0                  | 0                  | 17,394             |
| Argentina                   |  | 0              | 0              | 0                  | 0                  | 48,527             | 0                     | 0              | 0                  | 0                  | 37,379             |
| New Zealand                 |  | 0              | 0              | 0                  | 0                  | 5,211              | 0                     | 0              | 0                  | 0                  | 8,255              |
| Other Countries             |  | 1,044          | 1,809          | 1,044              | 1,809              | 11,249             | 2,283                 | 3,228          | 2,283              | 3,228              | 14,881             |
| Subtotal: ----              |  | 1,044          | 1,809          | 1,044              | 1,809              | 89,827             | 2,283                 | 3,228          | 2,283              | 3,228              | 77,910             |
| <b>Fresh Apricots</b> M     |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Canada                      |  | 0              | 0              | 0                  | 0                  | 21                 | 0                     | 0              | 0                  | 0                  | 35                 |
| Chile                       |  | 0              | 0              | 0                  | 0                  | 901                | 0                     | 0              | 0                  | 0                  | 1,320              |
| New Zealand                 |  | 0              | 0              | 0                  | 0                  | 553                | 0                     | 0              | 0                  | 0                  | 1,834              |
| Other Countries             |  | 0              | 0              | 0                  | 0                  | 6                  | 0                     | 0              | 0                  | 0                  | 18                 |
| Subtotal: ----              |  | 0              | 0              | 0                  | 0                  | 1,480              | 0                     | 0              | 0                  | 0                  | 3,207              |
| <b>Fresh Peach/Nect</b> M   |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Canada                      |  | 0              | 36             | 0                  | 36                 | 554                | 0                     | 44             | 0                  | 44                 | 682                |
| Mexico                      |  | 0              | 0              | 0                  | 0                  | 235                | 0                     | 0              | 0                  | 0                  | 305                |
| Chile                       |  | 0              | 0              | 0                  | 0                  | 42,478             | 0                     | 0              | 0                  | 0                  | 37,646             |
| Other Countries             |  | 0              | 0              | 0                  | 0                  | 63                 | 0                     | 0              | 0                  | 0                  | 91                 |
| Subtotal: ----              |  | 0              | 36             | 0                  | 36                 | 43,330             | 0                     | 44             | 0                  | 44                 | 38,725             |
| <b>Fr. Plums/Prunes</b> M   |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Leeward-Windward            |  | 20             | 7              | 20                 | 7                  | 60                 | 21                    | 10             | 21                 | 10                 | 71                 |
| Chile                       |  | 0              | 0              | 0                  | 0                  | 22,293             | 0                     | 0              | 0                  | 0                  | 22,190             |
| Argentina                   |  | 0              | 0              | 0                  | 0                  | 477                | 0                     | 0              | 0                  | 0                  | 430                |
| Other Countries             |  | 18             | 0              | 18                 | 0                  | 62                 | 18                    | 0              | 18                 | 0                  | 111                |
| Subtotal: ----              |  | 37             | 7              | 37                 | 7                  | 22,893             | 39                    | 10             | 39                 | 10                 | 22,802             |
| <b>Fresh Grapes</b> M       |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Mexico                      |  | 29             | 0              | 29                 | 0                  | 90,778             | 13                    | 0              | 13                 | 0                  | 142,561            |
| Chile                       |  | 0              | 0              | 0                  | 0                  | 342,828            | 0                     | 0              | 0                  | 0                  | 354,870            |
| South Africa, Rep           |  | 0              | 0              | 0                  | 0                  | 10,393             | 0                     | 0              | 0                  | 0                  | 14,592             |
| Other Countries             |  | 2,245          | 2,720          | 2,245              | 2,720              | 8,182              | 1,089                 | 1,318          | 1,089              | 1,318              | 6,236              |
| Subtotal: ----              |  | 2,274          | 2,720          | 2,274              | 2,720              | 452,182            | 1,102                 | 1,318          | 1,102              | 1,318              | 518,260            |
| <b>Raspberries</b> M        |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Canada                      |  | 17             | 16             | 17                 | 16                 | 3,502              | 19                    | 22             | 19                 | 22                 | 3,470              |
| Mexico                      |  | 9              | 19             | 9                  | 19                 | 1,185              | 23                    | 82             | 23                 | 82                 | 7,323              |
| Chile                       |  | 0              | 0              | 0                  | 0                  | 928                | 0                     | 0              | 0                  | 0                  | 1,151              |
| Other Countries             |  | 9              | 19             | 9                  | 19                 | 38                 | 53                    | 65             | 53                 | 65                 | 247                |
| Subtotal: ----              |  | 36             | 54             | 36                 | 54                 | 5,654              | 95                    | 169            | 95                 | 169                | 12,191             |
| <b>Fresh Strawberries</b> M |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Canada                      |  | 0              | 10             | 0                  | 10                 | 463                | 0                     | 30             | 0                  | 30                 | 636                |
| Mexico                      |  | 16             | 12             | 16                 | 12                 | 33,794             | 20                    | 18             | 20                 | 18                 | 48,753             |
| New Zealand                 |  | 11             | 46             | 11                 | 46                 | 526                | 43                    | 173            | 43                 | 173                | 1,973              |
| Other Countries             |  | 0              | 39             | 0                  | 39                 | 93                 | 0                     | 201            | 0                  | 201                | 383                |
| Subtotal: ----              |  | 27             | 107            | 27                 | 107                | 34,875             | 62                    | 422            | 62                 | 422                | 51,745             |
| <b>Fresh Avocados</b> M     |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Mexico                      |  | 112            | 243            | 112                | 243                | 13,313             | 104                   | 243            | 104                | 243                | 23,695             |
| Dominican Republi           |  | 1,316          | 1,644          | 1,316              | 1,644              | 9,606              | 998                   | 1,243          | 998                | 1,243              | 8,329              |
| Chile                       |  | 7,012          | 8,039          | 7,012              | 8,039              | 37,731             | 8,394                 | 11,578         | 8,394              | 11,578             | 50,045             |
| Other Countries             |  | 1,301          | 2,126          | 1,301              | 2,126              | 3,275              | 3,808                 | 4,218          | 3,808              | 4,218              | 9,289              |
| Subtotal: ----              |  | 9,740          | 12,052         | 9,740              | 12,052             | 63,925             | 13,304                | 17,281         | 13,304             | 17,281             | 91,358             |
| <b>Bananas</b> M            |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Guatemala                   |  | 61,472         | 69,660         | 61,472             | 69,660             | 653,826            | 16,148                | 18,068         | 16,148             | 18,068             | 171,124            |
| Costa Rica                  |  | 156,851        | 106,436        | 156,851            | 106,436            | 1,489,306          | 29,498                | 27,921         | 29,498             | 27,921             | 328,338            |
| Ecuador                     |  | 82,598         | 74,602         | 82,598             | 74,602             | 1,008,010          | 20,620                | 17,113         | 20,620             | 17,113             | 245,901            |
| Other Countries             |  | 77,437         | 91,597         | 77,437             | 91,597             | 983,093            | 19,758                | 27,010         | 19,758             | 27,010             | 274,857            |
| Subtotal: ----              |  | 378,358        | 342,294        | 378,358            | 342,294            | 4,134,235          | 86,024                | 90,112         | 86,024             | 90,112             | 1,020,220          |
| <b>Mangoes</b> M            |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Mexico                      |  | 0              | 3              | 0                  | 3                  | 166,401            | 0                     | 5              | 0                  | 5                  | 88,697             |
| Peru                        |  | 0              | 0              | 0                  | 0                  | 14,922             | 0                     | 0              | 0                  | 0                  | 16,503             |
| Brazil                      |  | 5,252          | 6,019          | 5,252              | 6,019              | 15,383             | 5,017                 | 4,538          | 5,017              | 4,538              | 13,955             |
| Other Countries             |  | 13             | 34             | 13                 | 34                 | 34,370             | 11                    | 56             | 11                 | 56                 | 22,850             |
| Subtotal: ----              |  | 5,265          | 6,055          | 5,265              | 6,055              | 231,075            | 5,028                 | 4,599          | 5,028              | 4,599              | 142,005            |
| <b>Pineapple</b> M          |  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Mexico                      |  | 239            | 1,333          | 239                | 1,333              | 15,377             | 164                   | 483            | 164                | 483                | 5,610              |
| Honduras                    |  | 3,193          | 2,499          | 3,193              | 2,499              | 32,962             | 565                   | 688            | 565                | 688                | 7,659              |

|                 |        |        |        |        |         |        |        |        |        |         |
|-----------------|--------|--------|--------|--------|---------|--------|--------|--------|--------|---------|
| Costa Rica      | 24,164 | 22,917 | 24,164 | 22,917 | 246,062 | 9,734  | 11,438 | 9,734  | 11,438 | 98,213  |
| Other Countries | 420    | 741    | 420    | 741    | 9,798   | 381    | 599    | 381    | 599    | 6,047   |
| Subtotal: ----  | 28,016 | 27,490 | 28,016 | 27,490 | 304,200 | 10,844 | 13,208 | 10,844 | 13,208 | 117,529 |

U.S. Imports of Selected Horticultural Products

| Product and Country            | Quantity       |             |             |                 |                 | Values (1000 Dollars) |             |             |                 |                 |                 |
|--------------------------------|----------------|-------------|-------------|-----------------|-----------------|-----------------------|-------------|-------------|-----------------|-----------------|-----------------|
|                                | Country Region | Oct FY 2000 | Oct FY 2001 | Oct-Oct FY 2000 | Oct-Oct FY 2001 | Oct-Sep FY 2000       | Oct FY 2000 | Oct FY 2001 | Oct-Oct FY 2000 | Oct-Oct FY 2001 | Oct-Sep FY 2000 |
| <b>Cantaloupe</b> M            |                |             |             |                 |                 |                       |             |             |                 |                 |                 |
| Mexico                         | 3,332          | 3,468       | 3,332       | 3,468           | 154,322         | 763                   | 1,016       | 763         | 1,016           | 50,636          |                 |
| Guatemala                      | 0              | 0           | 0           | 0               | 119,069         | 0                     | 0           | 0           | 0               | 37,161          |                 |
| Costa Rica                     | 0              | 0           | 0           | 0               | 127,319         | 0                     | 0           | 0           | 0               | 31,841          |                 |
| Other Countries                | 1              | 16          | 1           | 16              | 109,498         | 3                     | 9           | 3           | 9               | 24,920          |                 |
| Subtotal: ----                 | 3,333          | 3,484       | 3,333       | 3,484           | 510,209         | 765                   | 1,025       | 765         | 1,025           | 144,559         |                 |
| <b>Other Melons</b> M          |                |             |             |                 |                 |                       |             |             |                 |                 |                 |
| Mexico                         | 15,650         | 10,704      | 15,650      | 10,704          | 282,066         | 4,963                 | 3,456       | 4,963       | 3,456           | 81,967          |                 |
| Guatemala                      | 0              | 0           | 0           | 0               | 37,143          | 0                     | 0           | 0           | 0               | 11,405          |                 |
| Costa Rica                     | 0              | 0           | 0           | 0               | 31,943          | 0                     | 0           | 0           | 0               | 8,343           |                 |
| Other Countries                | 103            | 67          | 103         | 67              | 37,639          | 113                   | 112         | 113         | 112             | 13,514          |                 |
| Subtotal: ----                 | 15,753         | 10,770      | 15,753      | 10,770          | 388,791         | 5,076                 | 3,567       | 5,076       | 3,567           | 115,229         |                 |
| <b>Fr. Orng Inc Tmpl</b> M     |                |             |             |                 |                 |                       |             |             |                 |                 |                 |
| Mexico                         | 316            | 0           | 316         | 0               | 8,372           | 117                   | 0           | 117         | 0               | 3,563           |                 |
| Australia                      | 0              | 158         | 0           | 158             | 23,922          | 0                     | 58          | 0           | 58              | 28,553          |                 |
| South Africa, Rep              | 449            | 216         | 449         | 216             | 9,647           | 530                   | 130         | 530         | 130             | 6,758           |                 |
| Other Countries                | 347            | 122         | 347         | 122             | 6,838           | 186                   | 93          | 186         | 93              | 4,645           |                 |
| Subtotal: ----                 | 1,112          | 496         | 1,112       | 496             | 48,780          | 833                   | 281         | 833         | 281             | 43,520          |                 |
| <b>Canned Mandarins</b> M      |                |             |             |                 |                 |                       |             |             |                 |                 |                 |
| European Union                 | 1,478          | 779         | 1,478       | 779             | 29,905          | 1,263                 | 571         | 1,263       | 571             | 22,157          |                 |
| Mexico                         | 74             | 48          | 74          | 48              | 1,058           | 79                    | 48          | 79          | 48              | 1,156           |                 |
| China, Peoples Re              | 1,891          | 4,686       | 1,891       | 4,686           | 55,485          | 1,622                 | 3,144       | 1,622       | 3,144           | 41,342          |                 |
| Other Countries                | 369            | 19          | 369         | 19              | 1,232           | 222                   | 43          | 222         | 43              | 1,249           |                 |
| Subtotal: ----                 | 3,811          | 5,532       | 3,811       | 5,532           | 87,681          | 3,187                 | 3,806       | 3,187       | 3,806           | 65,904          |                 |
| <b>Canned Black Olive</b> MXED |                |             |             |                 |                 |                       |             |             |                 |                 |                 |
| European Union                 | 55,803         | 31,006      | 55,803      | 31,006          | 339,022         | 109                   | 68          | 109         | 68              | 713             |                 |
| Mexico                         | 96,340         | 22,400      | 96,340      | 22,400          | 3,057,102       | 39                    | 12          | 39          | 12              | 1,716           |                 |
| Mrocco                         | 26,155         | 8,050       | 26,155      | 8,050           | 234,145         | 29                    | 8           | 29          | 8               | 281             |                 |
| Other Countries                | 2,612          | 48,769      | 2,612       | 48,769          | 223,112         | 7                     | 91          | 7           | 91              | 382             |                 |
| Subtotal: ----                 | 180,910        | 110,225     | 180,910     | 110,225         | 3,853,381       | 184                   | 178         | 184         | 178             | 3,092           |                 |
| <b>Canned Green Olive</b> MXED |                |             |             |                 |                 |                       |             |             |                 |                 |                 |
| European Union                 | 6,942,921      | 8,475,611   | 6,942,921   | 8,475,611       | 78,190,973      | 16,454                | 16,746      | 16,454      | 16,746          | 162,798         |                 |
| Turkey                         | 52,699         | 153,094     | 52,699      | 153,094         | 1,159,871       | 72                    | 152         | 72          | 152             | 1,256           |                 |
| Mrocco                         | 610,283        | 557,290     | 610,283     | 557,290         | 9,373,274       | 952                   | 885         | 952         | 885             | 15,297          |                 |
| Other Countries                | 67,470         | 34,769      | 67,470      | 34,769          | 1,328,422       | 135                   | 81          | 135         | 81              | 2,796           |                 |
| Subtotal: ----                 | 7,673,373      | 9,220,764   | 7,673,373   | 9,220,764       | 90,052,540      | 17,613                | 17,864      | 17,613      | 17,864          | 182,147         |                 |
| <b>Canned Peaches</b> M        |                |             |             |                 |                 |                       |             |             |                 |                 |                 |
| European Union                 | 1,586          | 6,960       | 1,586       | 6,960           | 30,669          | 981                   | 3,314       | 981         | 3,314           | 17,754          |                 |
| Chile                          | 43             | 18          | 43          | 18              | 2,916           | 47                    | 13          | 47          | 13              | 1,793           |                 |
| South Africa, Rep              | 0              | 577         | 0           | 577             | 1,002           | 0                     | 319         | 0           | 319             | 724             |                 |
| Other Countries                | 17             | 190         | 17          | 190             | 953             | 9                     | 200         | 9           | 200             | 846             |                 |
| Subtotal: ----                 | 1,646          | 7,745       | 1,646       | 7,745           | 35,540          | 1,037                 | 3,845       | 1,037       | 3,845           | 21,117          |                 |
| <b>Canned Pineapple</b> M      |                |             |             |                 |                 |                       |             |             |                 |                 |                 |
| Thailand                       | 5,029          | 3,672       | 5,029       | 3,672           | 86,913          | 3,125                 | 2,469       | 3,125       | 2,469           | 47,814          |                 |
| Indonesia                      | 7,130          | 5,848       | 7,130       | 5,848           | 65,609          | 4,281                 | 2,814       | 4,281       | 2,814           | 32,080          |                 |
| Philippines                    | 14,178         | 11,727      | 14,178      | 11,727          | 144,601         | 10,363                | 7,782       | 10,363      | 7,782           | 101,760         |                 |
| Other Countries                | 2,002          | 2,486       | 2,002       | 2,486           | 28,174          | 1,302                 | 1,209       | 1,302       | 1,209           | 14,988          |                 |
| Subtotal: ----                 | 28,339         | 23,732      | 28,339      | 23,732          | 325,297         | 19,071                | 14,275      | 19,071      | 14,275          | 196,643         |                 |
| <b>Dried Apricots</b> M        |                |             |             |                 |                 |                       |             |             |                 |                 |                 |
| Turkey                         | 1,404          | 2,774       | 1,404       | 2,774           | 13,044          | 3,378                 | 3,817       | 3,378       | 3,817           | 28,524          |                 |
| Pakistan                       | 0              | 11          | 0           | 11              | 98              | 0                     | 16          | 0           | 16              | 160             |                 |
| Taiwan                         | 0              | 0           | 0           | 0               | 124             | 0                     | 0           | 0           | 0               | 329             |                 |
| Other Countries                | 27             | 57          | 27          | 57              | 258             | 85                    | 185         | 85          | 185             | 824             |                 |
| Subtotal: ----                 | 1,431          | 2,841       | 1,431       | 2,841           | 13,525          | 3,463                 | 4,018       | 3,463       | 4,018           | 29,837          |                 |
| <b>Dates</b> M                 |                |             |             |                 |                 |                       |             |             |                 |                 |                 |
| Israel                         | 0              | 0           | 0           | 0               | 292             | 0                     | 0           | 0           | 0               | 207             |                 |
| Pakistan                       | 0              | 85          | 0           | 85              | 3,488           | 0                     | 94          | 0           | 94              | 2,680           |                 |
| China, Peoples Re              | 50             | 20          | 50          | 20              | 413             | 77                    | 29          | 77          | 29              | 570             |                 |
| Other Countries                | 84             | 91          | 84          | 91              | 813             | 95                    | 121         | 95          | 121             | 865             |                 |
| Subtotal: ----                 | 134            | 197         | 134         | 197             | 5,006           | 171                   | 244         | 171         | 244             | 4,322           |                 |
| <b>Dried Figs</b> M            |                |             |             |                 |                 |                       |             |             |                 |                 |                 |
| European Union                 | 426            | 256         | 426         | 256             | 919             | 1,087                 | 672         | 1,087       | 672             | 2,399           |                 |
| Mxico                          | 53             | 32          | 53          | 32              | 259             | 103                   | 86          | 103         | 86              | 620             |                 |
| Turkey                         | 245            | 343         | 245         | 343             | 634             | 527                   | 623         | 527         | 623             | 1,258           |                 |
| Other Countries                | 0              | 5           | 0           | 5               | 0               | 0                     | 11          | 0           | 11              | 2               |                 |
| Subtotal: ----                 | 724            | 636         | 724         | 636             | 1,813           | 1,717                 | 1,392       | 1,717       | 1,392           | 4,278           |                 |

| Dried Raisins   |       | M   |       |     |        |       |     |       |     |        |  |
|-----------------|-------|-----|-------|-----|--------|-------|-----|-------|-----|--------|--|
| Mexico          | 1,439 | 437 | 1,439 | 437 | 5,342  | 1,453 | 388 | 1,453 | 388 | 5,177  |  |
| Chile           | 243   | 260 | 243   | 260 | 6,487  | 352   | 329 | 352   | 329 | 8,786  |  |
| Argentina       | 174   | 39  | 174   | 39  | 2,466  | 255   | 47  | 255   | 47  | 3,387  |  |
| Other Countries | 187   | 169 | 187   | 169 | 2,688  | 246   | 234 | 246   | 234 | 3,627  |  |
| Subtotal: ----  | 2,044 | 905 | 2,044 | 905 | 16,983 | 2,306 | 997 | 2,306 | 997 | 20,977 |  |

U.S. Imports of Selected Horticultural Products

| Product and Country            |                | Quantity       |                    |                    |                    |                | Values (1000 Dollars) |                    |                    |                    |  |
|--------------------------------|----------------|----------------|--------------------|--------------------|--------------------|----------------|-----------------------|--------------------|--------------------|--------------------|--|
| Country<br>Region              | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 | Oct<br>FY 2000 | Oct<br>FY 2001        | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 |  |
| <b>Apple Juice</b> KL          |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| European Union                 | 2,534          | 34,311         | 2,534              | 34,311             | 240,032            | 1,121          | 8,176                 | 1,121              | 8,176              | 63,852             |  |
| Chile                          | 29,899         | 15,622         | 29,899             | 15,622             | 197,048            | 5,938          | 4,304                 | 5,938              | 4,304              | 47,362             |  |
| Argentina                      | 39,060         | 10,337         | 39,060             | 10,337             | 278,117            | 7,104          | 2,370                 | 7,104              | 2,370              | 62,051             |  |
| Other Countries                | 19,258         | 38,090         | 19,258             | 38,090             | 454,394            | 4,284          | 7,604                 | 4,284              | 7,604              | 105,601            |  |
| Subtotal: ----                 | 90,750         | 98,360         | 90,750             | 98,360             | 1,169,591          | 18,446         | 22,454                | 18,446             | 22,454             | 278,865            |  |
| <b>Fcoj</b> KL                 |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| Mexico                         | 8,629          | 9,369          | 8,629              | 9,369              | 157,082            | 2,365          | 2,218                 | 2,365              | 2,218              | 38,577             |  |
| Costa Rica                     | 199            | 9,287          | 199                | 9,287              | 129,188            | 33             | 2,505                 | 33                 | 2,505              | 34,285             |  |
| Brazil                         | 76,960         | 65,548         | 76,960             | 65,548             | 872,008            | 13,361         | 8,457                 | 13,361             | 8,457              | 129,280            |  |
| Other Countries                | 1,272          | 13,324         | 1,272              | 13,324             | 86,050             | 386            | 3,405                 | 386                | 3,405              | 23,036             |  |
| Subtotal: ----                 | 87,060         | 97,529         | 87,060             | 97,529             | 1,244,329          | 16,144         | 16,585                | 16,144             | 16,585             | 225,178            |  |
| <b>Grape Juice</b> KL          |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| Mexico                         | 720            | 912            | 720                | 912                | 13,979             | 657            | 758                   | 657                | 758                | 9,285              |  |
| Chile                          | 969            | 2,918          | 969                | 2,918              | 12,556             | 389            | 1,187                 | 389                | 1,187              | 4,647              |  |
| Argentina                      | 17,766         | 8,661          | 17,766             | 8,661              | 135,593            | 5,873          | 2,683                 | 5,873              | 2,683              | 45,945             |  |
| Other Countries                | 2,159          | 1,771          | 2,159              | 1,771              | 22,347             | 1,419          | 1,008                 | 1,419              | 1,008              | 15,668             |  |
| Subtotal: ----                 | 21,614         | 14,262         | 21,614             | 14,262             | 184,475            | 8,338          | 5,636                 | 8,338              | 5,636              | 75,544             |  |
| <b>Pineapple Juice, Con</b> KL |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| Thailand                       | 3,893          | 4,432          | 3,893              | 4,432              | 89,835             | 781            | 959                   | 781                | 959                | 16,570             |  |
| Indonesia                      | 4,339          | 2,722          | 4,339              | 2,722              | 25,677             | 1,192          | 432                   | 1,192              | 432                | 5,386              |  |
| Philippines                    | 3,798          | 8,556          | 3,798              | 8,556              | 68,172             | 913            | 1,746                 | 913                | 1,746              | 15,188             |  |
| Other Countries                | 2,250          | 473            | 2,250              | 473                | 16,815             | 483            | 130                   | 483                | 130                | 3,613              |  |
| Subtotal: ----                 | 14,281         | 16,183         | 14,281             | 16,183             | 200,499            | 3,368          | 3,267                 | 3,368              | 3,267              | 40,756             |  |
| <b>Frozen Strawberries</b> M   |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| Mexico                         | 254            | 171            | 254                | 171                | 31,109             | 212            | 151                   | 212                | 151                | 26,095             |  |
| Ecuador                        | 105            | 171            | 105                | 171                | 1,565              | 95             | 110                   | 95                 | 110                | 1,417              |  |
| Chile                          | 0              | 16             | 0                  | 16                 | 799                | 0              | 20                    | 0                  | 20                 | 1,007              |  |
| Other Countries                | 263            | 136            | 263                | 136                | 2,503              | 387            | 174                   | 387                | 174                | 2,796              |  |
| Subtotal: ----                 | 622            | 493            | 622                | 493                | 35,976             | 695            | 456                   | 695                | 456                | 31,314             |  |
| <b>Fresh Beans</b> M           |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| Canada                         | 43             | 10             | 43                 | 10                 | 1,470              | 25             | 10                    | 25                 | 10                 | 1,083              |  |
| Mexico                         | 8              | 96             | 8                  | 96                 | 19,359             | 18             | 65                    | 18                 | 65                 | 25,055             |  |
| Guatemala                      | 32             | 38             | 32                 | 38                 | 355                | 33             | 46                    | 33                 | 46                 | 542                |  |
| Other Countries                | 0              | 5              | 0                  | 5                  | 101                | 0              | 9                     | 0                  | 9                  | 150                |  |
| Subtotal: ----                 | 83             | 149            | 83                 | 149                | 21,286             | 76             | 130                   | 76                 | 130                | 26,830             |  |
| <b>Fresh Carrots</b> M         |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| Canada                         | 7,314          | 7,733          | 7,314              | 7,733              | 54,500             | 1,639          | 1,646                 | 1,639              | 1,646              | 14,664             |  |
| Mexico                         | 493            | 741            | 493                | 741                | 17,320             | 118            | 206                   | 118                | 206                | 4,356              |  |
| Costa Rica                     | 0              | 22             | 0                  | 22                 | 230                | 0              | 11                    | 0                  | 11                 | 121                |  |
| Other Countries                | 0              | 0              | 0                  | 0                  | 53                 | 0              | 0                     | 0                  | 0                  | 38                 |  |
| Subtotal: ----                 | 7,807          | 8,495          | 7,807              | 8,495              | 72,103             | 1,757          | 1,864                 | 1,757              | 1,864              | 19,179             |  |
| <b>Fresh Cabbage</b> M         |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| Canada                         | 4,437          | 4,058          | 4,437              | 4,058              | 24,436             | 1,157          | 1,043                 | 1,157              | 1,043              | 6,638              |  |
| Mexico                         | 1,164          | 981            | 1,164              | 981                | 11,406             | 199            | 186                   | 199                | 186                | 2,715              |  |
| Costa Rica                     | 108            | 0              | 108                | 0                  | 235                | 42             | 0                     | 42                 | 0                  | 93                 |  |
| Other Countries                | 0              | 0              | 0                  | 0                  | 78                 | 0              | 0                     | 0                  | 0                  | 46                 |  |
| Subtotal: ----                 | 5,709          | 5,039          | 5,709              | 5,039              | 36,155             | 1,399          | 1,229                 | 1,399              | 1,229              | 9,492              |  |
| <b>Fresh Celery</b> M          |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| Canada                         | 1,262          | 1,311          | 1,262              | 1,311              | 6,874              | 402            | 413                   | 402                | 413                | 2,721              |  |
| Mexico                         | 100            | 0              | 100                | 0                  | 23,655             | 75             | 0                     | 75                 | 0                  | 7,655              |  |
| Costa Rica                     | 3              | 2              | 3                  | 2                  | 35                 | 5              | 2                     | 5                  | 2                  | 53                 |  |
| Other Countries                | 0              | 0              | 0                  | 0                  | 25                 | 0              | 0                     | 0                  | 0                  | 17                 |  |
| Subtotal: ----                 | 1,365          | 1,313          | 1,365              | 1,313              | 30,590             | 482            | 415                   | 482                | 415                | 10,446             |  |
| <b>Fresh Cucumbers</b> M       |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| Canada                         | 927            | 1,424          | 927                | 1,424              | 21,617             | 1,175          | 1,741                 | 1,175              | 1,741              | 21,449             |  |
| Mexico                         | 17,810         | 20,165         | 17,810             | 20,165             | 315,291            | 6,291          | 10,034                | 6,291              | 10,034             | 142,913            |  |
| Honduras                       | 0              | 0              | 0                  | 0                  | 5,793              | 0              | 0                     | 0                  | 0                  | 978                |  |
| Other Countries                | 127            | 141            | 127                | 141                | 4,067              | 135            | 180                   | 135                | 180                | 3,356              |  |
| Subtotal: ----                 | 18,863         | 21,730         | 18,863             | 21,730             | 346,767            | 7,601          | 11,955                | 7,601              | 11,955             | 168,696            |  |
| <b>Fresh Cauliflower</b> M     |                |                |                    |                    |                    |                |                       |                    |                    |                    |  |
| Canada                         | 608            | 864            | 608                | 864                | 6,679              | 264            | 426                   | 264                | 426                | 3,096              |  |
| Mexico                         | 5              | 23             | 5                  | 23                 | 721                | 2              | 12                    | 2                  | 12                 | 260                |  |

|                     |          |     |     |     |        |     |       |     |       |        |
|---------------------|----------|-----|-----|-----|--------|-----|-------|-----|-------|--------|
| Guatemala           | 0        | 9   | 0   | 9   | 22     | 0   | 7     | 0   | 7     | 17     |
| Other Countries     | 0        | 21  | 0   | 21  | 18     | 0   | 14    | 0   | 14    | 9      |
| Subtotal:-----      | 613      | 917 | 613 | 917 | 7,440  | 266 | 459   | 266 | 459   | 3,381  |
| <b>Fresh Garlic</b> | <b>M</b> |     |     |     |        |     |       |     |       |        |
| Mexico              | 46       | 190 | 46  | 190 | 16,793 | 65  | 328   | 65  | 328   | 15,069 |
| Chile               | 0        | 0   | 0   | 0   | 2,098  | 0   | 0     | 0   | 0     | 2,327  |
| Argentina           | 0        | 0   | 0   | 0   | 4,223  | 0   | 0     | 0   | 0     | 4,050  |
| Other Countries     | 399      | 602 | 399 | 602 | 3,131  | 370 | 681   | 370 | 681   | 3,183  |
| Subtotal:-----      | 445      | 792 | 445 | 792 | 26,246 | 435 | 1,009 | 435 | 1,009 | 24,629 |

**U.S. Imports of Selected Horticultural Products**

| Product and Country       |          | Quantity          |                |                |                    |                    | Values (1000 Dollars) |                |                |                    |                    |
|---------------------------|----------|-------------------|----------------|----------------|--------------------|--------------------|-----------------------|----------------|----------------|--------------------|--------------------|
|                           |          | Country<br>Region | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000    | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 |
| <b>Onions, Exc Seed</b>   | <b>M</b> |                   |                |                |                    |                    |                       |                |                |                    |                    |
| Canada                    |          | 3,420             | 3,192          | 3,420          | 3,192              | 28,175             | 1,237                 | 1,258          | 1,237          | 1,258              | 10,998             |
| Mexico                    |          | 6,935             | 8,609          | 6,935          | 8,609              | 144,300            | 5,719                 | 9,084          | 5,719          | 9,084              | 100,072            |
| Peru                      |          | 3,680             | 3,494          | 3,680          | 3,494              | 31,277             | 1,569                 | 978            | 1,569          | 978                | 11,165             |
| Other Countries           |          | 1,659             | 1,250          | 1,659          | 1,250              | 17,324             | 805                   | 338            | 805            | 338                | 7,758              |
| Subtotal:-----            |          | 15,694            | 16,545         | 15,694         | 16,545             | 221,076            | 9,330                 | 11,659         | 9,330          | 11,659             | 129,992            |
| <b>Fresh Peppers</b>      | <b>M</b> |                   |                |                |                    |                    |                       |                |                |                    |                    |
| European Union            |          | 2,053             | 1,887          | 2,053          | 1,887              | 22,793             | 4,339                 | 3,995          | 4,339          | 3,995              | 54,570             |
| Canada                    |          | 2,675             | 4,296          | 2,675          | 4,296              | 24,143             | 3,257                 | 5,114          | 3,257          | 5,114              | 46,138             |
| Mexico                    |          | 11,919            | 13,776         | 11,919         | 13,776             | 298,702            | 7,581                 | 7,208          | 7,581          | 7,208              | 337,950            |
| Other Countries           |          | 292               | 143            | 292            | 143                | 6,511              | 185                   | 189            | 185            | 189                | 13,153             |
| Subtotal:-----            |          | 16,939            | 20,102         | 16,939         | 20,102             | 352,149            | 15,362                | 16,507         | 15,362         | 16,507             | 451,811            |
| <b>Seed Potatoes</b>      | <b>M</b> |                   |                |                |                    |                    |                       |                |                |                    |                    |
| European Union            |          | 0                 | 0              | 0              | 0                  | 0                  | 0                     | 0              | 0              | 0                  | 0                  |
| Canada                    |          | 1,376             | 1,483          | 1,376          | 1,483              | 138,255            | 431                   | 408            | 431            | 408                | 30,871             |
| Costa Rica                |          | 0                 | 0              | 0              | 0                  | 7                  | 0                     | 0              | 0              | 0                  | 3                  |
| Other Countries           |          | 0                 | 0              | 0              | 0                  | 0                  | 0                     | 0              | 0              | 0                  | 0                  |
| Subtotal:-----            |          | 1,376             | 1,483          | 1,376          | 1,483              | 138,262            | 431                   | 408            | 431            | 408                | 30,874             |
| <b>Table Potatoes</b>     | <b>M</b> |                   |                |                |                    |                    |                       |                |                |                    |                    |
| Canada                    |          | 26,511            | 20,158         | 26,511         | 20,158             | 260,074            | 5,596                 | 4,420          | 5,596          | 4,420              | 53,697             |
| Colombia                  |          | 0                 | 0              | 0              | 0                  | 4                  | 0                     | 0              | 0              | 0                  | 8                  |
| Japan                     |          | 4                 | 0              | 4              | 0                  | 31                 | 20                    | 0              | 20             | 0                  | 134                |
| Other Countries           |          | 0                 | 0              | 0              | 0                  | 0                  | 0                     | 0              | 0              | 0                  | 0                  |
| Subtotal:-----            |          | 26,515            | 20,158         | 26,515         | 20,158             | 260,109            | 5,617                 | 4,420          | 5,617          | 4,420              | 53,839             |
| <b>Fresh Tomatoes</b>     | <b>M</b> |                   |                |                |                    |                    |                       |                |                |                    |                    |
| European Union            |          | 3,098             | 2,736          | 3,098          | 2,736              | 34,572             | 5,972                 | 4,580          | 5,972          | 4,580              | 59,352             |
| Canada                    |          | 5,678             | 9,101          | 5,678          | 9,101              | 96,407             | 9,504                 | 14,501         | 9,504          | 14,501             | 150,119            |
| Mexico                    |          | 30,761            | 39,468         | 30,761         | 39,468             | 573,819            | 22,765                | 26,238         | 22,765         | 26,238             | 390,842            |
| Other Countries           |          | 12                | 10             | 12             | 10                 | 3,944              | 33                    | 26             | 33             | 26                 | 8,200              |
| Subtotal:-----            |          | 39,548            | 51,316         | 39,548         | 51,316             | 708,742            | 38,274                | 45,344         | 38,274         | 45,344             | 608,514            |
| <b>Fresh Asparagus</b>    | <b>M</b> |                   |                |                |                    |                    |                       |                |                |                    |                    |
| Mexico                    |          | 949               | 1,106          | 949            | 1,106              | 36,692             | 1,407                 | 2,110          | 1,407          | 2,110              | 63,414             |
| Peru                      |          | 4,970             | 5,012          | 4,970          | 5,012              | 28,002             | 8,202                 | 6,473          | 8,202          | 6,473              | 42,275             |
| Chile                     |          | 1,721             | 1,400          | 1,721          | 1,400              | 3,123              | 1,604                 | 1,484          | 1,604          | 1,484              | 2,854              |
| Other Countries           |          | 386               | 151            | 386            | 151                | 2,214              | 640                   | 255            | 640            | 255                | 4,242              |
| Subtotal:-----            |          | 8,026             | 7,668          | 8,026          | 7,668              | 70,031             | 11,854                | 10,322         | 11,854         | 10,322             | 112,785            |
| <b>Canned Tomatoes</b>    | <b>M</b> |                   |                |                |                    |                    |                       |                |                |                    |                    |
| European Union            |          | 1,021             | 22             | 1,021          | 22                 | 3,021              | 447                   | 18             | 447            | 18                 | 1,298              |
| Canada                    |          | 337               | 256            | 337            | 256                | 2,499              | 190                   | 141            | 190            | 141                | 1,226              |
| Israel                    |          | 1,610             | 10             | 1,610          | 10                 | 2,761              | 834                   | 12             | 834            | 12                 | 1,437              |
| Other Countries           |          | 46                | 103            | 46             | 103                | 1,376              | 31                    | 87             | 31             | 87                 | 763                |
| Subtotal:-----            |          | 3,015             | 391            | 3,015          | 391                | 9,657              | 1,502                 | 258            | 1,502          | 258                | 4,724              |
| <b>Canned Mushrooms</b>   | <b>M</b> |                   |                |                |                    |                    |                       |                |                |                    |                    |
| European Union            |          | 1,153             | 1,451          | 1,153          | 1,451              | 18,309             | 2,357                 | 2,818          | 2,357          | 2,818              | 35,120             |
| India                     |          | 916               | 1,232          | 916            | 1,232              | 15,227             | 1,362                 | 2,046          | 1,362          | 2,046              | 25,349             |
| Indonesia                 |          | 1,212             | 1,313          | 1,212          | 1,313              | 15,127             | 2,642                 | 2,940          | 2,642          | 2,940              | 33,517             |
| Other Countries           |          | 901               | 1,554          | 901            | 1,554              | 18,102             | 2,224                 | 2,916          | 2,224          | 2,916              | 34,518             |
| Subtotal:-----            |          | 4,181             | 5,550          | 4,181          | 5,550              | 66,764             | 8,586                 | 10,720         | 8,586          | 10,720             | 128,504            |
| <b>Frozen Broccoli</b>    | <b>M</b> |                   |                |                |                    |                    |                       |                |                |                    |                    |
| Canada                    |          | 73                | 343            | 73             | 343                | 1,976              | 78                    | 184            | 78             | 184                | 1,107              |
| Mexico                    |          | 14,182            | 14,870         | 14,182         | 14,870             | 133,275            | 9,795                 | 11,504         | 9,795          | 11,504             | 95,174             |
| Guatemala                 |          | 3,470             | 3,242          | 3,470          | 3,242              | 28,417             | 2,701                 | 2,275          | 2,701          | 2,275              | 20,870             |
| Other Countries           |          | 0                 | 50             | 0              | 50                 | 435                | 0                     | 37             | 0              | 37                 | 323                |
| Subtotal:-----            |          | 17,725            | 18,505         | 17,725         | 18,505             | 164,103            | 12,574                | 14,000         | 12,574         | 14,000             | 117,474            |
| <b>Frozen Cauliflower</b> | <b>M</b> |                   |                |                |                    |                    |                       |                |                |                    |                    |
| Canada                    |          | 176               | 55             | 176            | 55                 | 619                | 170                   | 59             | 170            | 59                 | 655                |
| Mexico                    |          | 1,447             | 1,709          | 1,447          | 1,709              | 19,843             | 1,120                 | 1,500          | 1,120          | 1,500              | 14,635             |
| Guatemala                 |          | 129               | 445            | 129            | 445                | 1,104              | 126                   | 287            | 126            | 287                | 884                |
| Other Countries           |          | 109               | 93             | 109            | 93                 | 401                | 70                    | 53             | 70             | 53                 | 307                |
| Subtotal:-----            |          | 1,861             | 2,301          | 1,861          | 2,301              | 21,968             | 1,485                 | 1,899          | 1,485          | 1,899              | 16,481             |
| <b>Frozen Potatoes</b>    | <b>M</b> |                   |                |                |                    |                    |                       |                |                |                    |                    |
| European Union            |          | 20                | 154            | 20             | 154                | 818                | 26                    | 91             | 26             | 91                 | 515                |
| Canada                    |          | 38,341            | 46,965         | 38,341         | 46,965             | 508,828            | 26,126                | 31,736         | 26,126         | 31,736             | 349,412            |

|                    |        |        |        |        |         |        |        |        |        |         |
|--------------------|--------|--------|--------|--------|---------|--------|--------|--------|--------|---------|
| Japan              | 4      | 1      | 4      | 1      | 17      | 20     | 3      | 20     | 3      | 80      |
| Other Countries    | 0      | 8      | 0      | 8      | 15      | 0      | 15     | 0      | 15     | 37      |
| Subtotal:----      | 38,365 | 47,128 | 38,365 | 47,128 | 509,678 | 26,172 | 31,845 | 26,172 | 31,845 | 350,045 |
| Pistachios, Nsh MF |        |        |        |        |         |        |        |        |        |         |
| Mexico             | 0      | 0      | 0      | 0      | 5       | 0      | 0      | 0      | 0      | 20      |
| Turkey             | 0      | 4      | 0      | 4      | 125     | 3      | 18     | 3      | 18     | 591     |
| Australia          | 0      | 0      | 0      | 0      | 13      | 0      | 0      | 0      | 0      | 50      |
| Other Countries    | 0      | 0      | 0      | 0      | 1       | 0      | 0      | 0      | 0      | 2       |
| Subtotal:----      | 0      | 4      | 0      | 4      | 143     | 3      | 18     | 3      | 18     | 663     |

U.S. Imports of Selected Horticultural Products

| Product and Country<br>Region         | Quantity       |                |                    |                    |                    | Values (1000 Dollars) |                |                    |                    |                    |
|---------------------------------------|----------------|----------------|--------------------|--------------------|--------------------|-----------------------|----------------|--------------------|--------------------|--------------------|
|                                       | Oct<br>FY 2000 | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 | Oct<br>FY 2000        | Oct<br>FY 2001 | Oct-Oct<br>FY 2000 | Oct-Oct<br>FY 2001 | Oct-Sep<br>FY 2000 |
| <b>Cashew Nut</b> <b>MT</b>           |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Brazil                                | 1,252          | 2,059          | 1,252              | 2,059              | 25,139             | 7,570                 | 9,828          | 7,570              | 9,828              | 138,961            |
| India                                 | 3,904          | 3,447          | 3,904              | 3,447              | 47,984             | 24,552                | 17,933         | 24,552             | 17,933             | 281,426            |
| Vietnam                               | 616            | 1,241          | 616                | 1,241              | 8,541              | 3,566                 | 5,483          | 3,566              | 5,483              | 45,438             |
| Other Countries                       | 160            | 499            | 160                | 499                | 4,580              | 886                   | 1,969          | 886                | 1,969              | 22,646             |
| Subtotal:----                         | 5,932          | 7,246          | 5,932              | 7,246              | 86,244             | 36,574                | 35,212         | 36,574             | 35,212             | 488,470            |
| <b>Filberts</b> <b>MT</b>             |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| European Union                        | 28             | 16             | 28                 | 16                 | 213                | 147                   | 60             | 147                | 60                 | 898                |
| Canada                                | 115            | 235            | 115                | 235                | 352                | 110                   | 269            | 110                | 269                | 361                |
| Turkey                                | 1,095          | 473            | 1,095              | 473                | 5,374              | 4,360                 | 1,613          | 4,360              | 1,613              | 20,544             |
| Other Countries                       | 0              | 2              | 0                  | 2                  | 76                 | 0                     | 10             | 0                  | 10                 | 244                |
| Subtotal:----                         | 1,239          | 727            | 1,239              | 727                | 6,016              | 4,618                 | 1,953          | 4,618              | 1,953              | 22,047             |
| <b>Pecans, Nsh</b> <b>MT</b>          |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Mexico                                | 2,624          | 1,615          | 2,624              | 1,615              | 9,485              | 5,056                 | 2,664          | 5,056              | 2,664              | 16,772             |
| Peru                                  | 0              | 87             | 0                  | 87                 | 273                | 0                     | 227            | 0                  | 227                | 507                |
| South Africa, Rep                     | 31             | 0              | 31                 | 0                  | 31                 | 115                   | 0              | 115                | 0                  | 115                |
| Other Countries                       | 0              | 0              | 0                  | 0                  | 0                  | 0                     | 0              | 0                  | 0                  | 0                  |
| Subtotal:----                         | 2,655          | 1,702          | 2,655              | 1,702              | 9,789              | 5,171                 | 2,891          | 5,171              | 2,891              | 17,394             |
| <b>Roses</b> <b>M</b>                 |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Mexico                                | 2,422          | 2,931          | 2,422              | 2,931              | 34,988             | 530                   | 666            | 530                | 666                | 9,931              |
| Colombia                              | 51,066         | 36,930         | 51,066             | 36,930             | 594,927            | 12,564                | 7,783          | 12,564             | 7,783              | 139,311            |
| Ecuador                               | 28,950         | 26,561         | 28,950             | 26,561             | 315,061            | 5,682                 | 4,828          | 5,682              | 4,828              | 60,710             |
| Other Countries                       | 3,432          | 4,300          | 3,432              | 4,300              | 49,720             | 1,397                 | 1,683          | 1,397              | 1,683              | 21,488             |
| Subtotal:----                         | 85,870         | 70,723         | 85,870             | 70,723             | 994,697            | 20,173                | 14,960         | 20,173             | 14,960             | 231,440            |
| <b>Carnations</b> <b>MXED</b>         |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| Guatemala                             | 0              | 0              | 0                  | 0                  | 0                  | 68                    | 28             | 68                 | 28                 | 788                |
| Colombia                              | 0              | 0              | 0                  | 0                  | 0                  | 7,011                 | 5,490          | 7,011              | 5,490              | 94,919             |
| Ecuador                               | 0              | 0              | 0                  | 0                  | 0                  | 305                   | 54             | 305                | 54                 | 3,247              |
| Other Countries                       | 0              | 0              | 0                  | 0                  | 0                  | 24                    | 10             | 24                 | 10                 | 799                |
| Subtotal:----                         | 0              | 0              | 0                  | 0                  | 0                  | 7,407                 | 5,583          | 7,407              | 5,583              | 99,753             |
| <b>Champ &amp; Sprk Wne</b> <b>KL</b> |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| European Union                        | 8,130          | 6,698          | 8,130              | 6,698              | 37,829             | 97,439                | 77,496         | 97,439             | 77,496             | 466,307            |
| Argentina                             | 16             | 109            | 16                 | 109                | 914                | 133                   | 655            | 133                | 655                | 5,640              |
| Australia                             | 55             | 73             | 55                 | 73                 | 411                | 230                   | 318            | 230                | 318                | 1,845              |
| Other Countries                       | 41             | 3              | 41                 | 3                  | 252                | 129                   | 19             | 129                | 19                 | 773                |
| Subtotal:----                         | 8,242          | 6,884          | 8,242              | 6,884              | 39,406             | 97,933                | 78,489         | 97,933             | 78,489             | 474,565            |
| <b>Ft &amp; Verm Wne</b> <b>KL</b>    |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| European Union                        | 984            | 885            | 984                | 885                | 8,323              | 2,570                 | 2,364          | 2,570              | 2,364              | 22,171             |
| Bermuda                               | 0              | 0              | 0                  | 0                  | 20                 | 0                     | 0              | 0                  | 0                  | 63                 |
| Japan                                 | 0              | 20             | 0                  | 20                 | 35                 | 0                     | 88             | 0                  | 88                 | 153                |
| Other Countries                       | 0              | 19             | 0                  | 19                 | 43                 | 0                     | 40             | 0                  | 40                 | 118                |
| Subtotal:----                         | 984            | 925            | 984                | 925                | 8,421              | 2,570                 | 2,493          | 2,570              | 2,493              | 22,506             |
| <b>Other Grape Wne</b> <b>KL</b>      |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| European Union                        | 25,051         | 25,951         | 25,051             | 25,951             | 270,836            | 130,650               | 120,405        | 130,650            | 120,405            | 1,245,445          |
| Chile                                 | 4,030          | 5,337          | 4,030              | 5,337              | 51,144             | 10,789                | 12,404         | 10,789             | 12,404             | 130,674            |
| Australia                             | 3,580          | 4,723          | 3,580              | 4,723              | 52,044             | 18,614                | 22,583         | 18,614             | 22,583             | 260,945            |
| Other Countries                       | 1,809          | 1,911          | 1,809              | 1,911              | 20,169             | 5,818                 | 6,937          | 5,818              | 6,937              | 65,693             |
| Subtotal:----                         | 34,471         | 37,922         | 34,471             | 37,922             | 394,193            | 165,871               | 162,329        | 165,871            | 162,329            | 1,702,756          |
| <b>Wne, Other Products</b> <b>KL</b>  |                |                |                    |                    |                    |                       |                |                    |                    |                    |
| European Union                        | 345            | 720            | 345                | 720                | 5,699              | 555                   | 961            | 555                | 961                | 8,125              |
| Canada                                | 1,601          | 1,410          | 1,601              | 1,410              | 30,153             | 2,840                 | 2,129          | 2,840              | 2,129              | 49,577             |
| Japan                                 | 209            | 227            | 209                | 227                | 2,103              | 943                   | 1,185          | 943                | 1,185              | 11,527             |
| Other Countries                       | 107            | 186            | 107                | 186                | 1,388              | 195                   | 304            | 195                | 304                | 2,716              |
| Subtotal:----                         | 2,262          | 2,543          | 2,262              | 2,543              | 39,342             | 4,533                 | 4,578          | 4,533              | 4,578              | 71,945             |