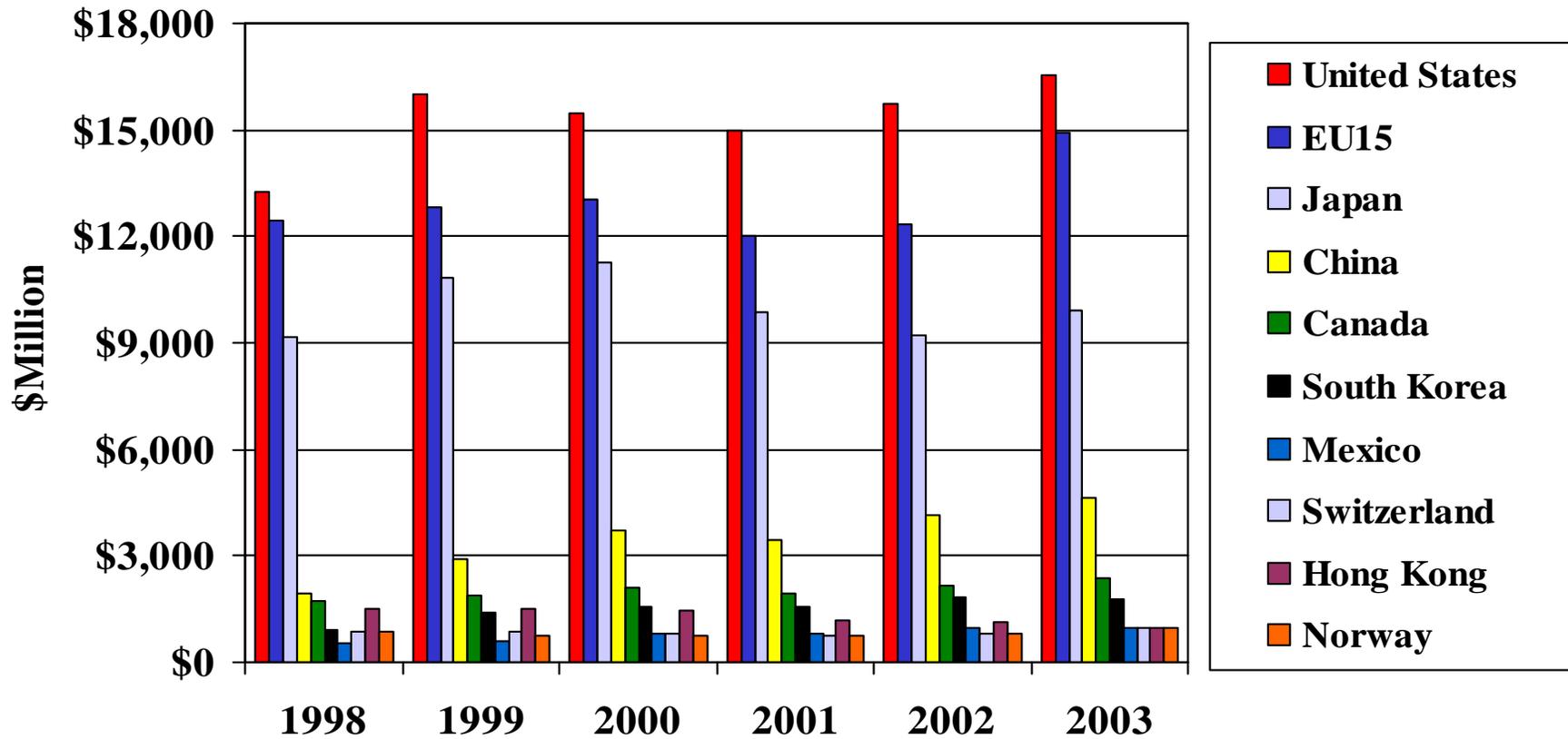


World's Leading Wood Product Importers

The United States is the world's leading importer of wood products, importing \$16.6 billion in 2003. Between 1998 and 2003, U.S. imports increased over \$3 billion. The United States' strong housing and remodeling market, coupled with the rising value of the dollar during this period, helped stimulate import demand. Imports from Canada, mostly in the form of softwood lumber, accounted for two-thirds of total U.S. wood imports. The EU is the world's second-largest wood product importer, importing \$15 billion in 2003. Japan is the third-largest wood product importer, with imports valued at \$9.9 billion in 2003.

World's Leading Wood Product Importers

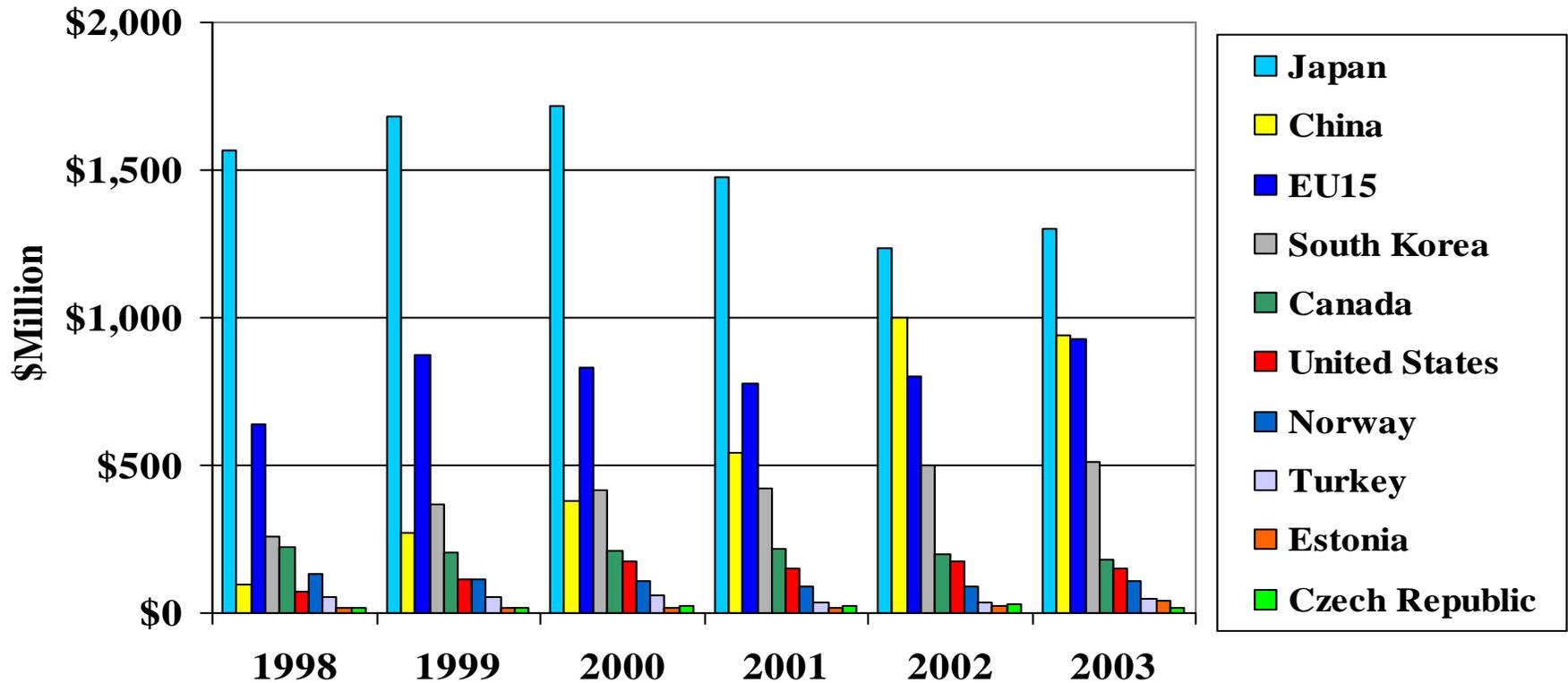


Source: Global Trade Atlas

World's Leading Softwood Log Importers

Japan is the world's leading softwood log importer. Between 1998 and 2003, Japan's softwood log imports decreased from \$1.6 billion to \$1.3 billion. China's imports of softwood logs skyrocketed from \$94 million in 1998 to \$940 million in 2003, making it the second-largest softwood log importer. Softwood logs from Russia accounted for over 85 percent of China's imports in 2003. As China's domestic log supply decreased, its construction, furniture, and pulp and paper industries turned to imports to meet demand. The EU is the third-largest softwood log importer, with imports of \$930 million in 2003.

World's Leading Softwood Log Importers

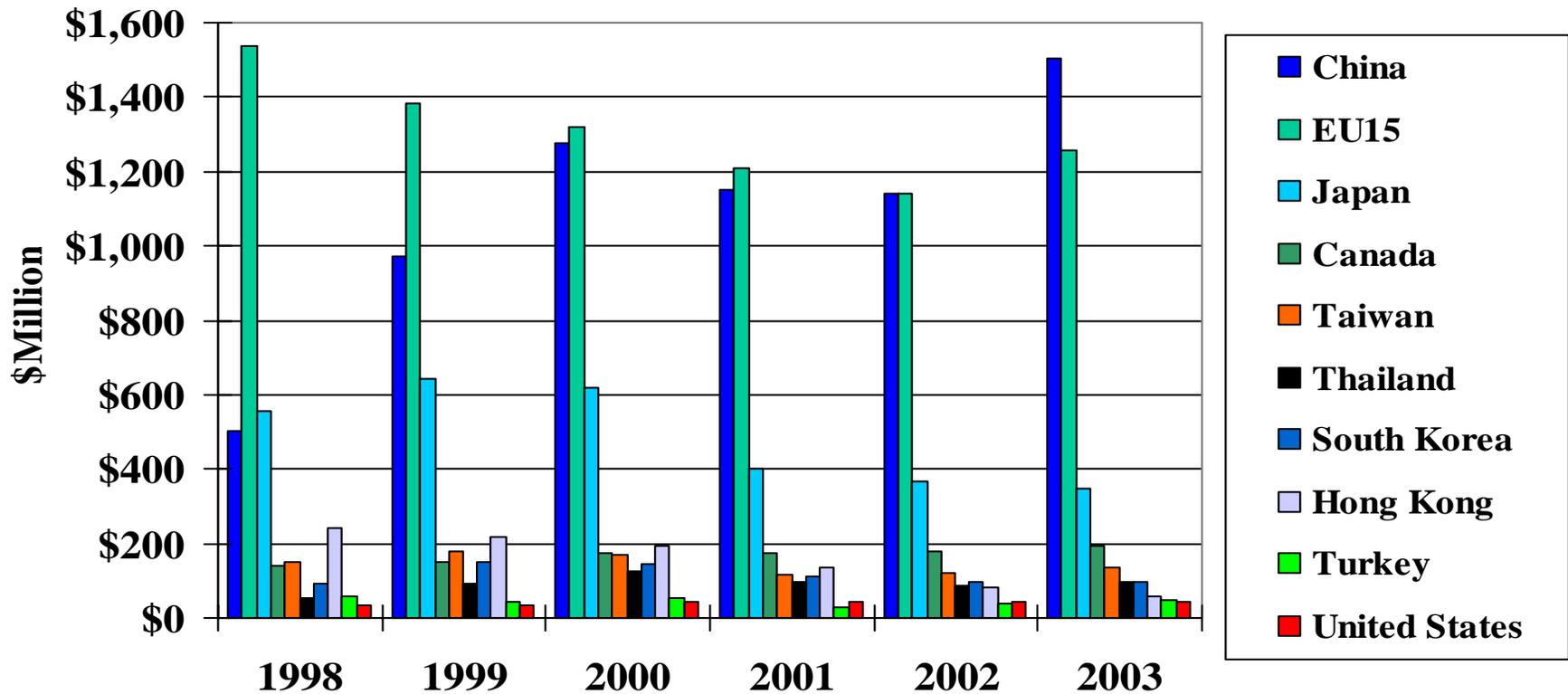


Source: Global Trade Atlas

World's Leading Hardwood Log Importers

China is the top importer of hardwood logs, importing \$1.5 billion in 2003. Beginning in 1999, China's imports increased rapidly as a result of reduced tariffs, a logging ban, and a growing furniture industry. With imports of \$1.3 billion in 2003, the EU is the second-largest hardwood log importer. Japan's hardwood log imports, which topped \$1.3 billion in 1997, were valued at \$550 million the following year and have since slid to \$350 million in 2003.

World's Leading Hardwood Log Importers



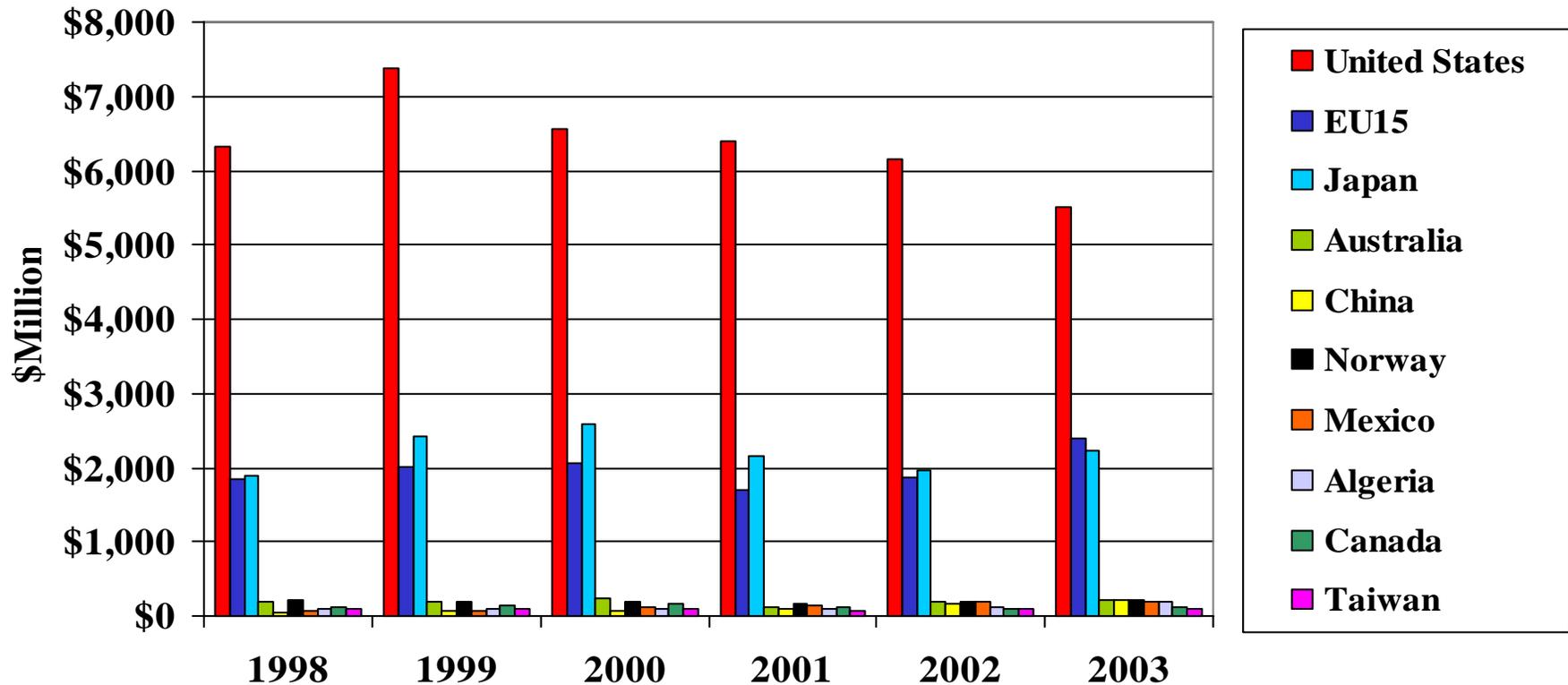
Source: Global Trade Atlas

World's Leading Softwood Lumber Importers

In 2003, the United States imported \$5.5 billion of softwood lumber, with Canada supplying 83 percent. Increased competition in the U.S market from New Zealand, Germany, Chile and Brazil cut into Canada's market share, which was as high as 94 percent in 1997. Strong U.S. housing starts, 1.8 million in June 2004, contributed to this high level of imports.

Japan's softwood lumber imports decreased from \$3.6 billion in 1997 to \$2.2 billion in 2003. In 2003, Japan imported \$950 million of softwood lumber from Canada and \$640 million from the EU, while importing just \$83 million from the United States.

World's Leading Softwood Lumber Importers



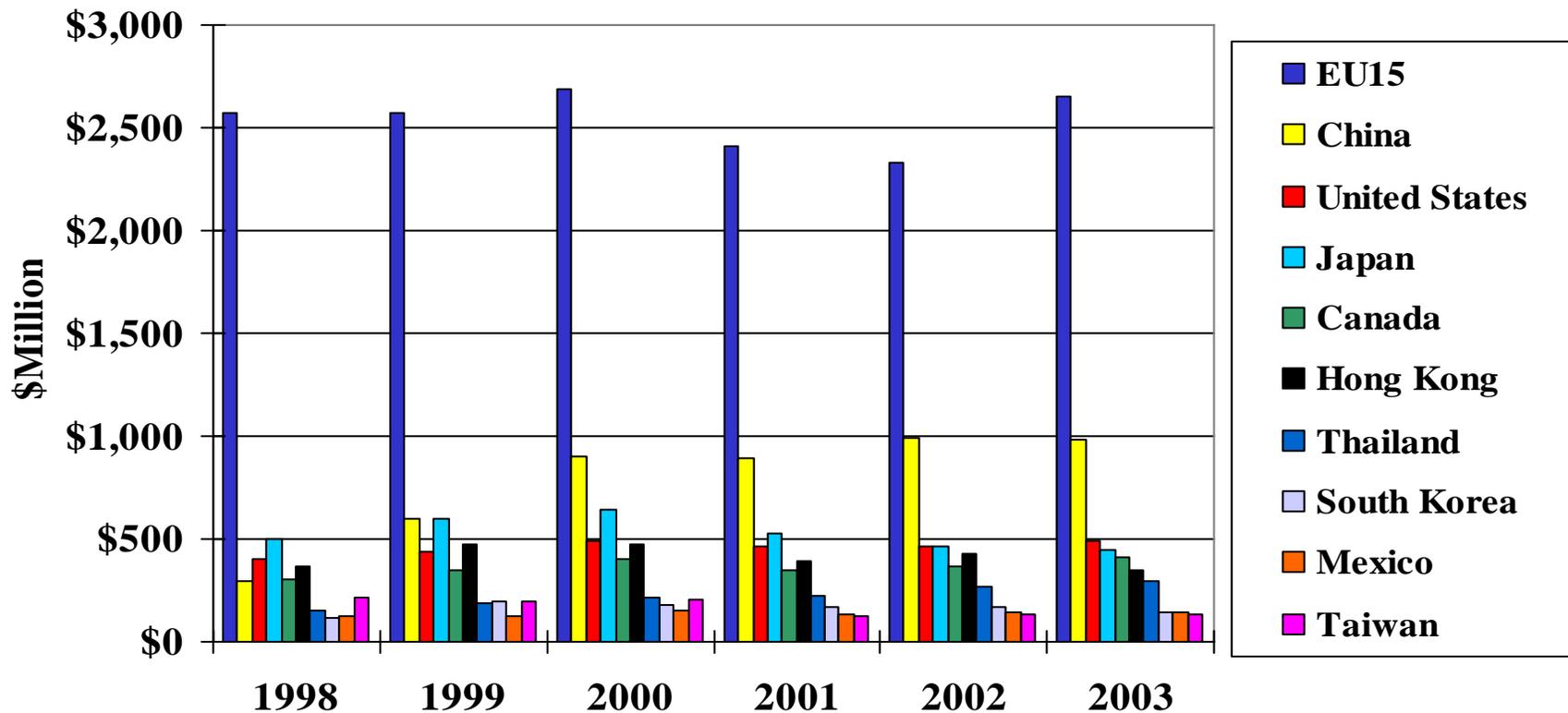
Source: Global Trade Atlas

World's Leading Hardwood Lumber Importers

The EU is the leading importer of hardwood lumber, with imports valued at \$2.7 billion in 2003. The EU imported \$470 million of hardwood lumber from the United States, followed by Malaysia, Cameroon and Brazil.

China's imports of hardwood lumber increased from \$290 million in 1998 to \$980 million in 2003. In 2003, China's hardwood lumber imports from Indonesia, the United States and Thailand were valued at \$210 million, \$180 million and \$135 million, respectively. In 1999, China imported \$250 million of hardwood lumber from the EU, most of which was beech. By 2003, China's demand for beech decreased and imports from the EU fell to \$60 million.

World's Leading Hardwood Lumber Importers



Source: Global Trade Atlas