

U.S. Supplier List Registration Form



The **U.S. Supplier List** database is one of the fastest and most efficient ways for a foreign buyer of U.S. food, farm, fish and forest products to contact you directly. The database is used extensively by our overseas offices and has accounted for \$200 million dollars in export sales as reported by our offices. By completing the form below, you will have taken the first step to qualifying your company.

Instructions:

Provide all requested company information, including the following:

- company name and address
- contact person
(i.e. Export Manager or equivalent.)
- Phone, Fax, Email and Website
(if available)
- Products currently available for export
(maximum 15 products)

Mail or fax the completed registration form to:

AgExport Connections
Ag Box 1052
AGX/FAS/USDA
Washington, DC 20250-1052

Overnight Address:
USDA/FAS/AGX
1400 Independence Ave, Rm 4640-S
Washington, DC 20250

Phone: (202) 720-7409
Fax: (202) 690-4374 or (202) 690-0193

Registration form is available on-line at:
<http://www.fas.usda.gov/exporter.htm>
under the heading Exporter Assistance
"Finding Customers and Representatives
for your Product"

PLEASE NOTE: There is no fee to submit the registration form. The U.S. Supplier List database is updated bi-yearly. During the update period your company will be contacted before adding your firm into the database.

Companies listed on the U.S. Supplier Lists will receive Trade Leads on a matching basis. When a trade lead is received for any of your products, you will receive by Email only the trade lead within minutes after they are disseminated. Currently, this service is offered FREE (subject to change).

Remember to legibly print or type the information on the form. Any questions you may have should be directed to the AgExport Connections office.

Contact Name			
Company			
Address			
City/State/Zip Code			
Phone	()	Fax	()
Email Address		Website Address	http://www: "I give FAS permission to link to our website"

Are you an exporter? Yes _____ No _____

If so, provide the products you currently export (maximum 15 products)

If you are not exporting, would you like to be listed as a supplier of food, farm, fish and forest products?*

Yes _____ No _____

*You will be contacted for your specific products

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Please circle your responses

1. Which of the following five “Exporter” categories best describes your company?

- a. Supplier using Export Agent—company uses an agent for all export transactions
- b. New Exporter—first year exporting, successfully completed 1–6 export transactions
- c. Experienced Exporter—regularly completing more than 6 export transactions per year
- d. Emerging Exporter—has not exported, but is committed to developing an export market
- e. Not an Exporter—no interest in exporting, but product is sold overseas

2. Type of business (indicate all that apply)

- a. Agent
- b. Broker
- c. Exporter
- d. Wholesaler/Distributor
- e. Retailer
- f. Processor
- g. Grower
- h. Packer
- i. Manufacturer

3. Are any of the products previously exported classified as:

- a. Certified Organic
- b. Not Certified Organic/Natural Food
- c. Kosher
- d. Halal
- e. Genetically Modified (GMO)
- f. Does Not Apply

4. What regions of the world are you interested in selling?

- a. Western Europe
- b. Eastern Europe and Russia
- c. Central America and South America
- d. Africa/Middle East
- e. Northeast Asia and China
- f. Southeast Asia and India
- g. Australia and Oceania
- h. North America
- i. All Regions

5. Is your company willing to devote staff and financial resources to export marketing, with the understanding that success may require time and flexibility in tailoring your product and marketing approach?

- a. Yes
- b. No